# KazTransOil JSC

Consolidated Financial Statements

For the year ended December 31, 2011 With Independent Auditors' Report

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#### INDEPENDENT AUDITORS' REPORT

#### To the Shareholder of KazTransOil JSC:

We have audited the accompanying consolidated financial statements of KazTransOil JSC and its subsidiaries ("the Group"), which comprise the consolidated statements of financial position as at 31 December 2011, 2010 and 2009, and consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated cash flow statements for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **II ERNST & YOUNG**

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial positions of KazTransOil JSC as at 31 December 2011, 2010 and 2009, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Ernst & Young LLP

Gulmira Turmagambet and Auditor

Auditor Qualification Certificate No. 0000374 dated 21 February 1998 Evgeny Zhemaletdinov General Director Ernst & Young LLP

State Audit License for audit activities on the territory of the Republic of Kazakhstan: series MΦЮ-2 No. 0000003 issued by the Ministry of Finance of the Republic of Kazakhstan on 15 July 2005

2 March 2012

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

In thousands of Tenge	Note	31 December 2011	31 December 2010	31 December 2009
ASSETS				
Non-current assets				
Property, plant and equipment	7	330,514,478	325,522,559	247,050,582
Intangible assets	8	6,229,037	7,189,956	9.805,960
Investments in joint ventures	9	32,418,904	9,118,148	5,262,464
Advances to suppliers for property, plant and		,,	0,1.0,1.0	0,202,101
equipment	10	638,912	417,522	1,886,728
Bank deposits	16	6,000,000	-	<u> </u>
Other non-current assets		351,086	170,410	194,918
		376,152,417	342,418,595	264,200,652
Current assets				
Inventories	11	2,784,431	3,191,088	3,192,705
Trade and other accounts receivable	12	7,689,387	6,552,547	7,035,257
Advances to suppliers	13	744,898	742,008	685,674
Prepayment for corporate income tax	35	1,756,038	1,337,084	1,946,748
VAT recoverable and other prepaid taxes	14	3,633,715	6,471,575	5,530,917
Other current assets	15	262,329	154,506	670,174
Bank deposits	16	35,123,823	40,932,958	25,291,135
Cash and cash equivalents	17	21,852,387	16,914,394	16,401,503
		73,847,008	76,296,160	60,754,113
Assets classified as held for sale		29,502	, , , <u></u>	378,378
		73,876,510	76,296,160	61,132,491
TOTAL ASSETS	***************************************	450,028,927	418,714,755	325,333,143

Kabyldin K.M.

Akhmedina A.S.

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)**

In thousands of Tenge	Note	31 December 2011	31 December 2010	31 December 2009
EQUITY AND LIABILITIES				
Equity				
Share capital	18	34,617,204	32,916,055	32,916,055
Asset revaluation reserve	18	138,056,828	124,828,954	48,783,757
Other capital reserves	10	17,104	17,104	17,104
Foreign currency translation reserve		9,334,129	8,590,235	8,878,846
Retained earnings		189,472,821	171,962,450	152,206,983
Total equity		371,498,086	338,314,798	242,802,745
			<u> </u>	
Non-current liabilities				
Loans and borrowings	19	_	294,800	10,346,912
Financial guarantee issued on behalf of related				, ,
party	37	338,919	232,071	301,141
Employee benefit liability	20	5,909,892	2,580,804	2,337,120
Deferred tax liabilities	35	34,201,711	36,044,262	20,686,894
Deferred income	21	4,756,050	5,053,861	5,218,819
Other non-current accounts payable			8,465	7,731
		45,206,572	44,214,263	38,898,617
Current liabilities				
Loans and borrowings	19	303,181	296,864	10,345,517
Employee benefit liability	20	226,000	141,000	131,880
Income tax payable	35	1,156,184	908,131	476,041
Trade and other accounts payable	22	15,149,470	14,100,509	12,890,968
Advances received	23	11,226,796	10,886,410	10,096,754
Other taxes payable	24	1,269,317	1,449,103	917,594
Provisions	25	287,727	3,946,660	4,530,699
Other current liabilities	26	3,705,594	4,457,017	4,242,328
		33,324,269	36,185,694	43,631,781
Total liabilities		78,530,841	80,399,957	82,530,398
TOTAL EQUITY AND LIABILITIES		450,028,927	418,714,755	325,333,143
Book value of ordinary shares (in Tenge)	6	10,552	10,060	7,079

The accounting policy and explanatory notes on pages 8 through 61 form an integral part of these consolidated financial

General Director

Chief Accountant

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

In thousands of Tenge	Note	2011	2010	2009
Revenue	27	140,478,092	138,240,940	126,181,133
Cost of sales	28	(96,298,683)	(82,406,630)	(71,442,500)
Gross profit		44,179,409	55,834,310	54,738,633
General and administrative expenses	29	(6,730,370)	(7,114,619)	(9,104,796)
Other operating income	30	1,645,165	2,055,088	1,092,860
Other operating expenses	31	(2,766,295)	(805,658)	(1,124,886)
Impairment of property, plant and equipment and			,	, , , ,
intangible assets	7,8	(7,409,186)	(22,333,457)	(1,246,788)
Effect of recognizing of liabilities associated with				
acquisition in 2008		_	_	(5,017,821)
Impairment of goodwill	8	****	(2,370,792)	(1,306,548)
Operating profit		28,918,723	25,264,872	38,030,654
Net foreign exchange loss	32	(434,972)	(265,221)	(7,011,967)
Finance income	33	2,895,026	1,882,967	2,283,646
Finance costs	34	(308,356)	(863,112)	(1,995,645)
Share in income / (losses) of joint ventures	9	1,602,528	62,702	(2,912,125)
Profit before tax		32,672,949	26,082,208	28,394,563
Income tax expense	35	(6,727,552)	(6,463,907)	(12,856,131)
Profit for the year		25,945,397	19,618,301	15,538,432
Earnings per share (in Tenge)	6	768	596	472

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)

In thousands of Tenge	Note	2011	2010	2009
Other comprehensive income of the Group				
Foreign currency translation		742,221	(288,611)	8,956,622
Revaluation of property, plant and equipment Income tax effect	7 35	13,582,220 (2,716,444)	106,956,789 (21,213,188)	5,013,707 (1,002,242)
		10,865,776	85,743,601	4,011,465
Impairment of property, plant and equipment Income tax effect	7 35	(8,791,902) 1,353,218 (7,438,684)	(7,971,841) 1,581,031 (6,390,810)	(242,291) 48,458 (193,833)
Other comprehensive income for the year of the Group, net of tax  Share of the other comprehensive income of		4,169,313	79,064,180	12,774,254
joint ventures accounted for using the equity method	′			
Foreign currency translation		1,673	_	_
Revaluation of property, plant and equipment Income tax effect	9	27,120,693 (5,424,139)	5,213,474 (1,043,622)	_
		21,696,554	4,169,852	
Impairment of property, plant and equipment Income tax effect	9	<del>-</del>	<del>-</del>	(624) 125
			_	(499)
Share of the other comprehensive income of joint ventures accounted for using the equity				
method, net of tax		21,698,227	4,169,852	(499)
Total other comprehensive income for the year, net of tax		25,867,540	83,234,032	12,773,755
Total comprehensive income for the year, net of tax		51,812,937	102,852,333	28,312,187

The accounting policy and explanatory notes on pages 8 through 61 form an integral part of these consolidated financial statements.

General Director

Chief Accountant

Akamedina A.S.

Katyldin K.M.

# **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the years ended 31 December					
In thousands of Tenge	Note	2011	2010	2009	
Cash flows from operating activities:					
Profit before tax		32,672,949	26,082,208	28,394,563	
Non-cash adjustment to reconcile profit before tax to					
net cash flows:					
Depreciation and amortization	28, 29	27,715,962	22,058,358	17,204,943	
Allowance / (Reverse of) for doubtful debts	29	41,582	(2,117,636)	567	
Share in (income) / losses of joint ventures	9	(1,602,528)	(62,702)	2,912,125	
Finance costs	34	308,356	863,112	1,995,645	
Finance income	33	(2,895,026)	(1,882,967)	(2,283,646)	
Actuarial losses	31	1,540,000	27,000	276,474	
Employee benefits	20	1,934,000	203,000	191,000	
(Reverse of) / Charge of Provisions	25	(3,657,377)	·	807,209	
Loss on disposal of property, plant and equipment and		( , , , ,		331,233	
intangible assets, net	31	523,329	253,784	88,524	
Gain from disposal of assets classified as held for sale	31, 30	(13,749)	·	·	
Effect of recognizing of liabilities associated with acquisition		, , ,			
in 2008			*****	5,017,821	
Impairment of goodwill	8	_	2,370,792	1,306,548	
Impairment of property plant and equipment	7,8	7,409,186	22,333,457	1,246,788	
Income from write-off of payables	30	(9,930)	(30,692)	(25,038)	
Amortization of deferred income	30	(312,365)	(312,366)	(519,071)	
Write-off of VAT recoverable	29	316,627	346,922	341,258	
Amortization of financial guarantee issued on behalf of		,	,	,	
related party	30	(136,070)	(67,098)	(67,171)	
Unrealized foreign exchange loss		576,332	265,221	6,872,546	
Write-off of loans given to employees		_	1,875	· <del>-</del>	
Allowance / (Reversal of) provision for allowance for					
obsolete inventory	29	2,892	(2,984)	(118,181)	
Operating cash flows before working capital changes:		64,414,170	70,329,284	63,642,904	
Changes in inventories		403,765	2,710,616	15,947	
Changes in trade and other accounts receivable		(1,119,231)	(86,719)	(1,020,998)	
Changes in advances to suppliers		(5,317)	(56,125)	(412,331)	
Changes in taxes recoverable and other current assets		341,699	1,189,384	(177,970)	
Changes in trade and other accounts payable		454,462	1,239,500	(666,544)	
Changes in advances received		340,386	789,656	2,025,276	
Changes in taxes payable		(179,786)	531,509	113,753	
Changes in other current and non-current liabilities and		, , ,	,	,	
employee benefits		(977,395)	40,240	3,735,272	
Cash generated from operations:		63,672,753	76,687,345	67,255,309	
Income taxes paid		(7,910,075)	(10,005,630)	(8,295,068)	
Interest received		2,311,977	1,371,197	3,308,075	
Interest paid		(66,272)	(376,228)	(2,224,053)	
Net cash flow from operating activities		58,008,383	67,676,684	60,044,263	

ARchmedina A.S.

### **CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

In thousands of Tenge	For the years ended 31 December			
	Note	2011	2010	2009
Cash flows from investing activities:				
Withdrawal of term deposits		51,483,846	51,143,178	45,292,327
Placement of term deposits		(51,145,698)	(66,486,370)	(50,852,310)
Repayment of loans provided to related parties		_		3,777,305
Purchase of property, plant and equipment		(33,775,309)	(25,637,918)	(29,260,128)
Purchase of intangible assets		(289,221)	(131,064)	(110,513)
Proceeds from disposal of property, plant and equipment			, ,	, , ,
and intangible assets		27,096	604,943	847,189
Proceeds from disposal of assets calssified as held for sale		229,461	564,597	<del></del>
Dividends received		17,608	422,916	765,020
Net cash flow used in investing activities		(33,452,217)	(39,519,718)	(29,541,110)
Cash flows from financing activities:				
Proceeds from loans and borrowings		299,105	44,205	103,250
Repayment of loans and borrowings		-	(20,348,000)	(26,005,469)
Repayment of interest free loans		(586,480)		_
Dividends paid	18	(19,330,798)	(7,340,280)	(6,023,638)
Net cash flow used in financing activities		(19,618,173)	(27,644,075)	(31,925,857)
Net change in cash and cash equivalents		4,937,993	512,891	(1,422,704)
Cash and cash equivalents at the beginning of the year	17	16,914,394	16,401,503	17,824,207
Cash and cash equivalents at the end of the year	17	21,852,387	16,914,394	16,401,503

#### NON-CASH TRANSACTIONS

The following non-cash transactions have been excluded from the consolidated statement of cash flows:

#### Depreciation included in cost of construction in progress

The amount of depreciation for 2011 included in cost of construction in progress was 11,054 thousand Tenge (2010: 13,020 thousand Tenge; 2009: 15,164 thousand Tenge).

#### Property, plant and equipment

As of December 31, 2011 the payables for purchases of property, plant and equipment increased by 395,571 thousand Tenge (2010: nil; 2009; nil)

#### **Deferred** income

In 2009 the Group recognized deferred income of 1,874,193 thousand Tenge from reconstruction of railroad overpass which was received free-of-charge in 2009. Deferred income amortized in 2011 amounted to 312,365 thousand Tenge (2010: 312,366 thousand Tenge; 2009: 519,071 thousand Tenge) (*Note 30*).

The accounting policy and explanatory notes on pages 8 through 61 form an integral part of these consolidated financial statements.

General Director

Chief Accountant

Kabyldin K.M.

Louis

Akhmedina A.S.

\*\*\*\*\*\* KazTransOil

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

In thousands of Tange	Nata	Share		Other capital	Foreign currency translation	Retained	
In thousands of Tenge	Note	capital	reserve	reserves	reserve	earnings	Total
As at 1 January 2009		32,916,055	49,917,152	17,104	(77,776)	137,741,661	220,514,196
Profit for the year				_	_	15,538,432	15,538,432
Other comprehensive income			3,817,133		8,956,622	-	12,773,755
Total other comprehensive							
income for the year		_	3,817,133		8,956,622	15,538,432	28,312,187
Depreciation transfer of revalued							
property, plant and equipment		-	(4,950,528)	_	_	4,950,528	_
Dividends	18					(6,023,638)	(6,023,638)
As at 31 December 2009		32,916,055	48,783,757	17,104	8,878,846	152,206,983	242,802,745
Profit for the year						40.040.204	40.040.004
•			-	_		19,618,301	19,618,301
Other comprehensive income  Total other comprehensive			83,522,643		(288,611)		83,234,032
income for the year			83,522,643		(288,611)	40 640 204	400 050 000
Depreciation transfer of revalued			03,322,043	_	(200,011)	19,618,301	102,852,333
property, plant and equipment		*****	(7,477,446)	_	_	7,477,446	
Dividends	18		-	_	_	(7,340,280)	(7,340,280)
As at 31 December 2010		32,916,055	124,828,954	17,104	8,590,235	171,962,450	338,314,798
B 6.6 A							
Profit for the year		_	_			25,945,397	25,945,397
Other comprehensive income			25,123,646	_	743,894		25,867,540
Total other comprehensive							
income for the year		-	25,123,646	_	743,894	25,945,397	51,812,937
Depreciation transfer of revalued property, plant and equipment			(12,424,089)			40 404 000	
Shares issuance	40	4 704 440	(12,424,069)	_	_	12,424,089	<del>-</del>
	18	1,701,149	•••		_	-	1,701,149
Dividends	18	_		_	_	(19,330,798)	(19,330,798)
Other distributions	18		_	_	_	(1,000,000)	(1,000,000)
Foreign currency translation			528,317			(528,317)	
As at 31 December 2011		34,617,204	138,056,828	17,104 9	,334,129	189,472,821	371,498,086

The accounting policy and explanatory notes on pages 8 through 61 form an integral part of these consolidated financial statements.

General Director

Chief Accountant

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. GENERAL

On 2 May 2001, the Government issued a resolution to create a new closed joint stock company National Company "Transportation of Oil and Gas" ("TNG") owned by the Government. Based on that resolution, the Committee for State Property and Privatisation of the Ministry of Finance of the Republic of Kazakhstan transferred the KazTransOil NOTC CJSC shares to TNG, and, as a result, KazTransOil NOTC CJSC was re-registered and renamed KazTransOil Closed Joint Stock Company.

On 31 May 2004, in accordance with the requirements of Kazakhstani legislation the Company was reregistered as KazTransOil Joint Stock Company (the "Company").

The Company's immediate parent is National Company KazMunayGas JSC ("KMG" or the "Parent Company"). KMG is owned by Sovereign Wealth Fund Samruk-Kazyna JSC ("Samruk-Kazyna"), which is controlled by the Government of the Republic of Kazakhstan.

As at December 31, the Company had interest ownership in the following companies:

				Ownership	
	Place of incorporation	Principal activities	31 December 2011	31 December 2010	31 December 2009
KTO-Service JSC ("KTO-Service")	Kazakhstan	Management of non- production assets	100%	100%	100%
SZTK MunayTas JSC ("MunayTas")	Kazakhstan	Oil transportation	51%	51%	51%
Kazakhstan–China Pipeline LLP ("KCP")	Kazakhstan	Oil transportation	50%	50%	50%
Batumi Capital Partners Limited ("BCPL")	Cyprus*	Forwarding, transhipment and storage of oil and oil products	50%*	50%*	50%*
Batumi Industrial Holdings Limited ("BIHL")	Cyprus*	Forwarding, transhipment and storage of oil and oil products and operating of Batumi Sea Port and Oil Terminal	100%*	100%*	100%*

<sup>\*</sup> Main activities of BCPL and BIHL are carried out by their subsidiaries located in Georgia. BIHL directly owns 50% of BCPL. Accordingly, the Company directly and indirectly through its subsidiary BIHL owns 100% of BCPL.

