## KazTransOil JSC

Interim condensed consolidated financial statements

For the nine months ended 30 September 2017



Building a better working world

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## Report on Review of Interim Financial Information

## Interim condensed consolidated financial statements

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«Эрнст энд Янг» ЖШС Эл-Фараби д-лы, 77/7 «Есентай Тауэр» ғимараты Алматы қ., 050060 Қазақстан Республикасы Тел.: +7 727 258 5960 Факс: +7 727 258 5961 www.ey.com ТОО «Эрнст энд Янг» пр. Аль-Фараби, 77/7 здание «Есентай Тауэр» г. Алматы, 050060 Республика Казахстан Тел.: +7 727 258 5960 Факс: +7 727 258 5961

Ernst & Young LLP Al-Farabi ave., 77/7 Esentai Tower Almaty, 050060 Republic of Kazakhstan Tel.: +7 727 258 5960 Fax: +7 727 258 5961

## Report on Review of Interim Financial Information

To the Shareholders of KazTransOil JSC

#### Introduction

We have reviewed the accompanying interim condensed consolidated financial statements of KazTransOil JSC and its subsidiaries, which comprise the interim consolidated statement of financial position as at 30 September 2017 and the related interim consolidated statements of comprehensive income for the three- and nine-month periods then ended, interim consolidated statement of changes in equity and cash flows for the nine-month period then ended, and selected explanatory notes (interim financial information). Management is responsible for the preparation and presentation of this interim financial information in accordance with IAS 34, *Interim Financial Reporting*. Our responsibility is to express a conclusion on this interim financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information of KazTransOil JSC and its subsidiaries is not prepared, in all material respects, in accordance with IAS 34, *Interim Financial Reporting*.

Ernst & Young LLP

Gulmira Turmagambetova Auditor / General director Ernst and Young LLP

Auditor qualification certificate No. 0000374 dated 21 February 1998

050660, Republic of Kazakhstan, Almaty Al-Farabi ave., 77/7, Esentai Tower

20 November 2017



State audit license for audit activities on the territory of the Republic of Kazakhstan: series MDHO-2 No. 0000003 issued by the Ministry of Finance of the Republic of Kazakhstan on 15 July 2005

## INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| In thousands of Tongs                                   | Notes | As at<br>30 September<br>2017<br>(unaudited) | As at 31 December 2016 |
|---|-------|--|------------------------|
| In thousands of Tenge                                   | Notes | (unaudited)                                  | (audited)              |
| Assets  |       |  |                        |
| Non-current assets                                      |       |  |                        |
| Property, plant and equipment                           | 3     | 591,970,931                                  | 604,155,347            |
| Intangible assets                                       | 4     | 6,499,948                                    | 6,260,601              |
| Investments in joint ventures                           | 5     | 20,537,754                                   | 15,728,257             |
| Advances to suppliers for property, plant and equipment | 6     | 2,087,910                                    | 1,678,603              |
| Long-term accounts receivable                           |       | 73,697                                       | 71,991                 |
| Bank deposits   | 12    | 3,719,714                                    | 4,182,770              |
| Other non-current assets                                |       | 13,777                                       | 15,065                 |
|   |       | 624,903,731                                  | 632,092,634            |
| Current assets  |       |  |                        |
| Inventories   | 7     | 6,191,452                                    | 4,399,035              |
| Trade and other accounts receivable                     | 8     | 8,109,461                                    | 6,476,952              |
| Advances to suppliers                                   | 9     | 1,102,877                                    | 375,382                |
| Prepayment for income tax                               |       | 1,691,694                                    | 4,488,440              |
| VAT recoverable and other prepaid taxes                 | 10    | 6,014,465                                    | 6,446,378              |
| Other current assets                                    | 11    | 6,363,368                                    | 5,727,129              |
| Bank deposits   | 12    | 34,276,582                                   | 15,675,618             |
| Restricted bank deposits                                | 12    | 1,436,751                                    | -                      |
| Cash and cash equivalents                               | 13    | 43,752,014                                   | 69,294,429             |
|   |       | 108,938,664                                  | 112,883,363            |
| Total assets  |       | 733,842,395                                  | 744,975,997            |

## INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

|  |       | As at<br>30 September<br>2017 | As at<br>31 December<br>2016 |
|--|-------|-------------------------------|------------------------------|
| In thousands of Tenge  | Notes | (unaudited)                   | (audited)                    |
| Equity and liabilities   |       |                               |                              |
| Equity   |       |                               |                              |
| Share capital  | 14    | 61,937,567                    | 61,937,567                   |
| Treasury shares repurchased from shareholders                    |       | (9,549)                       | (9,549)                      |
| Asset revaluation reserve  | 14    | 213,477,717                   | 230,346,658                  |
| Foreign currency translation reserve                             | 14    | 35,602,917                    | 32,918,111                   |
| Other capital reserves   | 14    | (846,135)                     | (695,389)                    |
| Retained earnings  |       | 269,618,567                   | 263,477,884                  |
| Total equity   |       | 579,781,084                   | 587,975,282                  |
| Non-current liabilities  |       |                               |                              |
| Employee benefit liabilities                                     | 15    | 13,243,806                    | 11,994,599                   |
| Deferred tax liabilities   | 29    | 61,367,754                    | 60,856,513                   |
| Provision for asset retirement and land recultivation obligation | 20    | 13,912,911                    | 15,022,086                   |
| Deferred income  | 16    | 7,753,135                     | 7,731,328                    |
| 50.01.02 11.05.110   |       | 96,277,606                    | 95,604,526                   |
| Current liabilities  |       |                               |                              |
| Employee benefit liabilities                                     | 15    | 450,230                       | 543.418                      |
| Income tax payable   |       | 1,191,435                     | 1,246,171                    |
| Trade and other accounts payable                                 | 17    | 14,285,474                    | 15,384,798                   |
| Advances received  | 18    | 17,719,470                    | 16,444,432                   |
| Other taxes payable  | 19    | 5,075,963                     | 5,055,666                    |
| Provisions   | 20    | 296,335                       | 208,103                      |
| Other current liabilities  | 21    | 18,764,798                    | 22,513,601                   |
|  |       | 57,783,705                    | 61,396,189                   |
| Total liabilities  |       | 154,061,311                   | 157,000,715                  |
| Total equity and liabilities                                     |       | 733,842,395                   | 744,975,997                  |
| Book value per ordinary share (in Tenge)                         | 14    | 1,490                         | 1,512                        |

Signed and approved for issue on 20 November 2017.

General Director

Chief Accountant

Dossanov D.G.

Sarmagambetova M.K.

## INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|       | ended 30 S                                       | eptember   | For the nine months ended 30 September (unaudited)  |  |  |
|-------|--|--|---|--|--|
| Notes | 2017   | 2016   | 2017  | 2016   |  |
| 22    | 56.980.706                                       | 49.938.577   | 164.618.262   | 154,356,571  |  |
|       |  |  |   | (90,261,681)   |  |
|       | 22,327,709                                       | 16,995,483   | 62,341,403  | 64,094,890   |  |
| 24    | (3,239,037)                                      | (3,211,738)  | (9,421,193)   | (8,896,354)  |  |
| 25    | 2,665,934  | 774,872  | 3,628,413   | 2,448,380  |  |
| 26    | (1,242,561)                                      | (281,034)  | (1,928,916)   | (249,649)  |  |
| 3     | (38,368)   | (9,146,154)  | (38,801)  | (9,142,954)  |  |
|       | 20,473,677                                       | 5,131,429  | 54,580,906  | 48,254,313   |  |
|       | 774,736  | (459,063)  | (285,504)   | (1,475,928)  |  |
| 27    | 805,023  | 1,079,823  | 3,744,599   | 4,841,678  |  |
| 28    | (599,663)  | (529,746)  | (1,789,381)   | (1,686,010)  |  |
| 5     | (2,125,491)                                      | 689,672  | 4,511,536   | 1,764,785  |  |
|       | 19,328,282                                       | 5,912,115  | 60,762,156  | 51,698,838   |  |
| 29    | (3,984,796)                                      | (1,413,583)  | (12,684,572)  | (8,677,416)  |  |
|       | 15,343,486                                       | 4,498,532  | 48,077,584  | 43,021,422   |  |
| 14    | 40   | 12   | 125   | 112  |  |
|       |  |  |   |  |  |
|       | 0.674.000  | (444.450)  | 2 004 000   | 400.007  |  |
|       | 2,6/4,236  | (411,152)  | 2,684,806   | 128,827  |  |
|       | 2,674,236  | (411,152)  | 2,684,806   | 128,827  |  |
|       | 22<br>23<br>24<br>25<br>26<br>3<br>27<br>28<br>5 | ended 30 S (unauc Notes 2017  22 56,980,706 23 (34,652,997) 22,327,709  24 (3,239,037) 25 2,665,934 26 (1,242,561) 3 (38,368) 20,473,677  774,736 27 805,023 28 (599,663) 5 (2,125,491) 19,328,282  29 (3,984,796) 15,343,486  14 40 | 22 56,980,706 49,938,577 23 (34,652,997) (32,943,094) 22,327,709 16,995,483  24 (3,239,037) (3,211,738) 25 2,665,934 774,872 26 (1,242,561) (281,034)  3 (38,368) (9,146,154) 20,473,677 5,131,429  774,736 (459,063) 27 805,023 1,079,823 28 (599,663) (529,746) 5 (2,125,491) 689,672 19,328,282 5,912,115  29 (3,984,796) (1,413,583) 15,343,486 4,498,532  14 40 12 | ended 30 September (unaudited)         ended 30 S (unaudited)           Notes         2017         2016         2017           22         56,980,706         49,938,577         164,618,262           23         (34,652,997)         (32,943,094)         (102,276,859)           22,327,709         16,995,483         62,341,403           24         (3,239,037)         (3,211,738)         (9,421,193)           25         2,665,934         774,872         3,628,413           26         (1,242,561)         (281,034)         (1,928,916)           3         (38,368)         (9,146,154)         (38,801)           20,473,677         5,131,429         54,580,906           4         774,736         (459,063)         (285,504)           27         805,023         1,079,823         3,744,599           28         (599,663)         (529,746)         (1,789,381)           5         (2,125,491)         689,672         4,511,536           19,328,282         5,912,115         60,762,156           29         (3,984,796)         (1,413,583)         (12,684,572)           15,343,486         4,498,532         48,077,584           14         40 |  |

## INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (continued)

|  |          | For the three ended 30 S (unauc | eptember     | For the nin<br>ended 30 S<br>(unaud | eptember           |
|--|----------|---------------------------------|--------------|-------------------------------------|--------------------|
| In thousands of Tenge  | Notes    | 2017                            | 2016         | 2017                                | 2016               |
| Other comprehensive (loss)/income not to be reclassified to profit or loss in subsequent periods (Impairment)/revaluation of property, |          |                                 |              |                                     |                    |
| plant and equipment of the Group, net  | 3        | (109,796)                       | 126,396,036  | (113,614)                           | 126,396,669        |
| Income tax effect  | 29       | 21,962                          | (25,279,206) | 22,725                              | (25,279,333)       |
| moone tax cheet  | 20       | (87,834)                        | 101,116,830  | (90,889)                            | 101,117,336        |
| Reversal of provision for asset retirement and land recultivation  |          |                                 |              |                                     |                    |
| obligation of the Group  | 20       | 1,398,881                       | 4,826,949    | 755,552                             | 8,934,041          |
| Income tax effect  | 29       | (279,777)                       | (965,390)    | (151,111)                           | (1,786,808)        |
|  |          | 1,119,104                       | 3,861,559    | 604,441                             | 7,147,233          |
| Write-off of deferred tax assets   | 14, 29   |                                 |              | (150,746)                           |                    |
| Wille-oil of deferred tax assets   | 14, 25   | -                               | -            | (150,746)                           | -                  |
| Reversal of deferred tax liabilities of  |          |                                 |              |                                     |                    |
| the Group  | 29       |                                 |              | <u>-</u> -                          | 865,077<br>865,077 |
|  |          |                                 |              |                                     | 605,077            |
| Revaluation of property, plant and equipment of joint venture  |          |                                 | 1,111,814    | -                                   | 1,111,814          |
| Income tax effect  | 101212   |                                 | (222,363)    | -                                   | (222,363)          |
|  | 5        | ( <del></del>                   | 889,451      |                                     | 889,451            |
| Reversal of provision for asset retirement and land recultivation  |          |                                 |              |                                     |                    |
| obligation of joint ventures   |          | 445,606                         | 86,838       | 372,452                             | 108,510            |
| Income tax effect  |          | (89,121)                        | (17,368)     | (74,491)                            | (21,702)           |
| Total other comprehensive income   | 5        | 356,485                         | 69,470       | 297,961                             | 86,808             |
| not to be reclassified to profit or loss in subsequent periods, net  |          | 1,387,755                       | 105,937,310  | 660,767                             | 110,105,905        |
| Total other comprehensive income for the period, net of tax  | :- X-3/4 | 4,061,991                       | 105,526,158  | 3,345,573                           | 110,103,903        |
| Total comprehensive income for the period, net of tax  |          | 19,405,477                      | 110,024,690  | 51,423,157                          | 153,256,154        |

Signed and