The Company and its subsidiaries are hereafter referred to as the "Group".

The Company's head office is located in Astana, Kazakhstan, at 19 Kabanbay Batyr Avenue. The Company has 4 branches, which are located in Atyrau (Western branch), Pavlodar (Eastern branch), a Research and Development Centre located in Almaty, and a computing centre in Astana, and representative offices in the Russian Federation (Moscow, Omsk and Samara) and Ukraine (Kiev).

The Group operates network of main oil pipelines of 5,495 km and water pipeleines of 2,148 km within the Republic of Kazakhstan. Also the Group is engaged in storage, loading, transshipment or transfer of crude oil to other related pipeline systems. Group's joint ventures MunayTas and KCP own Kenkiyak-Atyrau and Atasu-Alashankou pipelines used for transportation of Kazakhstani crude oil to China. Group's subsidiary BIHL owns Batumi Oil Terminal and has controlling interest of Batumi Sea Port, main activity of which is storage and transshipment of oil cargoes.

These consolidated financial statements were approved for issue by the General Director and the Chief Accountant of the Company on 2 March 2012.

#### 2. BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

These consolidated financial statements have been prepared on a historical cost basis, except for: property plant and equipment which are stated at revalued amounts and financial assets that have been measured at fair value. The consolidated financial statements are presented in Tenge and all values are rounded to the nearest thousand (000), except when otherwise indicated.

#### 3. BASIS OF CONSOLIDATION

#### Basis of consolidation from 1 January 2010

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 31 December 2011.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All intragroup balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Total comprehensive income within a subsidiary is attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- > Derecognises the cumulative translation differences recorded in equity
- > Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- > Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

#### Basis of consolidation prior to 1 January 2010

Certain of the above-mentioned requirements were applied on a prospective basis. The following differences, however, are carried forward in certain instances from the previous basis of consolidation:

- Acquisitions of non-controlling interests, prior to 1 January 2010, were accounted for using the parent entity extension method, whereby, the difference between the consideration and the book value of the share of the net assets acquired were recognised in goodwill.
- Losses incurred by the Group were attributed to the non-controlling interest until the balance was reduced to nil. Any further excess losses were attributed to the parent, unless the non-controlling interest had a binding obligation to cover these. Losses prior to 1 January 2010 were not reallocated between NCI and the parent shareholders.
- ➤ Upon loss of control, the Group accounted for the investment retained at its proportionate share of net asset value at the date control was lost. The carrying value of such investments at 1 January 2010 have not been restated.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 4.1. Business combinations and goodwill

#### Business combinations from 1 January 2010

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the noncontrolling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity. In instances where the contingent consideration does not fall within the scope of IAS 39, it is measured in accordance with the appropriate IFRS.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

#### Business combinations prior to 1 January 2010

In comparison to the above-mentioned requirements, the following differences applied:

Business combinations were accounted for using the purchase method. Transaction costs directly attributable to the acquisition formed part of the acquisition costs. The non-controlling interest (formerly known as minority interest) was measured at the proportionate share of the acquiree's identifiable net assets.

Business combinations achieved in stages were accounted for as separate steps. Any additional acquired share of interest did not affect previously recognised goodwill.

When the Group acquired a business, embedded derivatives separated from the host contract by the acquire were not reassessed on acquisition unless the business combination resulted in a change in the terms of the contract that significantly modified the cash flows that otherwise would have been required under the contract.

Contingent consideration was recognised if, and only if, the Group had a present obligation, the economic outflow was more likely than not and a reliable estimate was determinable. Subsequent adjustments to the contingent consideration were recognised as part of goodwill.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.2. Interest in a joint venture

The Group has interests in joint ventures which are jointly controlled entities, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of these entities. Arrangements require participants to have agreed votes in regards, to financial and operational policies. The Group's investment in its joint ventures is accounted for using the equity method.

Under the equity method, the investments in joint ventures are carried in the consolidated statement of financial position at cost plus post acquisition changes in the Group's share of net assets of the joint ventures. Goodwill relating to joint ventures is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The statement of comprehensive income reflects the share of the results of operations of joint ventures. Where there has been a change recognised directly in the equity of the joint ventures, the Group recognises its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and joint ventures are eliminated to the extent of the interest in the joint ventures.

The share of profit of joint ventures is shown on the face of the statement of comprehensive income. This is the profit attributable to equity holders of the joint ventures and therefore is profit after tax and non-controlling interests in the subsidiaries of the joint ventures.

The financial statements of joint ventures are prepared for the same reporting period as for the parent company. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in its joint ventures. The Group determines at each reporting date whether there is any objective evidence that the investment in a joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value and recognises the amount in the statement of comprehensive income.

Upon loss of joint control and provided the former jointly controlled entity does not become a subsidiary or associate, the Group measures and recognises its remaining investment at its fair value. Any difference between the carrying amount of the former jointly controlled entity upon loss of joint control and the fair value of the remaining investment and proceeds from disposal is recognised in profit or loss. In case the Group retains significant influence over its investments, remaining investments are accounted for as investments in an associate.

#### 4.3. Foreign currency translation

The Group's consolidated financial statements are presented in Tenge, which is also the parent company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group entities at their respective functional currency spot rates prevailing at the date of the transaction first qualified for recognition.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the reporting date.

All differences are taken to the statement of comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on retranslation of non-monetary items is treated in line with the recognition of gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in other comprehensive income or profit or loss, respectively).

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.3. Foreign currency translation (continued)

#### Group companies

The results and financial position of all of the Group's subsidiaries (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- > assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- > all resulting exchange differences are recognized as a separate component of equity.

Any goodwill arising on the acquisition of a foreign operation subsequent to 1 January 2005 and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the spot rate of exchange of the reporting date.

#### Exchange rates

Weighted average currency exchange rates established by the Kazakhstan Stock Exchange ("KASE") are used as official currency exchange rates in the Republic of Kazakhstan.

As at 31 December 2011, the currency exchange rate of KASE was:

Tenge	31 December 2011	31 December 2010	31 December 2009
USD	148.40	147.40	148.36
RUB	4.61	4.84	4.92
EUR	191.72	195.23	212.84
Lari	88.63	83.17	87.99

#### 4.4. Non-current assets held for sale

Non-current assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Non-current assets are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Property, plant and equipment and intangible assets once classified as held for sale are not depreciated or amortised.

#### 4.5. Property, plant and equipment

Property, plant and equipment are measured at fair value less accumulated depreciation (except for land, technological oil and construction in process) and impairment losses recognised after the date of the revaluation. The Group periodically engages independent appraisers to revalue property, plant and equipment to their depreciated replacement cost. Valuations are performed frequently to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.5. Property, plant and equipment (continued)

Any revaluation surplus is recorded in other comprehensive income and, have credited to the asset revaluation reserve in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised as expense in the statement of comprehensive income, in this case the increase is recognised through profit in the statement of comprehensive income. A revaluation deficit is recognised as expense in the statement of comprehensive income, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation reserve.

An annual transfer from the asset revaluation reserve to retained earnings is made for the difference between depreciation based on the revalued carrying amount of the assets and depreciation based on the assets original cost. Additionally, accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

	Years
Buildings	20 – 60
Machinery and equipment	5 – 40
Pipelines and transportation assets	10 – 50
Other	2-20

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income when the asset is derecognised.

The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end and adjusted prospectively, if appropriate.

#### 4.6. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in the statement of comprehensive income in the year in which the expenditure is incurred.

The useful lives of intangible assets except for goodwill are assessed as finite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortization is provided on a straight-line basis over the estimated useful economic life of the assets. Intangible assets are generally amortized over five years. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the statement of comprehensive income in the expense category consistent with the function of the intangible assets.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of comprehensive income when the asset is derecognised.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.7. Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's ("CGU") fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses of continuing operations, are recognised in the statement of comprehensive income in expense categories consistent with the function of the impaired asset, except for a property previously revalued where the revaluation was taken to other comprehensive income. In this case, the impairment is also recognised in other comprehensive income up to the amount of any previous revaluation.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised through profit in the statement of comprehensive income unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase.

#### Goodwill

Goodwill is tested for impairment annually (as at 30 September) and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of each cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than their carrying amount, an impairment loss is recognised.

#### 4.8. Financial assets

Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, as appropriate. The Group determines the classification of its financial assets at initial recognition.

All financial assets are recognised initially at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include cash and short-term deposits, trade and other receivables.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.8. Financial assets (continued)

Subsequent measurement

The subsequent measurement of financial assets depends on their classification as follows:

Financial assets at fair value through profit or loss includes financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term.

Financial assets at fair value through profit and loss are carried in the statement of financial position at fair value with net changes in fair value recognised in finance costs in the statement of comprehensive income.

Financial assets designated upon initial recognition at fair value through profit and loss are designated at their initial recognition date and only if the criteria under IAS 39 are satisfied. The Group has not designated any financial assets at fair value through profit or loss.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate method (EIR), less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of comprehensive income. The losses arising from impairment are recognised in the statement of comprehensive income in finance costs.

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to maturity when the Group has the positive intention and ability to hold them to maturity. After initial measurement, held-to-maturity investments are measured at amortised cost using the EIR, less impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the statement of comprehensive income. The losses arising from impairment are recognised in the statement of comprehensive income in finance costs. The Group did not have any held-to-maturity investments during the years ended 31 December 2011, 2010 and 2009.

Available-for-sale financial investments include equity securities. Equity investments classified as available-for-sale are those, which are neither classified as held for trading nor designated at fair value through profit or loss.

After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealised gains or losses recognised as other comprehensive income in the available-for-sale reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in other operating income, or determined to be impaired, at which time the cumulative loss is reclassified to the statement of comprehensive income in finance costs and removed from the available-for-sale reserve. Interest earned whilst holding available-for-sale financial investments is reported as interest income using the EIR method.

The Group evaluated its available-for-sale financial assets whether the ability and intention to sell them in the near term is still appropriate. When the Group is unable to trade these financial assets due to inactive markets and management's intention to do so significantly changes in the foreseeable future, the Group may elect to reclassify these financial assets in rare circumstances. Reclassification to loans and receivables is permitted when the financial assets meet the definition of loans and receivables and the Group has the intent and ability to hold these assets for the foreseeable future or until maturity. Reclassification to the held-to-maturity category is permitted only when the entity has the ability and intention to hold the financial asset accordingly.

For a financial asset reclassified out of the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortised cost and the expected cash flows is also amortised over theremaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the statement of comprehensive income.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.8. Financial assets (continued)

Derecognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- > The rights to receive cash flows from the asset have expired
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### 4.9. Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For financial assets carried at amortised cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial assets original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the statement of comprehensive income. Interest income continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded as part of finance income in the comprehensive statement of comprehensive income. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to finance costs in the comprehensive statement of comprehensive income.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.9. Impairment of financial assets (continued)

In the case of equity investments classified as available-for-sale, objective evidence would include a significant or prolonged decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of comprehensive income – is removed from other comprehensive income and recognised in the statement of comprehensive income. Impairment losses on equity investments are not reversed through the statement of comprehensive income; increases in their fair value after impairment are recognised directly in other comprehensive income.

#### 4.10. Financial liabilities

#### Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, as appropriate. The Group determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, plus directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings, financial guarantee contracts.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

Financial liabilities, recognized at fair value through profit or loss, are classified to this category at the date of initial recognition, solely when it meets criteria of IAS 39. The Group has not designated any financial liabilities upon initial recognition as at fair value through profit or loss.

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest rate method. Gains and losses are recognised in the statement of comprehensive income when the liabilities are derecognised as well as through the effective interest rate method (EIR) amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in the statement of comprehensive income.

Financial guarantee contracts issued by the Group are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. Financial guarantee contracts are recognised initially as a liability at fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequently, the liability is measured at the higher of the best estimate of the expenditure required to settle the present obligation at the reporting date and the amount recognised less cumulative amortisation.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of comprehensive income as income or expense.

#### 4.11. Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.12. Fair value of financial instruments

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's length market transactions; reference to the current fair value of another instrument that is substantially the same; a discounted cash flow analysis or other valuation models.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in *Note 39*.

#### 4.13. Inventories

Inventories are stated at the lower of cost and net realizable value on a first-in first-out ("FIFO") basis. Cost includes all costs incurred in the normal course of business in bringing each product to its present location and condition.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

#### 4.14. Cash and cash equivalents, bank deposits

Cash and cash equivalents in the statement of financial position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less.

For the purpose of the consolidated statement cash flows, cash and cash equivalents consist of cash and short-term deposits as defined above, net of outstanding bank overdrafts.

Bank deposits comprise bank deposits with a primary maturity over than three months.

#### 4.15. Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of comprehensive income net of any reimbursement.

#### 4.16. Employment benefits

The Parent Company provides long-term employee benefits to employees before, on and after retirement, in accordance with the Collective agreement between the Company and its employees. The Collective agreement provides for one-off retirement payments, financial aid for employees' disability, anniversaries and funeral. The entitlement to benefits is usually conditional on the employee remaining in service up to retirement age.

The expected costs of the benefits associated with one-off retirement payments are accrued over the period of employment using the same accounting methodology as used for defined benefit post-employment plans with defined payments on the end of labor activity. Actuarial gains and losses arising in the year are taken to other operating income and expenses. For this purpose, actuarial gains and losses comprise both the effects of changes in actuarial assumptions and experience adjustments arising because of differences between the previous actuarial assumptions and what has actually occurred. Other movements are recognised in the current period, including current service cost, any past service cost and the effect of any curtailments or settlements.

The most significant assumptions used in accounting for defined benefit obligations are discount rate and mortality assumptions. The discount rate is used to determine the net present value of future liabilities and each year the unwinding of the discount on those liabilities is charged to the consolidated statement of comprehensive income as interest cost. The mortality assumption is used to project the future stream of benefit payments, which is then discounted to arrive at a net present value of liabilities.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.16. Employment benefits (continued)

Employee benefits other than one-off retirement payments are considered as other long-term employee benefits. The expected cost of these benefits is accrued over the period of employment using the same accounting methodology as used for the defined benefit plan.

These obligations are valued by independent qualified actuaries on an annual basis.

#### 4.17. Revenue and other income recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognised:

#### Rendering of transportation services

Revenue from rendering of transportation and transhipment services is recognized on the basis of actual volumes of oil and water transported during the reporting period.

#### Rendering of other services

Revenue from rendering of other services is recognized as services are provided.

#### Interest income

For all financial instruments measured at amortised cost and interest bearing financial assets classified as available for sale, interest income or expense is recorded using the effective interest rate (EIR), which is the rate that exactly discounts the estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or liability. Interest income is included in finance income in the statement of comprehensive income.

#### Dividends

Revenue is recognised when the Group's right to receive the payment is established.

#### 4.18. Taxes

#### Current income tax

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the countries where the Group operates and generates taxable income.

Current income tax relating to items recognised in other comprehensive income is recognised in equity and not in the statement of comprehensive income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.18. Taxes (continued)

Deferred tax (continued)

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction recognized in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognised subsequently if new information about facts and circumstances changed. The adjustment would either be treated as a reduction to goodwill (as long as it does not exceed goodwill) if it incurred during the measurement period or in profit or loss.

Value Added Tax (VAT)

VAT related to sales is payable to the Kazakhstani budget when goods are shipped or services are rendered. Input VAT can be offset against output VAT upon the receipt of a tax invoice from a supplier.

Revenue, expenses and assets are recognized after deduction of value added tax, except for instances, where amount of value added tax is recognized as a part of costs for asset acquisitions or as a part of expenses.

Tax legislation allows the settlement of VAT on a net basis. Accordingly, VAT related to sales and purchases unsettled at the balance sheet date is stated in the statement of financial position on a net basis.

Due to specifics of tax legislation and the Group's operations a certain part of input VAT can be carried over into subsequent years. Such portion of VAT is classified as long-term asset and assessed for impairment and considered as a corporate asset allocated to existing cash generating units.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **4.19.** Equity

Share capital

External costs directly attributable to the issue of new shares are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognized as an additional paid-in capital.

#### Dividends

Dividends are recognized as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorized for issue.

#### 4.20. Changes in Accounting policies and disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended IFRS and IFRIC interpretations effective as of 1 January 2011:

#### New and amended standards and interpretations

- > IAS 24 Related Party Disclosures (amendment) effective 1 January 2011
- > IAS 32 Financial Instruments: Presentation (amendment) effective 1 February 2010
- > IFRIC 14 Prepayments of a Minimum Funding Requirement (amendment) effective 1 January 2011
- ➤ Improvements to IFRSs (May 2010)

The adoption of the standards or interpretations is described below:

#### IAS 24 Related Party Transactions (Amendment)

The IASB issued an amendment to IAS 24 that clarifies the definitions of a related party. The new definitions emphasise a symmetrical view of related party relationships and clarifies the circumstances in which persons and key management personnel affect related party relationships of an entity. In addition, the amendment introduces an exemption from the general related party disclosure requirements for transactions with government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity. The adoption of the amendment did not have any impact on the financial position or performance of the Group. The Group decided not to apply permitted by new amendment, exemption from the related party disclosure requirements for transactions with government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity, and discloses in these consolidated financial statements such information.

#### IAS 32 Financial Instruments: Presentation (Amendment)

The IASB issued an amendment that alters the definition of a financial liability in IAS 32 to enable entities to classify rights issues and certain options or warrants as equity instruments. The amendment is applicable if the rights are given pro rata to all of the existing owners of the same class of an entity's non-derivative equity instruments, to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency. The amendment has had no effect on the financial position or performance of the Group because the Group does not have this type of instruments.

#### IFRIC 14 Prepayments of a Minimum Funding Requirement (Amendment)

The amendment removes an unintended consequence when an entity is subject to minimum funding requirements and makes an early payment of contributions to cover such requirements. The amendment permits a prepayment of future service cost by the entity to be recognised as a pension asset. The Group is not subject to minimum funding requirements, therefore the amendment of the interpretation has no effect on the financial position nor performance of the Group.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.20. Changes in Accounting policies and disclosures (continued)

New and amended standards and interpretations (continued)

Improvements to IFRSs

In May 2010, the IASB issued its third omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies, but no impact on the financial position or performance of the Group.

- FIFRS 3 Business Combinations: The measurement options available for non-controlling interest ("NCI") were amended. Only components of NCI that constitute a present ownership interest that entitles their holder to a proportionate share of the entity's net assets in the event of liquidation should be measured at either fair value or at the present ownership instruments' proportionate share of the acquiree's identifiable net assets. All other components are to be measured at their acquisition date fair value.
  - The amendments to IFRS 3 are effective for annual periods beginning on or after 1 July 2011. The Group, however, adopted these as of 1 January 2011 and changed its accounting policy accordingly as the amendment was issued to eliminate unintended consequences that may arise from the adoption of IFRS 3.
- ➤ IFRS 7 Financial Instruments Disclosures: The amendment was intended to simplify the disclosures provided by reducing the volume of disclosures around collateral held and improving disclosures by requiring qualitative information to put the quantitative information in context.
- > IAS 1 Presentation of Financial Statements: The amendment clarifies that an entity may present an analysis of each component of other comprehensive income maybe either in the statement of changes in equity or in the notes to the consolidated financial statements.

Other amendments resulting from Improvements to IFRSs to the following standards did not have any impact on the accounting policies, financial position or performance of the Group:

- > IFRS 3 Business Combinations (Contingent consideration arising from business combination prior to adoption of IFRS 3 (as revised in 2008))
- > IFRS 3 Business Combinations (Un-replaced and voluntarily replaced share-based payment awards)
- > IAS 27 Consolidated and Separate Financial Statements
- > IAS 34 Interim Financial Statements

The following interpretation and amendments to interpretations did not have any impact on the accounting policies, financial position or performance of the Group:

- ➤ IFRIC 13 Customer Loyalty Programmes (determining the fair value of award credits)
- ➤ IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments

#### 4.21. Standards issued but not yet effective

Standards issued but not yet effective up to the date of issuance of the Group's consolidated financial statements are listed below. This listing of standards and interpretations issued are those that the Group reasonably expects to have an impact on disclosures, financial position or performance when applied at a future date. The Group intends to adopt these standards when they become effective.

IAS 1 Financial Statement Presentation - Presentation of Items of Other Comprehensive Income ("OCI")

The amendments to IAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or 'recycled') to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items that will never be reclassified. The amendment affects presentation only and has there no impact on the Group's financial position or performance. The amendment becomes effective for annual periods beginning on or after 1 July 2012.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.21. Standards issued but not yet effective

IAS 12 Income Taxes - Recovery of Underlying Assets

The amendment clarified the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the requirement that deferred tax on non-depreciable assets that are measured using the revaluation model in IAS 16 always be measured on a sale basis of the asset. The amendment becomes effective for annual periods beginning on or after 1 January 2012.

IAS 19 Employee Benefits (Amendment)

The IASB has issued numerous amendments to IAS 19. These range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and re-wording. The amendment becomes effective for annual periods beginning on or after 1 January 2013.

IAS 27 Separate Financial Statements (as revised in 2011)

As a consequence of the new IFRS 10 and IFRS 12, what remains of IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. The Group does not present separate financial statements. The amendment becomes effective for annual periods beginning on or after 1 January 2013.

IAS 28 Investments in Associates and Joint Ventures (as revised in 2011)

As a consequence of the new IFRS 11 and IFRS 12. IAS 28 has been renamed IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. The amendment becomes effective for annual periods beginning on or after 1 January 2013.

IFRS 7 Financial Instruments: Disclosures — Enhanced Derecognition Disclosure Requirements

The amendment requires additional disclosure about financial assets that have been transferred but not derecognised to enable the user of the Group's financial statements to understand the relationship with those assets that have not been derecognised and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognised assets to enable the user to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognised assets. The amendment becomes effective for annual periods beginning on or after 1 July 2011. The amendment affects disclosure only and has no impact on the Group's financial position or performance.

IFRS 9 Financial Instruments: Classification and Measurement

IFRS 9 as issued reflects the first phase of the IASBs work on the replacement of IAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in IAS 39. The standard is effective for annual periods beginning on or after 1 January 2013. In subsequent phases, the IASB will address hedge accounting and impairment of financial assets. The completion of this project is expected over the course of 2011 or the first half of 2012. The adoption of the first phase of IFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will potentially have no impact on classification and measurements of financial liabilities. The Group will quantify the effect in conjunction with the other phases, when issued, to present a comprehensive picture.

IFRS 10 Consolidated Financial Statements

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 Consolidation — Special Purpose Entities.

IFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgement to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in IAS 27.

This standard becomes effective for annual periods beginning on or after 1 January 2013.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 4.21. Standards issued but not yet effective (continued)

IFRS 11 Joint Arrangements

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities — Non-monetary Contributions by Venturers.

IFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. The application of this new standard will not impact the financial position of the Group as the Group applies equity method to account its investments in JCEs in all periods presented.

IFRS 12 Disclosure of Involvement with Other Entities

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. This standard becomes effective for annual periods beginning on or after 1 January 2013.

IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. The Group is currently assessing the impact that this standard will have on the financial position and performance. This standard becomes effective for annual periods beginning on or after 1 January 2013.

#### 5. SIGNIFICANT ACCOUNTINTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

#### Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

Revaluation of property, plant and equipment

Property, plant and equipment were revalued to fair value as of 30 June 2010 (previous revaluation was performed as of 30 June, 2007) except for the property, plant and equipment of BIHL, that were revalued as of 31 December 2010. The revaluation was performed on the basis of an appraisal performed by an independent professional real estate appraisal company operating in the Republic of Kazakhstan under an appropriate license. The methods used to fair value property, plant and equipment were the cost (for specialised assets – depreciated replacement cost approach), the comparative (using comparative sales method) and the income approaches.

In applying the cost approach, key assumptions considered were:

- full reconstruction or replacement cost (amount of expenses on production of an asset with comparable utility by using project and materials, same with those used in the market at the moment);
- remaining useful life;
- depreciable life;
- depreciation (physical depreciation, functional depreciation, economical deterioration).

#### 5. SIGNIFICANT ACCOUNTINTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### Estimates and assumptions (continued)

Revaluation of property, plant and equipment (continued)

Comparative approach was used implicitly, in terms of cost method, for calculation of fair value of fixed assets, for which there were active market and available information on sales bids for similar assets (not specialised property, vehicles, pressure and lifting equipment). Comparative approach supposes comparing revalued asset with sales of similar assets, which have taken place in the market. In majority of cases the value was identified on the basis of offer prices.

Income approach procedures were performed for identification of economical deterioration.

The most significant assumptions affecting profitability test are:

- > transportation volumes;
- $\triangleright$  long term growth rate (inflation rate) 3.54 percent;
- ➢ discounting rate 11.6 percent;
- ▶ liquidation cost of the fixed assets in the end of forecast period 5% of fixed assets cost (excluding land and technological oil).

No economical obsolesce has been revealed as a result of income approach valuation.

The valuation was performed in accordance with the International Valuation Standards.

#### Revaluation of technological oil

Technological oil is annually revalued as of 30 September, due to the fact that fluctuations are quite frequent and significant. Technological oil was revalued on 30 September 2011.

The following judgments were taken into account by the Group's management when determining fair value of technological oil:

- technological oil is an integral part of the process of operating the pipeline without which the transportation is not possible;
- technological oil cannot be sold or otherwise disposed due to regulations imposed by Antimonopoly Committee;
- > tariffs are being closely monitored by Antimonopoly Committee and Government to ensure they will not adversely affect general price index in the country, and thus may be set at the level which will not allow to recover cost of oil, if it was valued at international market price;
- the Group is affected by regulations set by KMG and, should there be a decision to sell some part of oil, subject for approval of Antimonopoly Committee, it would be sold only to the KMG -group's trading division at internal price; and should the Group need to buy additional oil to fill in new parts of pipeline, it would buy from the KMG -group entities at the same internal price.

Taking into account all these factors, the management concluded that the most appropriate price to reflect fair value for the technological oil in pipeline that would be determined by informed market participant would be 184 US Dollars per tonne as of December 31, 2011 (27,290 Tenge) (2010: 143 US Dollars (21,111 Tenge) per ton; 2009: 125 US Dollars (18,579 Tenge) per ton). As a result of test on adequate profitability in terms of revaluation of technological oil by using income approach no economical deterioration was revealed.

As of 31 December 2011, the amount of oil in the pipeline included as part of property, plant and equipment was 2,157 thousand tons (2010: 2,136 thousand tons; 2009: 2,101 thousand tons).

# 5. SIGNIFICANT ACCOUNTINTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### Estimates and assumptions (continued)

Impairment of property, plant and equipment

The determination of impairment of property, plant and equipment involves the use of estimates that include, but are not limited to, the cause, timing and amount of the impairment. Impairment is based on a large number of factors, such as changes in current competitive conditions, expectations of growth in the industry, changes in the future availability of financing, technological obsolescence, discontinuance of service, current replacement costs and other changes in circumstances that indicate that impairment exists.

The recoverable amount and the fair values are typically determined using a discounted cash flow method which incorporates reasonable market participant assumptions. The identification of impairment indicators, the estimation of future cash flows and the determination of fair values for assets (or group of assets) requires management to make significant judgments concerning the identification and validation of impairment indicators, expected cash flows, applicable discount rates, useful lives and residual values.

The determination of the recoverable amount of a cash-generating unit involves the use of estimates by the management. Methods used to determine the value in use include discounted cash flow-based methods. These estimates, including the methodologies used, can have a material impact on the fair value and ultimately the amount of any property, plant and equipment impairment.

In 2011 the Group recognized an impairment of 15,666,218 thousand Tenge (2010: 30,305,298 thousand Tenge; 2009: 1,489,079 thousands Tenge) where the impairment of 6,874,316 thousand Tenge (2010: 22,333,457 thousand Tenge; 2009:1,246,788 thousand Tenge) was recognized in profit and losses 8,791,902 thousand Tenge (2010: 7,971,841 thousand Tenge; 2009: 242,291 thousand Tenge) was recognized in equity (*Note 7*).

Useful lives of items of property, plant and equipment

The Group assesses the remaining useful lives of items of property, plant and equipment at least at each financial year-end and, if expectations differ from previous estimates, the changes are accounted for as a change in an accounting estimate in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors".

#### Asset retirement obligation

The Group has a constructive obligation to remove pipelines and the related equipment, once the operation of the pipeline ceases. This will happen when either the crude oil reserves of the entities, using the pipeline, are fully depleted or the pipelines become too obsolete to repair it and the Group has to abandon the pipelines. Currently, management does not believe that the Group has or will have any material liability related to the environmental impact or the restoration upon decommissioning of the pipeline project for activities through December 31, 2011. Therefore, no accrual for such liabilities has been reflected in these consolidated financial statements. Future changes to regulations or future incidents could require or oblige the Group to incur environmental liabilities or take certain actions upon decommissioning.

#### Allowances for doubdfull debts

The Group accrues allowances for doubtful accounts receivable, advances to suppliers and other assets. In estimating doubtful accounts historical and anticipated customer performance are considered. Changes in the economy, industry, or specific customer conditions may require adjustments to the allowance for doubtful accounts recorded in the consolidated financial statements. As of 31 December 2011, 2010 and 2009 allowances for doubtful accounts have been created for the amount of 115,747 thousand Tenge, 599,570 thousand Tenge and 2,632,193 thousand Tenge, respectively (*Notes 10, 12, 13 and 14*).

# 5. SIGNIFICANT ACCOUNTINTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS (continued)

#### Estimates and assumptions (continued)

#### Provisions

In assessing tax risks, management considers to be probable obligations the known areas of tax positions which the Group would not appeal or does not believe it could successfully appeal, if assessed by tax authorities. Such determinations inherently involve significant judgment and are subject to change as a result of changes in tax laws and regulations, amendments to the taxation terms of the Group, the determination of expected outcomes from pending tax proceedings and current outcome of ongoing compliance audits by tax authorities.

Significant management judgment is required to estimate the amount the Group may be liable for and the amount is subject to change depending on the outcome of the legal proceedings. As of 31 December 2011, tax provision amounted to 227,646 thousand Tenge (2010: 3,944,960 thousand Tenge; 2009: 4,519,823 thousand Tenge), what the management of the Group believes to be the best estimate of the amount the Group may be required to pay if the legal proceeding are found to be not in the claimants favour. As a result of legal proceedings dated 25 May 2011 in court of highest resort, the request by Tax Committee was dismissed; as a result of thereof the Group reversed the provison in the amount of 3,718,848 thousand Tenge (*Note 25*).

#### Deferred tax assets

Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the such expenses can be utilized. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies. The amount of recognized deferred tax assets as of 31 December 2011 was 2,913,773 thousand Tenge (2010: 2,541,633 thousand Tenge; 2009: 2,377,665 thousand Tenge) (*Note 35*).

#### Employee benefits

The cost of defined long-term employee benefits to employees before, on and after retirement and the present value of the obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

As there is no active market for corporate securities in Kazakhstan, in determining the appropriate discount rate, management considers the interest rates of government securities (MEOKAM) with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The underlying securities are further reviewed for quality on a timely basis.

The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the respective country.

Further details about the assumptions used are given in Note 20.

#### 6. EARNINGS PER SHARE AND BOOK VALUE PER SHARE

Basic earnings per share amounts are calculated by dividing net profit for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares outstanding during the year.

As the parent company of the Group does not issue convertible financial instruments, basic earnings per share is equal to diluted earnings per share.

The following reflects the income and share data used in the basic earnings per share computations:

In thousands Tenge	31 December 2011	31 December 2010	31 December 2009
Net profit attributable to ordinary equity holders of the parent			
Net profit attributable to ordinary equity holders of the parent for basic earnings	25,945,397	19,618,301	15,538,432
Weighted average number of ordinary shares for basic earnings per share	33,766,630	32,916,055	32,916,055
Basic earnings per share,in relation to profit for the year attributable to ordinary equity holders of the parent Company (in Tenge)	768	596	472

Book value of the ordinary shares in accordance with requirements of KASE of the Parent company of the Group is as follows:

In thousands Tenge	31 December 2011	31 December 2010	31 December 2009
Total Assets	450,028,927	418,714,755	325.333.143
Less: Intangible assets	(6,229,037)	(7,189,956)	(9,805,960)
Less: Total Liabilities	(78,530,841)	(80,399,957)	(82,530,398)
Net assets for calculation of book value of ordinary shares	365,269,049	331,124,842	232.996.785
Quantity of ordinary shares	34,617,204	32,916,055	32,916,055
Book value of ordinary shares (in Tenge)	10,552	10,060	7,079

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) KazTransOil JSC

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THE CHAPTER

# 7. PROPERTY, PLANT AND EQUIPMENT

In thousands of Tenge	Land	Pipelines	Transportation assets	Buildings	Machinery and equipment	Technological oil	Other	Construction	F
Net book value as at 1 January 2009	14,542,841	52,622,416	6,188,045	34,863,857	68,457,665	38,319,922	9 670 298	7 056 066	10tal
Foreign currency transfer							2010	000,000,	432,021,110
Addition	3,449,784	ì	(120,914)	1,008,952	1.950.991	ı	007 307	(0.000)	
Additions	153,097	25.595	1 590 503	1 400 004	0.00	1 6	400,708	(61.7'60)	6,626,303
Disposals	(192,992)	(208 364)	(67 730)	100,064,1	810,040,	297,200	577,267	23,537,160	29,317,241
Depreciation charge	(100,004)	(*00,304)	(01,733)	(1,022,387)	(936,838)	(150,879)	(1,748,840)	(275,538)	(4.693.571)
Accumulated depressing an discussion	1	(4,389,467)	(620,079)	(1,750,277)	(7,896,781)	1	(1,706,592)		(46 450 406)
lacamatica depredation on disposal	•	265,771	30,379	111.718	423 424		404,004,	I	(061,004,01)
Impairment (included in net profit)	(30,150)	(129,751)	(849)	(815,675)	(02,424	1 0	194,244	I	1,025,536
Impairment (revaluation reserve)	` I	(206 903)	(cto)	(619,679)	(83,148)	(136,156)	(31,874)	(19,185)	(1,246,788)
Revaluation (revaluation reserve)	3 318 976	(500,000)	1 1	(13,961)	(20,508)	i	(919)	ı	(242,291)
Transfer from construction-in-progress	0,0,0,0	1 1	46,615	I	1	718,327	894,718	35.071	5 013 707
Transfer to Intancible assets	408	4,617,660	218,733	4,663,086	10,225,813	ı	1.297.410	(21 023 171)	
Transfers and maintains	(4,746,533)	i	1	ſ	ı	,		(472,020)	1 (000
italisters and reclassifications	3,792,311	2,074,273	(532,915)	(3.517.773)	(1 875 018)		1 0	(173,936)	(4,920,469)
Net book value as at 31 December 2009	20.287.803	54 571 230	6 654 79E	25 040 244	(010,010,1		270,00	-	1
Foreign currency translation	(400 000)	20-11-11-11	0,004,100	33,016,341	71,890,318	39,048,414	9,612,443	9,967,248	247.050.582
Additions	(129,203)	1	(10,262)	(30,526)	(43,282)	ı	(12.292)	(3.171)	(357 800)
Disposals	30,603	50,989	600,786	26,148	1,419,762	18,575	716,669	22 162 567	25,026,000
Denreciation champ	(208,864)	(1,115,453)	(130,447)	(400,365)	(163,356)	(17.784)	(144 221)	(447 422)	(0,020,039
Coprogator Clarge	ì	(6,880,516)	(928,090)	(3.878.545)	(7 736 603)	(1)	(177,571)	(774',477)	(716,170,7)
Accumulated depreciation on disposal	ı	1.090.917	41 903	(0,0,0,0,0)	(560,067,7)	1	(1,779,819)	1	(21,253,663)
Impairment (included in net profit)	(7.342.309)	(4.000 400)	(000,11,	100'60	81,054	l	105,224	i	1,388,749
Impairment (revaluation reserve)	(60.126)	(4,200,402)	(753,200)	(3,638,249)	(5,777,329)	72,101	(653,212)	(499,790)	(22,800,390)
Revaluation (revaluation reserve)	000,120)	(1,320,347)	(19,990)	(90,780)	(6,443,613)	ı	(28,786)		(7.971 841)
Recovery of impairment reserve (included in net	2,000,049	41,180,232	1,409,947	38,088,004	14,671,416	5,969,407	1,967,458	786 476	106 956 789
profit)	466 933							)	20,000
Transfer from construction-in-progress	15 938	1 040 040	1 0	1	f	ı	i	ı	466.933
Transfer to Intangible assets	0 1	4,413,219	212,491	7,931,312	10,480,277	1	887,906	(23,941,143)	
Transfers and reclassifications		1 00	ı	ł	i	ı	i	(484,051)	(484 051)
Net book value as at 31 December 2010	1 00000	3,163,996	(231,051)	(16,420)	(3,357,663)	ı	414.302	26.836	(1001)
0107	13,944,625	90,937,665	6,796,872	73,078,571	75,020,891	45,090,713	11,085,672	7.567.550	325 522 550
								220(122(1	000,440,000

# PROPERTY, PLANT AND EQUIPMENT (continued)

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in thousands of Tenae	7 11 1		<b>Fransportation</b>		Machinery and Technological	echnological	O	Construction in	
	Land	Fipelines	assets	Buildings	equipment	io	Other	progress	Total
Not hook value as at 24 December 2040									
The moon value as at 31 December 2010	15,944,625	90,937,665	6,796,872	73,078,571	75,020,891	45.090.713	11.085.672	7.567.550	325 522 550
Foreign currency translation	32,977		359.123	792 840	(903 405)	- Carrier - Carr	(40 606)	000,100,	000,440,040
Additions	100 206	104		0.01	(001,000)		(000,01)	113,1/6	3/6,206
	192,380	792,482	616,071	1,766,247	2,010,881	6,945	997,231	28.515.312	34.870.555
Uisposais	(3,581)	(186,521)	(41.196)	(745,484)	(179 285)	(4 728)	(470 450)	(010 000)	(4 0 40 0 41)
Depreciation charge	` <b>!</b>	(470,000,0)	(100 100 1)	(1016)	(11,100)	(0.71,1)	(704,271)	(370,070)	(1,043,917)
		(9,320,851)	(1,034,561)	(6,313,079)	(8,181,093)	1	(1.928.669)	1	(26 838 253)
Accumulated depreciation on disposal	1	161,344	36.832	47.033	95 796	ı	101 666	•	(000,000)
Impairment (included in net profit)	(5 320,603)	(720 07)	(40.404)	000 010			000,121		1,0,704
	(0,020,030)	(100'01)	(124,319)	(828,623)	(654, 279)	1	(19,181)	I	(7,050.462)
impairment (revaluation reserve)	(136,943)	(244,996)	(142,275)	(5.931.915)	(2.301.384)	I	(34 380)	ŀ	(8 704 002)
Revaluation (revaluation reserve)	I	•	`		(: ) - (-)		(600,40)		(0,791,902)
Recovery of impairment reserve (included in net	1				I	13,582,220	ı	ı	13,582,220
profit)	!	ì	1	****	1		ı		
Transfer from construction in account		,				175,822		324	176,146
il disaler non consunction-in-progress	17,197	2,896,812	133,304	3,035,890	6.230.224	ı	1 474 425	(12 787 959)	
Transfer to Intangible assets	1	ı	1		i de		071.1.1	(200,101,01)	ı
Transfers and reclassifications		4			(4,347)	l	(3,279)	(143,719)	(151,345)
and to describe the second sec	-	(13,002)	(137,151)	6,702,971	(4,585,667)	ı	(1.862.025)	(105 126)	
Net book value as at 31 December 2011	10,725,968	84,922,566	6.402.700	71 574 451	66 555 222	52 252 072	0 640 404	24 900 900	
	- The same of the				1	710.000	171	2 X X X	27 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7

Property, plant and equipment are revalued, depending on changes in fair value of property, plant and equipment. The Group generally revalues property, plant and equipment once in three years, except for technological oil, which is revalued annually as at 30 September, as fluctuations in fair value of technological oil are quite often and significant. Property, plant and equipment have been revalued to fair value at 30 June 2010, except for property, plant and equipment of BIHL, revalued at 30 December 2010. The revaluation was performed based on the reports of independent appraiser, who hold a recognised and relevant professional qualification and experience (Note 5).

Accumulated depreciation has been eliminated against carrying value of property, plant and equipment and net amount has been reflected to revalued value of property, plant and equipment 2011 additions of property, plant and equipment include Kazakhstani part of "Tuimazy-Omsk-Novosibirsk 2" oil pipeline and corresponding infrastructure objects and land plots, for the total amount of 1,701,149 thousand Tenge for the contribution paid for shares issued by the Group (Note 18).

As at 31 December 2011, construction in progress ("CIP") mainly includes production projects under construction, main oil pipelines, (including: construction of main oil pipeline Kumkol-Karakoin, realized as a part of interstate Kazakhstan-China oil pipeline construction project), and reconstruction of fire fighting system, reconstruction of electricity supply As of 31 December 2010 and 2009 construction-in-progress ("CIP") mainly includes oil transportation assets under construction: pump stations, reserviours, gas-trap and drain systems, pump overpasses; reconstruction and expansion of: industry safety systems of production facilities, oil pumping station "Kenkiyak", industrial process and production and technical communication automation systems.

As of 31 December 2011 construction-in-progress includes materials and spare parts in the amount of 10,664,024 thousand Tenge (2010: 1,199,074 thousand Tenge; 2009: 1,174,163 thousand Tenge), which were purchased for construction purposes.

As of 31 December 2011 the cost of fully depreciated but still in use property, plant and equipment were 1,792,193 thousand Tenge (2010: 726,349 thousand Tenge; 2009: 9,484,936 thousand Tenge)

#### 7. PROPERTY, PLANT AND EQUIPMENT (continued)

As of 31 December 2011 cost of property, plant and equipment which temporarily are not in use is 1,521,241 thousand Tenge (2010: 1,439,892 thousand Tenge; 2009: 879,841 thousand Tenge).

As of September 30, 2011, BIHL, a 100% subsidiary of the Group, recognized an impairment loss of 15,038,812 thousand Tenge on its property, plant and equipment. This impairment was recognized due to decrease of projected revenue. Management assessed that the assets are not recoverable through normal operating activity (*Note 8*).

The carrying value of each revalued class of property, plant and equipment that would have been recognized in the consolidated financial statements had the assets been carried at cost less any accumulated depreciation and any accumulated impairment loss was as follows:

	Land	Buildings	Machinery and equipment	Pipelines	Transpor- tation assets	Techno- logical oil	Other	Construc- tion in progress	Total
At 31 December 2011	12,120,206	35,772,599	53,908,121	42,228,209	5,213,019	1.172.541	7.737.682	21,740,845	179.893.222
At 31 December 2010	19,998,618	34,157,493	56,020,495	43,015,633	5,084,114	1,165,650	8,254,102	7.280.949	174,977.054
At 31 December 2009	20,217,348	28,000,332	46,491,605	39,067,769	12,251,254	1,147,561	7,653,863	49,697,762	204,527,494

#### 8. INTANGIBLE ASSETS

In thousands of Tenge	Goodwill	Licenses	Software	Right for land use	Other	Total
Net book value at 1 January 2009	2,151,310	56,327	1,281,186	_	708,243	4,197,066
Additions		2,894	65,359		42,260	110,513
Disposals			(5,173)	Anna	(184,491)	(189,664)
Amortization charge Accumulated amortization on disposals	_	(16,912)	(432,907)	(170,388)	(149,704)	(769,911)
Impairment	(1 20C E40)		4,851	-	_	4,851
Transfers from property, plant and equipment	(1,306,548)	_	472.020	4 740 500		(1,306,548)
Foreign currency translation	1,526,030	-	173,936	4,746,533	_	4,920,469
Net book value at 31 December	1,326,030		845	1,164,699	147,610	2,839,184
2009	2,370,792	42,309	1,088,097	5,740,844	563,918	9,805,960
Additions		4,489	115,293	_	11,284	131,066
Disposals		_	(25,433)	_	(1,986)	(27,419)
Amortization charge Accumulated amortization on	_	(16,551)	(450,217)	(195,652)	(155,295)	(817,715)
disposals	_	_	25,289		82	25,371
Impairment Transfers from property, plant and	(2,370,792)	-	-	_	-	(2,370,792)
equipment	-	234,547	249,504			484,051
Foreign currency translation	-	(296)	(12)	(37,147)	(3,111)	(40,566)
Transfers and reclassifications		(4,273)	4,571		(298)	
Net book value at 31 December 2010		260,225	1,007,092	5,508,045	414,594	7,189,956
Additions	_	22,908	265,790		523	289,221
Disposals		(1,118)	(14,110)	_	323	(15,228)
Amortization charge Accumulated amortization on	-	(67,986)	(443,905)	(321,978)	(54,894)	(888,763)
disposals	_	1,118	10,933	_	_	12.051
Impairment Transfers from property, plant and	-	_		(534,870)	-	(534,870)
equipment	_	9,056	142,289			151,345
Foreign currency translation	_	(294)	639	23,203	1,777	25,325
Transfers and reclassifications	****	28,564	(32,354)		3,790	
Net book value at 31 December 2011		252,473	936,374	4,674,400	365,790	6,229,037

#### 8. INTANGIBLE ASSETS (continued)

In thousands of Tenge	Goodwill	Linamana	0 - #	Right for		
As at 31 December 2011	Goodwiii	Licenses	Software	land use	Other	Total
	0.4.0					
At cost	21,374,497	377,246	3,555,659	5,860,598	742,115	31,910,115
Impairment	(21,374,497)	-		(534,870)	_	(21,909,367)
Accumulated amortization		(124,773)	(2,619,285)	(651,328)	(376,325)	(3,771,711)
Net book value	_	252,473	936,374	4,674,400	365,790	6,229,037
As at 31 December 2010						
At cost	21,230,473	316,958	3,194,362	5,902,831	733.635	31,378,259
Impairment	(21,230,473)			-	_	(21,230,473)
Accumulated amortization		(56,733)	(2,187,270)	(394,786)	(319,041)	(2,957,830)
Net book value		260,225	1,007,092	5,508,045	414,594	7,189,956
As at 31 December 2009						
At cost	21,230,473	82,745	2,850,159	5,939,978	728,587	30,831,942
Impairment	(18,859,681)	_	_			(18,859,681)
Accumulated amortization	<del>_</del>	(40,436)	(1,762,062)	(199,134)	(164,669)	(2,166,301)
Net book value	2,370,792	42,309	1,088,097	5,740,844	563,918	9,805,960

#### Impairment Testing of Georgian entities

BIHL includes two cash generating units:

- Batumi Oil Terminal LLC ("BOT")
- Batumi Sea Port LLC ("BSP")

The Group reviews its Cash Generating Units ("CGUs") for indicators of impairment on an annual basis and considers both internal and external sources of information for assessing if the CGUs are impaired. As a result of assessment made in 2011, 2010 and 2009 the Group identified indicators of impairment in its two CGUs: BSP and BOT. In 2011 significant impairment was caused due decrease of projected revenue.

#### Impairment of Goodwill for 2009 and 2010

As operations of CGUs are interrelated they were considered as a signle cash-generating unit for impairment testing purposes of goodwill. The Group performed its annual impairment test as at 30 September 2010 (2009: September 30, 2009). The recoverable amount has been determined based on a value in use calculation using cash flow projections covering a ten-year period. The pre-tax discount rate applied to cash flow projections is 19.98% (2009: 19.11%) that was weighted-average cost of capital of BIHL.

As a result of this analysis, in 2010 management has recognized an impairment charge of 2,370,792 thousand Tenge against goodwill (2009: 1,306,548 thousand Tenge) which is recorded in profit and loss in 2010.

#### Impairment of property, plant and equipment for 2011

As a result of the impairment tests in 2009 and 2010, goodwill was fully impaired. Accordingly, impairment loss identified in 2011 was allocated to property, plant and equipment and intangibles.

#### BSP CGU:

The recoverable amount of the BSP CGU has been determined based on a value in use calculation using cash flow projections from financial budgets approved by senior management covering a 10-year period. The projected cash flows have been updated to reflect the decreased level of transshipments. The pre-tax discount rate applied to cash flow projections is 16.53% and cash flows beyond the 10-year period are extrapolated using a 1.77% growth rate that is the same as the long-term average inflation rate. As a result of the updated analysis, the Management identified an impairment loss of this CGU in the amount of 1,517,224 thousand Tenge. 982,354 thousand Tenge were allocated to property plant and equipment and 534,870 were allocated to right for land use.

## 8. INTANGIBLE ASSETS (continued)

## Impairment Testing of Georgian entities (continued)

Impairment of property, plant and equipment for 2011 (continued)

## BOT CGU:

The recoverable amount of the BOT CGU is also determined based on a value in use calculation using cash flow projections from financial budgets approved by senior management covering a ten-year period. The projected cash flows have been updated to reflect the decreased transshipment level. The pre-tax discount rate applied to the cash flow projections is 16.19%. The growth rate used to extrapolate the cash flows of the CGU beyond the ten-year period is 1.77%, a long-term inflation rate. As a result of the updated analysis, the Management identified an impairment loss of this CGU in the amount of 14,056,458 thousand Tenge, whole amount were allocated to property, plant and quipment.

Key assumptions used in value-in-use calculations

The calculation of value-in-use for cash-generating unit is most sensitive to the following assumptions:

- Discount rates:
- Tariffs during the budget period; and
- Oil and cargo shipment volumes.

Discount rates. Discount rates reflect the current market assessment of the risks specific to each cash generating unit. The discount rate was estimated as a weighted average cost of capital for BIHL.

Tariffs during the budget period. Batumi Sea Port and Batumi Oil Terminal set tariffs for shipment of cargo and oil individually for each customer based on volumes of shipment, relationships history and market trends at the date of conclusion of shipment contract.

Oil and cargo shipment volumes. These assumptions are important because, as well as using industry data for growth rates management assesses how future changes of oil and cargo shipment volumes through Black Sea ports will affect BIHL's operations.

Sensitivity of changes in assumptions

With regard to the assessment of value-in-use possible change in any of the above key assumptions would result in a further impairment loss. The implications of the key assumptions for the recoverable amount are discussed below:

Discount rate: Management has considered the possibility of greater than determined weighted-average cost of capital. Any increase in discount rate would result in a further impairment.

Long-term growth rate: Management has considered the possibility of greater than determined long-term grouth rate. Any increase in long-term grouth rate would result in a further impairment.

Tariffs during the budget period: Increase of tariff projected by the management for the purposes of goodwill impairment testing are indexed to underlying costs. Should the Group be unable to keep tariffs at such a level that covers related costs, a further impairment may result.

## 9. INVESTMENTS IN JOINT VENTURES

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
KCP	22,879,691		_
MunayTas	9,539,213	9,118,148	5,262,464
	32,418,904	9,118,148	5.262.464

During 2011, the Group has recognized its share in income of MunayTas in the amount of 421,065 thousand Tenge (2010: 62,702 thousand Tenge; 2009: 376,931 thousand Tenge) and the Group did not recognize any share in other comprehensive income of MunayTas (2010: other comprehensive income 4,169,853 thousand Tenge; 2009: other comprehensive loss 499 thousand Tenge). In 2011 MunayTas did not pay dividends. Total amount of dividends received from MunayTas in 2010 and 2009 amounted to 376,871 thousand Tenge and 765,020 thousand Tenge respectively, which resulted in corresponding change in carrying amount of investments in 2010 and 2009.

## 9. INVESTMENTS IN JOINT VENTURES (continued)

Amount of investment in KCP was reduced to nil in 2009 due to significant losses of this entity for an amount, which exceeded carrying amount of investments (share in loss of KCP in 2009 amounted to 18,563,447 thousand Tenge, in other comprehensive income 42,421 thousand Tenge). The Group's share in unrecognized losses of KCP amounted to 15,231,970 thousand Tenge as at 31 December 2009 (share in loss of KCP recognized by the Group as at 31 December, 2009 amounted to 3,289,056 thousand Tenge). During 2010, the Groups share in income was for an amount 7,173,561 thousand Tenge and in other comprehensive loss 1,772 thousand Tenge. As at 31 December 2010, Group's share in the unrecognized losses of KCP totalled to 8,060,181 thousand Tenge. Accordingly, balance of investments in KCP as at 31 December 2010 remains as zero. During 2011, the Group has recognized its share in income of KCP in the amount of 9,241,644 thousand Tenge, and share in other comprehensive income 21,698,228 thousand Tenge, which resulted in the balance of investments in the amount 22,879,691 thousand Tenge as at 31 December 2011.

The tables below present generalized financial information relating to joint ventures (the Group's proportional share):

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Share in total assets and liabilities of joint ventures			
Current assets	17,317,510	6,731,501	20,527,980
Non-current assets	136,015,551	110,091,333	104,572,910
Current liabilities	(8,759,544)	(9,472,860)	(9,573,644)
Non-current liabilities	(112,154,613)	(106,292,007)	(125,496,752)
Share in net assets	32,418,904	1,057,967	(9,969,506)
In thousands of Tenge	2011	2010	2009
Total revenue and net income of joint ventures for the year			
Revenue	30,312,259	26,913,132	14,442,050
Net income	9,662,709	7,236,263	(18,186,516)
10. ADVANCES TO SUPPLIERS FOR P	ROPERTY, PLANT A	AND EQUIPMENT	

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Advances to third parties for property, plant and equipment  Less: allowance for non-performance	638,912	516,852 (99,330)	1,986,058 (99,330)
	638,912	417,522	1,886,728

Movement in allowance for non-performance was as follows:

In thousands of Tenge	2011	2010	2009
As at 1 January	99,330	99,330	134,846
Charge for the year	_		4,490
Reversal of allowance	_	anteres.	(40,006)
Write-off of advances	(99,330)		(10,000)
As at 31 December	_	99,330	99.330

Advances issued to suppliers for property, plant and equipment are denominated as follows:

In thousands of Tenge	thousands of Tenge 31 December 2011		31 December 2009	
Tenge	546,011	402,782	1,854,261	
US Dollars	63,518	11,498	19,589	
Euro	_	3,095	2,532	
Other currency	29,383	147	10,346	
	638,912	417,522	1,886,728	

## 11. INVENTORIES

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
_			
Spare parts	962,954	1,259,136	1,750,977
Fuel	710,189	898,192	873,526
Construction materials	155,431	93,146	104,651
Chemical reagents	126,207	213,070	183,127
Goods	82,744	43,476	23,813
Other	801,184	740,832	471,933
Less: provision for slow-moving and obsolete			,
inventory	(54,278)	(56,764)	(215,322)
	2,784,431	3,191,088	3,192,705

Movements in the provision for slow-moving and obsolete inventory were as follows:

In thousands of Tenge	2011	2010	2009
As at 1 January	56,764	215,322	372,869
Charge for the year	3,512	3,131	158,083
Write-off of inventories	(5,243)	(155,315)	(42,683)
Reversal of provision	(620)	(6,115)	(276,264)
Currency translation difference	(135)	(259)	3,317
As at 31 December	54,278	56,764	215,322

## 12. TRADE AND OTHER ACCOUNTS RECEIVABLE

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Accounts receivable for oil transportation expedition on oil transportation	4,637,780	4,034,085	4,722,309
Trade accounts receivable from related parties	1,001,100	1,001,000	4,722,505
(Note 37)	1,969,984	1,294,220	913,623
Trade accounts receivable from third parties	917,274	1,043,959	836,130
Other accounts receivable from third parties	218,168	623,179	871,868
Other accounts receivable from related parties			,
(Note 37)	58,485	55,281	46,267
Less: allowance for impairment of trade and			
other accounts receivable	(112,304)	(498,177)	(354,940)
	7,689,387	6,552,547	7,035,257

Movement in allowance for impairment of trade and other accounts receivable was as follows:

In thousands of Tenge	2011	2010	2009
As at 1 January	498,177	354,940	427,269
Charge for the year	63,653	91,857	98.246
Write-off of receivable	(425,841)	(21,228)	(94,350)
Reversal of allowance	(24,498)	(33,444)	(63,250)
Currency translation	813	(604)	(00,200)
Reclassifications	_	106,656	(12,975)
As at 31 December	112,304	498,177	354,940

Trade and other accounts receivable are denominated as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Russian roubles	4,480,515	4.012.817	4,122.655
Tenge	2,780,811	1,947,382	1,347,197
US Dollars	396,451	535,157	1,356,399
Euro	_		97,768
Other currency	31,610	57,191	111,238
	7,689,387	6,552,547	7,035,257

## 12. TRADE AND OTHER ACCOUNTS RECEIVABLE (continued)

As at 31 December the ageing analysis of trade and other receivables is as follows:

In thousands of Tenge			Past due but not impaired				
	Total	Neither past due nor impaired	<30 days	30-60 days	60-90 days	90-120 days	>120 days
2011	7,689,387	7,415,672	30,421	144,360	10.976	24.672	63,286
2010	6,552,547	5,426,427	892,046	112,752	72,576	16,603	32.143
2009	7,035,257	6,889,971		122,056		23,230	-

## 13. ADVANCES TO SUPPLIERS

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Advances to third parties	515,064	465,798	432,148
Advances to related parties (Note 37)	233,277	278,273	255,609
Less: provision for non-performance	(3,443)	(2,063)	(2,083)
	744,898	742,008	685,674

Movements in allowance for non-performance were as follows:

As at 31 December	3,443	2,063	2,083
Reversal of provision	(4,472)	(1,306)	(306)
Write-off of advances	(1,047)	(10)	_
Reclassifications	<del>-</del>	199	(104)
Charge for the year	6,899	1,097	1,393
As at 1 January	2,063	2,083	1,100
In thousands of Tenge	2011	2010	2009

## 14. VAT RECOVERABLE AND OTHER PREPAID TAXES

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
VAT recoverable	3,337,369	4,366,876	3,807,143
Withholding tax	-	1,594,170	1,592,382
Other taxes prepaid	296,346	510,529	131,392
•	3,633,715	6,471,575	5,530,917

During 2011, there were significant accrual of output VAT, that was partially offset using accumulated input VAT. During 2010, the Group reversed impairment of input VAT of 2,175,840 thousand Tenge accrued in prior periods.

## 15. OTHER CURRENT ASSETS

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Deferred expenses to third parties	15,652	18.421	607.779
Deferred expenses to related parties ( <i>Note 37</i> )	149,104	_	-
Due from employees	49,669	66.245	57,966
Prepaid insurance	8.645	10,168	4.429
Other	39,259	59,672	-,420
	262,329	154,506	670,174

## 16. BANK DEPOSITS

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Long-term bank deposit	6,000,000	_	_
Short-term bank deposits	34,155,205	40,486,425	25,267,338
Accrued interest on deposits	968,618	446,533	23.797
	41,123,823	40,932,958	25,291,135

At 31 December 2011 short-term bank deposits comprised of Tenge denominated deposits placed with Kazakhstani banks with maturity from 3 to 12 months, which earn interest of from 3.75% to 9% per annum (2010: from 5% to 6% per annum; 2009: from 5% to 6% per annum) and US Dollars with interest rate of 5% per annum (2010: 10% per annum; 2009: 10% per annum), maturing in December 2012, (2010: December 2011; 2009: May 2010).

At 31 December 2011 long-term bank deposits comprised of Tenge denominated deposits placed with Kazakhstani banks with maturity date 13 April 2013, which earn interest of 6% per annum.

## 17. CASH AND CASH EQUIVALENTS

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Time deposits with banks – Tenge	12,000,000	4,452,309	
Current accounts with banks - Tenge	7,628,046	9,731,884	10,692,022
Current accounts with banks - US Dollars	1,316,131	2,624,981	1,987,686
Current accounts with banks – Lari Current accounts with banks – Other	459,743	52,180	35,620
currencies	228,833	3,095	
Current accounts with banks - Euro	184,906	24,026	29,535
Current accounts with banks – Russian Rouble	16,090	11.844	3,646,702
Other current accounts with banks	10,240	7,409	1,915
Cash on hand	8,398	6,666	8,023
	21,852,387	16,914,394	16,401,503

At 31 December 2011 most current accounts and time deposits placed with Kazakhstani banks carried interest ranging from 1% to 3.25% per annum (2010: from 2% to 3% per annum; 2009: from 2% to 3 % per annum).

## 18. EQUITY

## Share capital

Company's share capital comprises common shares with par value of 1,000 Tenge.

On June 22, 2011, the Company issued 1,701,149 shares with face value of 1,000 Tenge, which were acquired by the Parent Company. In return for the shares Parent Company contributed Kazahstani section of the pipeline Tuimazy-Omsk-Novosibirsk 2 with associated infrastructure facilities and land plots (*Note 7*).

As at 31 December 2011, Company's share capital comprised of 34,617,204 common shares (31 December 2010 and 31 December 2009: 32,916,055 common shares) at par value 1,000 Tenge, authorized, issued and fully paid.

## Distributions to the shareholder

## Dividends

During 2011, the Company declared and paid dividends for 2010, totalling 19,330,798 thousand Tenge from 2010 income. (2010: 7,340,280 thousand Tenge from 2009 income; 2009: 6,023,638 thousand Tenge from 2008 income). The dividend amounted to 558 Tenge per common share (2010: 223 Tenge; 2009: 183 Tenge).

Dividends are not paid if (a) the equity becomes negative, (b) the Company becomes insolvent, or (c) the Shareholder decided to liquidate the Company. The controlling Parent has the right to decide not to pay dividends on the Company's shares with obligatory publication in newspapers within 10 days from the day of such decision.

## Other distributions

In accordance with the regulations of the Government of the Republic of Kazakhstan No. 411 dated April 13, 2011, and No. 420 dated April 18, 2011, during twelve months ended 31 December 2011, the Group distributed Tenge 1,000,000 thousand in order to construct housing for residents of West Kazakhstan region affected by the flood.

### 18. **EQUITY** (continued)

## Asset revaluation reserve

Revaluation reserve was formed based on a revaluation of property, plant and equipment which is performed every 3 years in accordance with the accounting policy of the Group.

## LOANS AND BORROWINGS

Currency	Maturity	Effective Interest rate	31December 2011	31 December 2010	31 December 2009
US dollars	31 October 2011	12-16%	_	591,664	700,200
US dollars	28August 2013 27 October	LIBOR+1,70%	-	-	20,503,864
US dollars	2012	11%	303,181		
				_	(511,635)
			303,181	591,664	20,692,429
			- 303,161	294,800	10,345,517
bearing loans	and borrowing	s are repayable	as follows:		-,,
	31 Decembe	er <b>2011</b> 31	December 2010	) 31 Dec	ember 2009
	US dollars US dollars US dollars	US dollars  28August 2013 27 October US dollars 2013 27 October 2012  bearing loans and borrowing	Currency Maturity Interest rate  31 October 2011 12-16%  US dollars 28August 2013 LIBOR+1,70% 27 October 2012 11%  bearing loans and borrowings are repayable	Currency         Maturity         Interest rate         2011           US dollars         31 October 2011         12-16%         -           US dollars         28August 2013         LIBOR+1,70%         -           US dollars         27 October 2012         11%         303,181           -         303,181         303,181           -         -         -           bearing loans and borrowings are repayable as follows:         -	Currency         Maturity         Interest rate         2011         2010           US dollars         31 October 2011         12-16%         -         591,664           US dollars         28August 2013         LIBOR+1,70%         -         -         -           US dollars         27 October 2012         11%         303,181         -         -           US dollars         2012         11%         303,181         591,664         -         -         294,800           bearing loans and borrowings are repayable as follows:         -         294,800         -         -         294,800

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
1 to 2 years	-	294,800	9,753,472
2 to 5 years	_		593,440
	_	294,800	10,346,912

## **TBC Bank**

TBC Bank financed operations of certain Georgian entities of the Group. The loan of US Dollars 10,000 thousand was provided to Batumi Port Holdings and secured by Exclusive Rights of Disposal of 100% share of government stake in Batumi Sea Port Limited, a subsidiary of BIHL. The loan beared interest at rate of 12-16% per annum.

## **Natixis Company**

In accordance with syndicate loan agreement dated 28 August 2008, the Group received a loan from BTMU (Europe) Limited, ING Bank N.V. and Natixis in the amount of US Dollars 275,000 thousand (approximately 33,000 million Tenge), with the interest rate of LIBOR+1.70% per annum. The loan was to be repaid in eight equal semi-annual payments starting from 10 March 2010. The loan was obtained to refinance short-term interest-free loan obtained from the Parent Company in the amount of 36,300,000 thousand Tenge to finance acquisition of 100% of the shares of BIHL. On 10 September 2009, the Group made a prescheduled repayment of US Dollars 138,000 thousand (approximately 20,400 million Tenge) of principal and US Dollars 237 thousand of interest accrued. On 4 March 2010 the Group made a prescheduled repayment of the remaining debt of US Dollars 137,000 thousand (approximately 20,200 million Tenge) of the principal and US Dollars 1,653 thousand of interest accrued. There were no penalties for early repayment of the loan.

## Halyk Bank Georgia

Halyk Bank Georgia has provided loan to Group (Batumi Oil Terminal, located in Georgia) in the amount of 2,040 thousand US dollars on 27 October 2011 with maturity one year to refinance the loan, provided earlier by TBC Bank. The loan will be repaid on 27 October 2012. Loan bears interest at rate of 11% per annum for refinancing of loan from TBC Bank (Note 37).

## 20. EMPLOYEE BENEFIT LIABILITY

Employee benefits other than one-off retirement payments are considered as other long-term employee benefits. The entitlement to these benefits is usually conditional on the completion of a minimum service period. These benefits are unfunded.

On May 20, 2011, the Company approved Collective agreement on social support of employees of the Group ("Agreement"). In Agreement the Group increased amount of post retirement benefits to pensioners and also clarified most of its payments to pensioners, which caused substantial increase of long term obligations as of December 31, 2011.

Changes in defined benefit obligations are as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Present value of defined benefits obligation at the			
beginning of the year	2,721,804	2,469,000	1,997,532
Past services cost	1,638,000	2,400,000	1,587,532
Current services cost	296,000	203,000	191,000
Unwinding of discount (Note 34)	163,000	150,000	122,000
Actuarial losses (Note 31)	1,540,000	27,000	276,474
Benefits paid	(222,912)	(127,196)	(118,006)
Present value of defined benefit obligation at the end			
of the year	6,135,892	2,721,804	2,469,000
Less: current portion of present value of defined		_,,_,,,,,.	2,400,000
benefit obligation	(226,000)	(141,000)	(131,880)
Non-current portion of present value of defined benefit obligation	5 000 000		
- Donone Obligation	5,909,892	2,580,804	2,337,120

Amounts recognized in the consolidated statement of financial position and profit and loss for the current year are as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Present value of defined benefit obligation at end of			
the year	6,135,892	2,721,804	2,469,000
Net liability	6,135,892	2,721,804	2,469,000
Past service cost	1,638,000		
Current service cost	296,000	203,000	191,000
Actuarial losses (Note 31)	1,540,000	27,000	276.474
Unwinding of discount (Note 34)	163,000	150,000	122,000
Expenses recognized in the current period	3,637,000	380.000	589.474

Current and past services costs are included in the consolidated statement of comprehensive income as part of 'cost of sales' and 'general and administrative expenses except for 880 thousand Tenge in 2010 and 1,315 thousand Tenge in 2009 capitalized as a part of property, plant and equipment.

Principal actuarial assumptions used for valuation of employee benefit obligation at 31 December 2011, 2010 and 2009 were as follows:

	2011	2010	2009
Discount rate	6,0%	6,0%	6,0%
Future salary increases	6,0%	4,0%	4.0%
Mortality rate	12,0%	12.0%	12.0%

## 21. DEFERRED INCOME

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Deferred income from related parties ( <i>Note 37</i> )  Deferred income from third parties	885,036 3,871,014	1,197,401 3,856,460	1,509,766 3,709,053
	4,756,050	5,053,861	5,218,819

## 22. TRADE AND OTHER ACCOUNTS PAYABLE

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Accounts payable to third parties for goods and			
services Accounts payable for oil transportation	5,498,346	5,212,771	5,800,368
coordination for third parties  Accounts payable for oil transportation	4,688,339	3,857,236	2,484,364
coordination for related parties ( <i>Note 37</i> ) Accounts payable to related parties for goods	3,915,508	4,273,240	3,751,450
and services ( <i>Note 37</i> )	531,875	417,271	401,870
Other payables to related parties (Note 37)	1,760	4,275	-
Other payables	513,642	335,716	452,916
	15,149,470	14,100,509	12,890,968
Trade and other accounts payables are denominat	ed as follows:		
payables are denominated	ed as tonows.		

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Tenge	12 100 024	10.010.005	40.004.555
9	13,190,931	13,240,885	12,391,576
US Dollars	1,497,885	722,860	223,469
Russian roubles	291,158	7,299	14,477
Euro	10,191	12,592	110,372
Other currency	159,305	116,873	151,074
	15,149,470	14,100,509	12,890,968

## 23. ADVANCES RECEIVED

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Advances received from related parties (Note 37)	7,021,835	7,008,869	6,454,500
Advances received from third parties	4,204,961	3,877,541	3,642,254
	11,226,796	10,886,410	10,096,754

## 24. OTHER TAXES PAYABLE

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Personal Income Tax	566,590	818.171	469.609
Social Tax	339,974	266,014	198,319
Property tax	49,437	174.143	74.159
Other taxes	313,316	190,775	175,507
	1,269,317	1,449,103	917,594

## 25. PROVISIONS

Movements in provision were represented as follows:

In thousands of Tenge	KazTransOil (tax provisions)	BIHL (tax provisions)	Others	Total
As at 1 January 2009	3,718,848		_	3,718,848
Charged for the year		796,332	10,877	807.209
Foreign currency translation	<b>-</b>	4,643	-	4,643
As at 31 December 2009	3,718,848	800,975	10,877	4,530,700
Use of provision	-	(570,088)	(9,177)	(579,265)
Foreign currency translation		(4,775)		(4,775)
As at 31 December 2010	3,718,848	226,112	1,700	3.946.660
Charged for the year	_		61,471	61.471
Use of provision	<u></u>	_	(3,090)	(3,090)
Reversal of provision	(3,718,848)	<del></del>		(3,718,848)
Foreign currency translation		1,534		1,534
As at 31 December 2011	_	227,646	60,081	287,727

## KazTransOil Tax Provisions

According to the tax audit results related to the period 2003-2006 the Tax Committee of Astana City ("Tax Authority") proposed an additional assessment of withholding tax payable in the amount of 3,221,780 thousand Tenge and corporate income tax in the amount of 1,267,101 thousand Tenge. On 13 February 2009 the Group made an appeal to the Ministry of Finance and the Tax Committee of the Republic of Kazakhstan. On 23 February 2010 the Group received a reply from the Tax Committee, which satisfied an appeal only partially. The management of the Group believed that the Group might be found liable to the Tax Authority. In 2008, the management has therefore made a provision in the financial statements in the amount of 3,718,848 thousand Tenge, which it believes to be the best estimate of the amount the Group may be required to pay if the legal proceeding are found to be not in the claimants favour.

Based on results of the legal proceedings the resolution of the supervisory Board of the Supreme Court dated May 25, 2011 did not satisfy the claim of the Tax Committee. Accordingly, the Group reversed a tax provision of 3,718,848 thousand Tenge.

## BIHL Tax Provisions

As of 31 December 2009, the Group was also, involved in tax disputes with Georgian Tax Authorities in respect of additional accruals of corporate income tax of US Dollars 3,864,862 (equivalent of 573,391 thousand Tenge) and withholding tax of US Dollars 1,534,000 (equivalent of 227,584 thousand Tenge). As of the end of 2009, management of the Group believed that the Group might be found liable to Georgian Tax Authorities. Therefore, in 2009 the management has made a provision in the consolidated financial statements in the amount of 800,975 thousand Tenge, which it believes to be the best estimate of the amount the Group may be required to pay if the legal proceeding are found to be not in the claimants favour. As of 31 December 2010, in respect of additional accrual of corporate income tax of US Dollars 3,864,862 (equivalent of 574,863 thousand Tenge), the Group, in accordance with the court decision, was found liable to the Georgian Tax Authorities and this amount was reclassified from provisions to the income tax payables during 2010.

As of 31 December 2011 and 2010 the amount of provision for tax claim of Georgian Tax authorities in respect of withholding amounted to US dollars 1,534,000 (2011: equivalent to 227,646 thousand Tenge; 2010: equivalent to 226,112 thousand Tenge).

## Other Provisions

During 2011 the management of the Group has made a provision in the amount of 49,657 thousand Tenge for environmental pollution due to oil spill as result of Tuimazy-Omsk-Novosibirsk 2 pipeline system. During 2011 provision was used in the amount of 3,090 thousand Tenge, and as at 31 December 2011 provision for liability due to environmental pollution is 48,267 thousand Tenge. (2010: 1,700 thousand Tenge; 2009: 10,877 thousand Tenge).

## 26. OTHER CURRENT LIABILITIES

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Salaries and wages Accounts payable to pension funds	2,620,037 382,588	3,569,461 272.891	3,232,425 214.116
Current portion of deferred income from third parties Current portion of deferred income from related	353,010	171,849	483,421
parties (Note 37)	312,365	312.366	312,366
Other accruals	37,594	130,450	
	3,705,594	4,457,017	4,242,328

## 27. REVENUE

In thousands of Tenge	2011	2010	2009
Crude oil transportation	109,585,457	109,395,974	97,682,797
Oil reloading and railway shipment	13,795,329	13,227,167	14,518,571
Water transportation	6,119,862	5,892,098	4,893,092
Pipeline operation services	5,227,305	4,530,016	3,319,662
Oil transportation expedition services	3,764,703	3,299,799	2,746,629
Oil storage services	282,259	356,998	77,058
Other	1,703,177	1,538,888	2,943,324
	140,478,092	138,240,940	126 181 133

## 28. COST OF SALES

In thousands of Tenge	2011	2010	2009
Depreciation and amortization	26,685,966	21,315,868	16,352,902
Personnel cost	26,621,785	22,803,744	20,043,438
Railway services	8,726,951	6,962,179	7,654,352
Materials and fuel	5,727,463	4,549,553	5,763,973
Electric energy	4,933,238	4,547,801	4,052,541
Repair and maintenance costs	4,737,422	4,651,005	3,973,515
Taxes other than corporate income tax	4,079,963	3,857,427	2,745,165
Security services	3,403,589	2,404,371	, ,
Gas expense	1,966,908	2,016,140	1,817,222
Air services	1,942,330	1,790,035	1,926,169
Post-employment benefits	1,820,207	189,603	808,792
Environmental protection	954,634	884,614	177,075
Rent expenses	750,735	•	489,834
Business trip expenses	567,982	910,240	817,691
Insurance	480,034	533,296	683,894
Diagnostics of pipelines	419,693	463,584	264,289
Communication services	213,967	713,129	229,742
Other	,	196,002	156,099
	2,265,816	3,618,039	3,485,807
	96,298,683	82,406,630	71 442 500

## 29. GENERAL AND ADMINISTRATIVE EXPENSES

In thousands of Tenge	2011	2010	2009
Personnel costs	5,190,023	4,842,758	4,310,939
Depreciation and amortization	1,029,996	742,490	852,041
Consulting	703,429	401,735	389,007
Taxes other than corporate income tax	446,316	226,592	303,553
Social sphere expenses	378,841	309,080	158,922
Charity expenses	329,503	334,548	99,066
Write-off of VAT recoverable	316,627	346,922	341,258
Insurance and security	256,020	277,533	188,455
Repair and technical maintenance	239,297	196,780	152,029
Rent expense	198,919	206,577	242,537
Business trip expenses	180,017	207,946	281,977
Materials and fuel	164,879	150,500	60,592
Training	157,450	126,272	73,211
Post-employment benefits	113,793	12,517	12,610
Communication services	98,699	113,491	153,319
Bank costs	98,192	109,420	147,902
Advertising expense	84,835	96,320	83,881
Transportation expenses	79,271	107,941	53,180
Information expenses	76,182	74,336	103,930
Provision / (Reversal of) for allowance for		•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
doubtful debt	41,582	(2,117,636)	567
Office maintenance	34,956	59,950	12,185
Provision / (Reversal of ) allowance for obsolete			
and slow-moving inventories	2,892	(2,984)	(118,181)
(Reversal of) / Provisions (Note 25)	(3,718,848)	••••	807,209
Other	227,499	291,531	394,607
	6,730,370	7,114,619	9,104,796

## 30. OTHER OPERATING INCOME

In thousands of Tenge	2011	2010	2009
Income from fines and penalties	786,025	938,816	136,583
Amortization of deferred income (Note 37)	312,365	312,366	519,071
Gain on disposal of other non-current assets	229,465	-	, <u> </u>
Amortization of financial guarantee issued to			
related party (Note 37)	136,070	67,098	67,171
Gain on disposal of inventory	56,998	_	-
Income from write-off of payables	9,930	30,692	25.038
Income from management services of CPC	_	173,762	116.126
Other income	114,312	532,354	228,871
	1,645,165	2,055,088	1,092,860

Income from fines and penalties are mainly presented by amounts for nominated and non-delivered crude oil volumes under oil transportation contracts on "ship or pay" terms.

## 31. OTHER OPERATING EXPENSES

In thousands of Tenge	2011	2010	2009
Actuarial losses	1,540,000	27,000	276,474
Loss on disposal of property, plant and equipment and intangible assets	523,329	253,784	88,524
Loss on disposal of other non-current assets	215,716	· —	· –
Loss on disposal of inventory	51,482	_	56.061
Other expenses	435,768	524,874	703,827
	2,766,295	805,658	1,124,886

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## NET FOREIGN EXCHANGE LOSS 32.

On 4 February 2009 the Tenge devalued against the US dollar and other major currencies. The exchange rates before and after devaluation were 120 Tenge / US dollar and 150 Tenge / US dollar, respectively. Devaluation of the Tenge significantly affected the results of the Group for the year ended 31 December 2009, as the Group had significant bank loans denominated in US dollar.

### 33. FINANCE INCOME

In thousands of Tenge	2011	2010	2009
Interest income on bank deposits	2,816,026	1,786,270	2,192,499
Income from guarantees	17,741	15,177	2,132,433
Dividends income (Note 37)	17,608	46,046	
Other finance income	43,651	35,474	91,147
	2,895,026	1,882,967	2,283,646
In thousands of Tenge	2011	2010	2009
	2011	2010	2009
Employee benefits: unwinding of discount	163,000	150,000	122,000
Interest on loans and borrowings Loss on initial recognition of loans to	139,297	709,579	1,869,050
employees and related parties	_	_	4,595
Other	6,059	3,533	
	308,356	863,112	1,995,645

### 35. INCOME TAX EXPENSE

As at 31 December 2011 prepayment for income tax in the amount of 1,756,038 thousand Tenge (2010: 1,337,084 thousand Tenge; 2009: 1,946,748 thousand Tenge) represents corporate income tax.

As at 31 December 2011 income tax liabilities in the amount of 1,156,184 thousand Tenge (2010: 908,131 thousand Tenge; 2009: 476,041 thousand Tenge) represents corporate income tax.

Income tax expenses for the years ended 31 December comprise:

In thousands of Tenge	2011	2010	2009
Current Income tax expense Deferred Income tax (benefit) / expense	9,473,951 (2,746,399)	10,683,626 (4,219,719)	7,681,285 5,174,846
Income tax expense	6,727,552	6,463,907	12,856,131

## 35. INCOME TAX EXPENSE (continued)

A reconciliation of income tax expense applicable to profit before income tax at the statutory income tax rate (20%) to current income tax expense for the years ended 31 December, is as follows:

In thousands of Tenge	2011	2010	2009
Profit before income tax	32,672,949	26,082,208	28,394,563
Statutory rate	20%	20,002,200	20,594,505
Income tax expense on accounting profit	6,534,590	5,216,441	5,678,913
Tax effect of permanent differences			
(Reverse of) / Provision for taxes	(743,770)	_	112,250
Impairment of goodwill	•••	474,158	261,310
Other non deductible expenses	1,294,111	289,088	2,612,005
Tax effect of other adjustments	, ,	,	_,0,000
Adjustment of tax return for prior years Effect of changing tax rates in recognized	259,935	604,797	60,424
tax assets and liabilities	-		3,426,938
(Income) / loss from joint ventures recognized according to equity method	(220 E06)	(40 540)	500 405
- , ,	(320,506)	(12,540)	582,425
Effect of difference in tax rates	(296,808)	(108,037)	121,866
Corporate income tax expense reported in the statement of comprehensive income	6,727,552	6,463,907	12,856,131

In accordance with Tax Code as in effect from 1 January 2009 the following income tax rate shall be applied in current and future periods: 20% in 2009, 17.5% in 2010 and 15% in 2011 and onwards. Reduction in future income tax rates resulted in decrease in deferred income tax liabilities in 2008.

During 2009, the Tax Code was amended, according to which income tax rate remains at 20% in 2010 and 2011. Changes in future income tax rates resulted in increase in deferred income tax liabilities to the amount of 3,426,938 thousand Tenge in 2009.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 35. INCOME TAX EXPENSE (continued)

Deferred income tax balances, calculated by applying the statutory income tax rates in effect at the respective balance sheet dates to the temporary differences between the basis of assets and liabilities and the amounts reported in the consolidated financial statements, are comprised of the following at 31 December:

In thousands of Tenge	31 December 2011	Charged to profit and loss	Foreign currency translation	Charged to revaluation reserve	31 December 2010	Charged to profit and loss	Foreign currency translation	Charged to revaluation reserve
<b>Deferred tax assets</b> Bonuses and other employee compensation and								
related costs	1,413,757	409,354	I	i	1,004,403	590.796	ı	I
Financial guarantee liability	67,784	21,371	ı	ı	46,413	(13,815)	1	) 1
Allowance for doubtful debts	15,844	(96,154)	s de	I	111,998	(407,162)	ı	ı
Provision for slow-moving and obsolete inventory	10,140	(883)	ļ	I	11,023	(30,070)	ł	. ,
Financial aid to related parties and loans to	50,997	29,728	1	1	21,269	(13,482)	ı	ı
employees Other temporary differences	5,653	(8,404)	ļ	ľ	14,057	(21,746)	ı	ı
Defended temporally uniterestices	ı	1	1	1	i	(170,436)	1	ı
Deletred Income	239,480	(62,473)	ſ	**	301,953	(62,473)	ı	ı
IIICUIIE OI BILL	1,110,118	79,571	manus .	i	1,030,547	292,386	ı	i
	2,913,773	372,110	1	*****	2,541,663	163,998		-
Deferred tax liabilities							TANKS AND THE PROPERTY OF THE	
Investments in joint ventures	i	176,032		ı	(176.032)	!	ł	1
Other temporary differences	1	I	ı	1		18.024		l
Property, plant and equipment	(37,115,484)	2,198,257	459,378	(1,363,226)	(38,409,893)	4.037.697	55 071	(10 630 469)
	(37,115,484)	2,374,289	459,378	(1,363,226)	(38,585,925)	4.055.721	55.071	(19,632,130)
Net deferred income tax liabilities	(34,201,711)	2,746,399	459,378	(1,363,226)	(36,044,262)	4,219,719	55,071	(19,632,158)

The deferred taxes on property, plant and equipment represent differences between tax and book base of property, plant and equipment due to different depreciation rates in tax and accounting books, fair value adjustments as a result of revluation and impairment of property, plant and equipment.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

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## 35. INCOME TAX EXPENSE (continued)

In thousands of Tenge	31 December 2009	Charged to profit and loss	Effect of PPE uplift on acquisition in 2008	Foreign currency translation	Charged to revaluation reserve	1 January 2009
Deferred tax assets						
Bonuses and other employee compensation and related costs	413,607	(22,293)	1	1	í	435 900
Financial guarantee liability	60,228	11,253	***	ı	ı	433,300
Allowance for doubtful debts	519,160	34,090	ì	ı	,	485 070
Provision for slow-moving and obsolete inventory	41,093	(24,413)	I	Auga	ı	65.506
Emonoial aid to related and to a least to	34,751	32,121	I		1	2.630
r inalicial aid to related parties and loans to employees	35,803	24,374	1	I	ı	11,429
Due to employees	ı	(7,007)	i	1	ı	7.007
Other temporary differences	170,436	(96,046)	1	1	ł	269.512
Deferred Income	364,426	364,426	1	î	ı	
Income of BIHL	738,161	278,731	ı	I	1	459 430
	2,377,665	592,206	1		in the second se	1,785,459
Deferred tax liabilities						
Investments in joint ventures	(176,032)	(44,008)	1	ı	•	(432,024)
Other temporary differences	(18,024)	(18,024)	1	1		(102,024)
Property, plant and equipment	(22,870,503)	(5,705,020)	(1,695,455)	(962,457)	(953.784)	(13 553 787)
	(23,064,559)	(5,767,052)	(1,695,455)	(962,457)	(953.784)	(13 685 811)
Net deferred income tax liabilities	(20,686,894)	(5,174,846)	(1,695,455)	(962,457)		(11 900 352)
						/=aaiaaiii)

## . SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on its products and services and has three reportable segments, as follows:

- Oil transportation and related services
- V Oil transshipment
- Other

## 37. SEGMENT INFORMATION (continued)

Segments that are identified, but do not separately exceed quantitative limits (amount of separate segment revenue composes not less than 10 % of comprehensive income) are combined in "Other segments". Such services include services provided by subsidiary KTO-Service, and also transhipment of dry cargo, (sugar-airbrick, ammonium nitrate, cement, grain, suflower and oil cake) in Batumi sea port with operating of dry-cargo, ferry and container terminal, also railway terminal services.

Oil Transportation and related services provided by the Company, which do not exceed quantity limits and intimately connected with operating activities, or with main asset of the Company - pipelines. These services include such services as: water transportation, oil storage, expedition services, services on support and maintenance of pipelines. Seperate management report is not provided to the Management of the Group on some types of these services and accordingly they can not be identified as separate segment. Services on transhipment of oil and oil-products through Batumi sea port with operation of Batumi oil terminal are included in "Oil transhipment" segment.

Revenue from oil terminal, is generated through storage, transhipment of oil and oil-products and expedition. Expedition services represent transhipment of oil and oil-products services through rail way from Azerbaijanian-Georgian border till terminal in Batumi. This type of activity is directly related to oil transhipment, and therefore is not shown as separate segment.

Management analyses its operating segments by segment profit.

			31 December 2011	ber 2011					31 December 2010	or 2010		
In thousands Tenge	Transporta- tion and related services	Oil transship- ment	Other	Total segments	Adjust- ments and eliminations	Consoli- dated	Oil Transporta- tion and related services	Oil transship- ment	o de la companya de l	otal	Adjust- ments and	Consoli-
Revenue										- (	culturations	dated
External customers Inter-segment	122,258,114	14,296,770	3,923,208	3,923,208 <b>140,478,092</b> 537 747 537 747	- (537 747)	140,478,092	121,138,542	13,557,526	3,544,872	138,240,940	ı	138,240,940
Total revenue	122,258,114	14.296.770	4 460 955	4.460.955 141.015.839	(527 747)	1 440 470 000	1 200		509,709	509,709	(509,709)	1
:			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	600,010,11	(331,141)	(351,141) 140,478,092	121,138,542	13,557,526	4,054,581	138,750,649	(509,709)	(509,709) 138,240,940
Impairment of property, plant and equipment (included in net profit) Impairment of Intangible assets Depreciation and amortization Interest income Interest expenses CIT expense	61,250 - (25,508,041) 2,741,951 (7,869,141)	(5,953,279) - (1,580,270) 43,400 (70,524) 1,091,879	(982,287) (534,870) (627,651) 37,859 (14,122) (201,456)	(534,870) ( <b>6,874,316</b> ) (534,870) (627,651) ( <b>27,715,962</b> ) 37,859 <b>2,823,210</b> (14,122) ( <b>159,284</b> ) (201,456) ( <b>6,978,718</b> )	- - 14,122 251,166	(6,874,316) (534,870) (27,715,962) 2,823,210 (145,162) (6,727,552)	(13,435,254)  - (20,200,668) 1,711,935 (621,904) (7,853,109)	(7,988,578)  - (1,103,540) 64,834 (82,516) (214,394)	(909,625) - (556,323) 29,835 (32,506) 1,786,479	(909,625) (22,333,457)  (556,323) (21,860,531) 29,835 1,806,604 (32,506) (736,926) 786,479 (6,281,024)	- (197,827) (15,177) 25,286 (182,883)	- (22,333,457) (197,827) (22,058,358) (15,177) 1,791,427 25,286 (711,640) (182,883) (6,463,907)
Segment profit	29.463.371	29 463 371 (4 965 724) (1 034 668) 22 552 626	(4 034 669)	22 562 670	277 200 0							
The state of the s	100000	(4,000,124)	(1,334,000)	6/6/700,77	3,382,418	25,945,397	28,893,743	300,152	(7.177.699) 22.016.196	22.016.196	(2 397 895)	10 618 201

## 36. SEGMENT INFORMATION (continued)

			31 Decer	nber 2009		
In thousands Tenge	Oil Transporta- tion and related services	Oil transship- ment	Other	Total segments	Adjustments and eliminations	Consolidated
Revenue						
External customers	107,101,391	16,464,835	2,614,907	126,181,133		126,181,133
Inter segment	· · · · -	_	409,928	409,928	(409,928)	120, 161, 133
Total revenue	107,101,391	16,464,835	3,024,835	126,591,061	(409,928)	126,181,133
Results						
Impairment of property, plant and equipment (included						
in net profit)	337,253		909,535	1,246,788		1,246,788
Depreciation and			,	.,		1,240,700
amortization	15,314,744	843,408	876,406	17,034,555	170,388	17,204,943
Interest income	2,114,555	69,831	8,113	2,192,499		2,192,499
Interest expenses	1,755,311	110,346	3,393	1,869,050		1,869,050
CIT expense	12,251,809	135,853	179,803	12,567,465	288,667	12,856,132
Segment profit	24,300,173	740,173	(5,962,680)	19,077,666	(3,539,234)	15,538,432

Inter-segment revenues are eliminated upon consolidation and reflected in the 'adjustments and eliminations' column. All other adjustments and eliminations are part of detailed reconciliations presented further below.

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Reconciliation of profit			
Segment profit	22,562,979	22,016,196	19,077,666
Adjustments and eliminations	1,779,890	(150,121)	1,457,024
Goodwill impairment	· · · -	(1,933,605)	(1,306,548)
Recognition of share in income / (losses) of joint ventures	1,602,528	(04.4.400)	(0.000
Foreign exchange gain / (loss)	1,002,526	(314,169)	(3,677,145) (12,565)
Group profit	25,945,397	19.618.301	15.538.432

## 37. RELATED PARTY TRANSACTIONS

In accordance with IAS 24 "Related Party Disclosures", parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Halyk Bank of Kazakhstan JSC ("Halyk Bank") is considered to be related party as it is controlled by a member of key management personnel of the KMG and Samruk-Kazyna.

Related party transactions were made on terms agreed to between the parties that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following tables provides the total amount of transactions, which have been entered into with related parties during 2011, 2010 and 2009 and the related balances as at 31 December 2011, 2010 and 2009:

Long term trade accounts receivables from related parties are as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Long-term trade accounts receivable			
Long-term trade accounts receivable from			
entities under common control of KMG	202,705		
Total long-term trade accounts receivable	202,103		
from related parties	202,705		
Trade and other accounts receivables from rela	ted parties are as follow	/S:	
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Trade and other accounts receivable from related parties			
Trade accounts receivable from joint ventures Trade accounts receivable from entities under	1,396,428	739,121	473,974
common control of KMG Trade accounts receivable from entities of	573,349	555,058	437,221
Samruk-Kazyna Group	207	41	2,428
	1,969,984	1,294,220	913,623
Other accounts receivables from entities under common control of KMG and Samruk-Kazyna Group  Total trade and other accounts receivable	58,485 2,028,469	55,281 1,349,501	46,267 959,890
Advances provided to related parties are as follows:		1,040,001	909,090
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Advances to related parties Advances to entities under common control of			
KMG	170,207	215,867	230,264
Advances to entities of Samruk-Kazyna Group	63,070	62,406	25,345
Total advances paid to related parties	233,277	278,273	255,609
Deferred expenses to related parties are as follo	ws:		
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Deferred expenses			
Halyk Bank JSC – other affiliate	149,104		<del>_</del>
Total deferred expenses to related parties	149,104		_

## 37. RELATED PARTY TRANSACTIONS (continued)

Cash and cash equivalents placed in banks which are related parties are as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Current accounts Halyk Bank JSC – other affiliate	14,917,426	1.124.104	927,098
Total current accounts placed in banks which are related parties	14,917,426	1,124,104	927.098

At 31 December 2011 current accounts comprised of Tenge denominated deposits placed in Halyk Bank in amount of 12,000,000 Tenge with maturity less than 3 months, which earn interest of 2% per annum (2010: nil; 2009: from 1% to 1.5% per annum) and of other current accounts with interest rate from 0.1% to 3% per annum (2010: from 0.5% to 1.5% per annum; 2009: from 0.5 to 1.5% per annum).

Bank deposits			
Halyk Bank JSC – other affiliate	5,000,000	23,000,209	18.983.418
Total bank deposits placed in banks which			10,000,110
are related parties	5,000,000	23,000,209	18,983,418

At 31 December 2011 bank deposits comprised of Tenge denominated deposits placed in Halyk Bank, which earn interest from 3.5% to 6% per annum (2010: from 4.6% to 6.2% per annum; 2009:from 5.3% to 6.5% per annum).

Interest receivable on bank deposits			
Halyk Bank JSC – other affiliate	195,528	228,681	12.078
Total interest receivable on bank deposits	195,528	228 681	12 078

Trade and other accounts payable to related parties are as follows:

in thousa	inas of Teng	9	 31 December :	2011	_31 December 2	010	31 December 2	2009

## Accounts payable for oil transportation expedition for related parties Accounts payable for oil transportation expedition for entities under common control

 of KMG
 3,915,508
 4,273,240
 3,751,450

 3,915,508
 4,273,240
 3,751,450

## Accounts payables to related parties for goods and services

1,700	4,275	- Adapt
1 760		
_	4 275	
1,760		
531,875	417,271	401,870
77,654	114,498	101,764
454,221	302,773	300,106
	77,654 531,875 1,760 — 1,760	77,654 114,498 531,875 417,271 1,760 – 4,275

Financial guarantee issued on behalf of related party are as follows:

In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Financial guarantee issued on behalf of MunaiTas JSC	338,919	232.071	301.141
Total financial guarantee issued on behalf of related parties	338,919	232.071	301,141

parties

1,509,766

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 37. RELATED PARTY TRANSACTIONS (continued)

Advances received	l from related	parties are	as follows:
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Advances received from related parties are as folio	ows:		
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Advances received from related parties			
Advances from entities under common control of			
KMG	6,111,963	5,982,993	5,459,071
Advances from entities under control of Samruk-	, , , , , ,	5,552,555	0,100,071
Kazyna Group	909,872	1,025,876	995,429
Total advances received from related parties	7,021,835	7,008,869	6,454,500
Loans and borrowings to related parties are as followed	ows:		
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Loans received from related parties			
Halyk Bank JSC – other affiliate	303,181		
Total loans received from related parties	303,181		
Other current liabilities to related parties are as fol	lows:		
In thousands of Tenge	31 December 2011	31 December 2010	31 December 200
Employee benefits			
Employee benefits of key management personnel	4,943	5,024	16,000
	4,943	5,024	16,000
Current portion of deferred income from related			
parties			
Current portion of deferred income from entities			
under common control of KMG	312,365	312,366	312,366
	312,365	312,366	312,366
Total other current liabilities to related parties	317,308	317,390	328,372
Non-current deferred income to related parties are	an fallanını		
con-current deterred income to related parties are	as follows:		
In thousands of Tenge	31 December 2011	31 December 2010	31 December 2009
Deferred income from valetad parties			
Deferred income from related parties Deferred income from entities under common			
control of KMG	885,036	1,197,401	4 500 700
Total non-current deferred income to related	000,000	1,131,401	1,509,766
nartice	207.222		

885,036

1,197,401

## 37. RELATED PARTY TRANSACTIONS (continued)

During years ended 31 December the Group had the following transactions with the related parties:

In thousands of Tenge	2011	2010	2009
Sales to related parties:			
Income from main acitivies from entities under common control of KMG	66 602 EEA	00 750 447	00 000 700
Income from services to entities of Samruk-Kazyna	66,603,554	66,753,417	38,200,708
Group	9,155,985	10,395,311	9,040,592
Income from services to joint ventures	4,372,631	3,789,049	2,642,761
Income from other activities from entities under			
common control of KMG Income from other activities from entities of Samruk-	373,899	205,700	689,278
Kazyna Group	425	4,583	3,049
	-720	4,505	3,049
Income from other activities from joint ventures	1,060	4,721	_
Sale of property, plant and equipment to other entities	040.000		
under common control of KMG	240,093 80,747,647		
Purchases from related parties:	00,747,047	81,152,781	50,576,388
Purchases of services from entities under common			
control of KMG	6,812,352	6,002,203	4,174,928
Purchases of services from entities of Samruk-Kazyna			
Group	1,759,717	1,878,821	1,624,990
Purchases of inventory from Samruk-Kazyna Group Purchases of property, plant and equipment from	5,354	12,000	_
entities of Samruk-Kazyna Group	19,205	23,121	
	8,596,628	7,916,145	5,799,918
Interest income on bank deposits	-,,	.,0.0,1.10	0,700,070
Halyk Bank JSC – other affiliate	866,619	1,059,096	918,431
	866,619	1,059,096	918,431
In thousands of Tenge	2011	2010	2009
Dividend income			
Dividend income from joint ventures		070.074	705.000
Other dividend income	17,608	376,871 46,046	765,020
Other dividend income	17,608	422,917	765,020
Other operating income from related parties	17,000	422,311	703,020
,			
Amortization of deferred income from related parties	312,365	312,366	356,232
Amortization of financial guarantee issued to related	426.070	07.000	077.477.4
party	136,070 448,435	67,098	67,171
Interest expenses to related parties	440,433	379,464	423,403
Interest expenses on loans	6,011	_	_
	6,011		
Financial expenses to related parties	•		
Expenses on discounting of debts from related parties	74,638		
	74,638	_	_
The total remuneration of members of the key management p	personnel comprised:		
In thousands of Tenge	2011	2010	2009
<u> </u>		2010	2003
Salary	98,997	100,253	105,895
Short-term employee benefits	27 420	41,187	35,455
Death 1 11 Fr	37,430		
Post–employment benefits	1,908	176	1,246
Post–employment benefits  Number of persons			

## 38. CONTINGENT LIABILITIES AND COMMITMENTS

## **Taxation**

Kazakhstan's tax legislation and regulations are subject to ongoing changes and varying interpretations. Instances of inconsistent opinions between local, regional and national tax authorities are not usual. The current regime of penalties and interest related to reported and discovered violations of Kazakhstan's tax laws are severe.

Penalties are generally 50% of the taxes additionally assessed and interest is assessed at the refinancing rate established by the National Bank of Kazakhstan multiplied by 2.5. As a result, penalties and interest can amount to multiples of any assessed taxes. Fiscal periods remain open to review by tax authorities for five calendar years preceding the year of review. Under certain circumstances reviews may cover longer periods. Because of the uncertainties associated with Kazakhstan's tax system, the ultimate amount of taxes, penalties and interest, if any, may be in excess of the amount expensed to date and accrued at 31 December 2011.

As at 31 December 2011 management believes that its interpretation of the relevant legislation is appropriate and that it is probable that the Groups's tax positions will be sustained, except as provided for or otherwise disclosed in these consolidated financial statements (*Note 25*).

## Transfer pricing control

Transfer pricing control in Kazakhstan has a very wide scope and applies to many transactions that directly or indirectly relate to international business regardless of whether the transaction participants are related or not. The transfer pricing legislation requires that all taxes applicable to a transaction should be calculated based on market price determined in accordance with the arm's length principle.

The new law on transfer pricing came into effect in Kazakhstan from 1 January 2009. The new law is not explicit and there is little precedence with some of its provisions. Moreover, the law is not supported by detailed guidance, which is still under development. As a result, application of transfer pricing control to various types of transactions is not clearly regulated.

Because of the uncertainties associated with the Kazakhstan transfer pricing legislation, there is a risk that the tax authorities may take a position that differs from the Group's position, which could result in additional taxes, fines and interest at December 31, 2011.

As at December 31, 2011 management believes that its interpretation of the transfer pricing legislation is appropriate and that it is probable that the Group's positions with regard to transfer pricing will be sustained.

## Tax commitments of Georgian entities

According to the Tax Code of Georgia ("TCG"), tax administration is authorized to make motivated written decision on use of market prices for taxation purposes if transaction takes place between related parties. Although TCG contains certain guidance on the determination of market prices of goods and services, the mechanism is not sophisticated and there is no separate transfer pricing legislation in Georgia. Existence of such ambiguity creates uncertainties as related to the position that tax authorities might take when considering taxation of transactions between related parties.

The Georgian subsidiaries of the Group have significant transactions with off-shore subsidiaries of the Group as well as amongst each other. These transactions fall within the definition of transactions between related parties and may be challenged by tax authorities of Georgia. Management believes that it has sufficient arguments to assert that pricing of transactions between entities of the Group is at arm's length, however due to absent legislative basis for determination of market prices tax authorities might take position different from that of the Group.

## VAT taxation of import and export cargo trasshipment services of Georgian entities

On 28 October 2011 BIHL applied to the Georgian Tax Authorities ("GTA") with request to issue advance tax ruling in relation to certain matters related to VAT taxation of port operations in Georgia. In particular, the Management has requested the official position of the GTA on VAT taxation of import and export cargo transshipment services since the provisions of the Tax Code of Georgia ("TCG") in this respect are ambiguous. During discussions with GTA held in December 2011, GTA expressed the position that according to the provisions of the TCG transshipment services in relation to the cargo declared in export regime are exempted from VAT taxation. The Management believes that whether the cargo is declared in export regime or not and, therefore, whether VAT exemption applies, should be assessed upon completion of transshipment operations and issuance of relevant invoice for the rendered services.

## 38. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

## Taxation (continued)

VAT taxation of import and export cargo trasshipment services of Georgian entities (continued)

However, the GTA's current position is that transshipment operation should be broken down into unloading, storage and loading operations and whether VAT exemption applies to the particular component shall be assessed on the basis of whether cargo was declared in export regime before commencement of that particular component. If, for example, cargo was not yet declared in export regime upon commencement of unloading, this component of cargo transshipment service should be taxed with VAT.

GTA have already issued the final signed advance tax ruling, however as of the reporting date the ruling has not been delivered to the Management. The Management strongly opposes the position by GTA and intends to initiate formal appeal process against the ruling. As of the reporting date the Management is not able to calculate the exact exposure in monetary terms due to impracticability of determining it since the accounting records do not contain sufficient information to make this assessment as detailed check of supporting documents is required.

Based on approximate calculations the Management assess maximum amount of tax exposure for US Dollars 3,928 thousand (equivalent to 582,915 thousand Tenge).

## **Environmental matters**

The enforcement of environmental regulation in Kazakhstan is evolving and subject to ongoing changes. Potential liabilities which may arise as a result of changes in legislation cannot be reasonably estimated. Under existing legislation management believes that there are no probable or possible liabilities which could have a material adverse effect on the Group's financial position or results of operations.

## **Insurance matters**

The insurance industry in the Republic of Kazakhstan is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available.

The Group has insurance coverage over property, third party liability in respect of property or environmental damage arising from accidents on Group's property or relating to Group's operations.

## Covenants

## Guarantees

At 31 December 2011, the Company has guaranteed to EBRD in respect of the obligations of MunayTas under the loan agreement with EBRD. According to the Guarantee Agreement concluded between the Company and EBRD, the Company has to comply with the following covenants:

- Current Ratio of not less than 1:1;
- Ratio of Earnings before interest, income tax, depreciation and amortization to Interest of not less than 2:1;
- Ratio of Debt to Equity of not more than 2:1;

As of 31 December 2011, 2010 and 2009, the Company fully complied with covenants.

In addition, the Company shall not create any restrictions other than those permitted by EBRD. The Company shall not enter into any transactions that are not based on arm's-length arrangements unless it is approved by regulatory bodies. The Company shall not sell, lease or dispose its assets in excess of 30% of total assets or undertake any merger or reorganization.

## 38. CONTINGENT LIABILITIES AND COMMITMENTS (continued)

## Covenants (continued)

## **Borrowings**

On August 28, 2008 the Company concluded a syndicate loan facility agreement with BTMU (Europe) Limited, ING Bank N.V. and Natixis (the "Creditors") for amount of 275 million US Dollars (*Note 19*), According to the Loan facility Agreement concluded between the Company and the Creditors, the Company has to comply with the following covenants:

- Current ratio of not less than 1:1;
- a ratio of Financial Debt to Earnings before interest, income tax, depreciation and amortization of not more than 3.5:1;
- a ratio of Financial Debt to Equity of not more than 2:1;
- a ratio of Earning before interest, income tax to total debt costs of not more than 2:1.

As of redemption date (4 March 2010) and 31 December 2009 the Company fully complied with the covenants.

## Contractual commitments

As at 31 December 2011, the Group had contractual obligations to acquire property, plant and equipment, and construction services for the amount of 10,267,168 thousand Tenge (2010: 16,646,055 thousand Tenge; 2009: 10,355,911 thousand Tenge). In addition, as at 31 December 2011, the Group has committed to purchase inventory (materials and spare parts) and services for the amount of 2,002,637 thousand Tenge (2010: 5,225,741 thousand Tenge; 2009: 4,491,628 thousand Tenge).

Share of the Group as at 31 December 2011 in contractual obligations of joint ventures to acquire property, plant and equipment, and construction services for the amount of 141,092 thousand Tenge (2010: 1,207,096 thousand Tenge; 2009: 3,094,809 thousand Tenge) and has commitments to purchase inventory (materials and spare parts) and services for the amount of 169,364 thousand Tenge (2010: 11,806 thousand Tenge; 2009: 179,880 thousand Tenge).

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial liabilities comprise bank loans and borrowings and trade and other payables. The main purpose of these financial liabilities is to raise finance for the Group's operations. The Group has trade receivables and cash and cash equivalents that arrive directly f rom its operations.

The Group is exposed to market risk that comprises: interest rate risk, credit risk, currency risk and liquidity risk.

The management of the Group reviews and agrees policies for managing each of these risks which are summarized below.

## **Interest Rate Risk**

The Group's exposure to the risk of changes in market interest rates relates primarily to the Group's long-term borrowings with floating interest rates. The Group does not enter into any hedging instruments to mitigate any potential risks since management does not believe the interest rate risk associated with the loans is significant due to the interest rates are reviewed periodically.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts.

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

## Interest Rate Risk (continued)

The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings). There is no impact on the Group's equity.

In thousands of Tenge	Increase / decrease in basic points	Effect on profit before tax
2011		
US dollar	_	_
2010		
US dollar	-	-
2009		
US dollar	+100	205,039
	-25	(51,260)

## Credit risk

The Group trades only with recognized, creditworthy parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant. Maximum exposure is the carrying amount. There are no significant concentrations of credit risk within the Group.

The Group places deposits with Kazakhstani banks (Notes 16 and 17). The Group's management reviews credit ratings of these banks periodically to eliminate extraordinary credit risk exposure. The Group's management believes that recent international credit crisis and subsequent changes in credit rating of local banks does not justify extraordinary credit risk. Accordingly, no impairment provision against bank deposits is required.

The table below shows the balances of bank accounts and deposits at the balance sheet date using the Moody's credit ratings.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

Credit risk (continued)

	And the second s		Ratings				
		2011	2010	2009	2044	0,000	
Halyk Bank of Kazakhstan	The state of the s			6003	1107	0107	6002
JSC	Kazakhetan	Ba2/Stable	02/04212				
Charles of Description		Dational	DO/ Stable	paz/ ivegative	20,112,954	24,352,994	19,922,594
Spel ballk of Russia JSC	Kazakhstan	Ba2/Stable	Ba2/ Stable	Ba2/ Negative	19,562,153	12.737.261	13 468 304
AIF Bank JSC	Kazakhstan	Ba3/Negative	Ba2/ Stable	Ba1/ Negative	13 321 930		100100
KazKommerstBank JSC	Kazakhstan	Ba2/Nogative	Doctor Michael	24 17 14 28 at 18	0,05,130,01	57	
Boronboro Bonk	razani stari	Das/Negative	pas/ Negative	Ba3/ Negative	8,253,742	17,635,887	5,601,012
Defelibely ballk	Cyprus	Not available	not available	not available	870,663	956.769	828 668
IBC Bank	Georgia	Δ	B+	B+	264.597	31.656	47 030
Bank of Cyprus	Georgia	Ba2/Negative	A3/Stable	BBB+	406 440	000	000,74
BOG Bank	eionoen.	n n			193,140	203,658	36,780
BND Doriboo	Oculyia O	j .	œ+	not available	99,131	7,947	329
DINF Fallbas	Cyprus	AA-	¥	Ą	38,881	906.119	1 016 037
basis Bank	Georgia	<b>.</b>	ф	not available	33 003	6 730	000 11
Republic Bank	Georgia	+<			0000	0,732	2,662
Drocadit Dong		. I	!	ļ	15,878	ı	ł
r lociedit Dalik	Georgia	88	BB-	not available	14.840	16.069	2 208
KBS Bank Kazakhstan JSC	Kazakhstan	A2/Negative	A1/ Stable	Aa3/Stable	9 0 60	7 00 0	2,200
Cartu Bank	Ceorgia	Alotono tola		, acordiano	60,0	33,756	10,468
Slavingsthank	Seorgia Seorgia	NOT available	not available	not available	5,046	951,360	739,400
Old Will Vestibalin LEO	Russia	ı	I	Caa2/ Negative	4.622	ı	10
CITI Bank Kazakhstan JSC	Kazakhstan	A1/Negative	A3	+	669	7	2 5
VIB Bank	Georgia	<b>B</b> B-	BB-	not available	148	. 008	71 6
Bank CenterCredit JSC	Kazakhstan	Ba3/Negative	Bo2/Nocotive	0.04 (M) = 0.00	P.	400	3,771
Alliance Bank ISC	1/0-014-14-15	Dayleeganve	Das/ Negative	bal/ Negative		12	7
Airelice Dally SC	Nazaknstan	ı	1	not avaibable	ı	i	1 110
Popular Bank	Cyprus	1	1	not available	1	1	> ^
Omer		**************************************	-	I	168,260	ĸ	- i
				AND THE RESIDENCE OF THE PARTY	62.967.812	57 840 686	A1 68A 615
						000(010)	0.0,10

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

## Liquidity Risks

The Group monitors its risk to a shortage of funds using a current liquidity planning tool. This tool considers the maturity of both its financial investments and financial assets (e.g. accounts receivables, other financial assets) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Group's financial liabilities at 31 December 2011, 2010 and 2009 based on contractual undiscounted payments.

In thousands of Tenge	On demand	<1 year	1 to 2 years	2 to 5 years	>5 years	Total
As at 31 December 2011						
Loans and borrowings		303,181	_		_	303,181
Trade and other payable		13,892,063	1,257,407	_	_	15,149,470
Other liabilities		2,620,037	· · ·	_	_	2,620,037
	_	16,815,281	1,257,407		•	18,072,688
As at 31 December 2010						
Loans and borrowings	_	296,864	****	294,800		591,664
Trade and other payable	_	14,100,509		Minne	****	14,100,509
Other liabilities	Manager .	3,569,461			_	3,569,461
		17,966,834	_	294,800	_	18,261,634
As at 31 December 2009 Interest-bearing loans and						
borrowings	_	10,345,517	10,346,912		_	20,692,429
Trade and other payable	_	12,890,968	-	_	_	12,890,968
Other liabilities		3,232,425		_		3,232,425
	_	26,468,910	10,346,912	-	_	36,815,822

## **Currency Risk**

The Group attracts substantial amount of foreign currency denominated long-term borrowings and is thus exposed to foreign exchange risk. The table below shows the total amount of foreign currency denominated assets and liabilities that give rise to foreign exchange exposure.

In thousands of Tenge	US Dollar	Russian Ruble	Euro	Georgian Lari	Ukrai- ninan Grivna	Great Britian Pound	Other curren- cies	Total
At 31 December 201	1							
Assets Liabilities	570,969 1,766,342	4,487,448 310,262	12,465 30,967		-		107,672 290,700	5,178,554 2,398,271
At 31 December 2010								
Assets Liabilities	731,789 1,529,729	4,026,722 28,588	31,543 98,231	52,108 -		<u>-</u>	71,006 233,299	4,913,168 1,889,847
At 31 December 2009								
Assets Liabilities	1,416,724 21,897,849	4,166,428 14,477	119,949 110,372	176,477 143,721	1,592 5	3,249 7,348		5,884,419 22,173,772

The Group does not have formal arrangements to mitigate foreign exchange risks of the Group's operations. The Group also has transactional currency exposures. Such exposure arises from revenues in US Dollars.

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

## **Currency Risks (continued)**

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities). There is no impact on the Group's equity.

	Increase / decrease in US	
In thousands of Tenge	dollar rate	Effect on profit before tax
2011		
US Dollar	10.72%	(128,144)
	-10.72%	128,144
2010		•
US Dollar	+12%	(95,753)
	-12%	95,753
2009		
US Dollar	+10%	(2,048,113)
	-15%	3,072,169

## Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy equity ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholder, return capital to shareholder or issue new shares.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2011, 2010 and 2009.

The Group monitors equity using a gearing ratio, which is net debt divided by total equity plus net debt. The Group includes within net debt, interest bearing loans and borrowings and trade and other payables, less cash and cash equivalents.

As of December 31, 2011, 2010 and 2009 the Group does not have significant debts. The Group has sufficient cash, exceeding its debt as of the reporting date.

## 39. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

## Fair value of financial instruments

Set out below is a comparison by category of carrying amounts and fair values of all of the Group's financial instruments:

In thousands of Tenge	(	Carrying amount			Fair Value	
	31 December	31 December			31 December	31 December
	2011	2010	2009	2011	2010	2009
Financial Assets						
Cash and cash equivalents	21,852,387	16,914,394	16,401,503	21,852,387	16,914,394	16,401,503
Bank deposits	41,123,823	40,932,958	25,291,135	41,123,823	40,932,958	25,291,135
Trade and other					,	,,
receivables	7,689,387	6,552,547	7,035,257	7,689,387	6,552,547	7,035,257
Other financial assets	89,290	108,546	252,884	89,290	108,546	252,884
Financial liabilities						
Floating rate borrowings		_	19,992,229			19,992,229
Fixed rate borrowings	303,181	591,664	700,200	303,181	591,664	700,200
Trade and other payables	15,149,470	14,100,509	12,890,968	15,149,470	14,100,509	12,890,968
Other financial liabilities	3,345,708	3,842,352	3,446,541	3,345,708	3,842,352	3,446,541

The carrying amount of cash, trade accounts receivable, other current assets, trade accounts payable and other current liabilities approximates their fair value due to the short-term maturity of these financial instruments.

The fair value of interest-bearing borrowings has been calculated by discounting the expected future cash flows at prevailing interest rates.

## 40. EVENTS AFTER THE REPORTING PERIOD

Since  $6^{th}$  of January 2012 Halyk Bank of Kazakhstan JSC and its subsidiaries – members of Halyk Bank Group are not related parties of the Group.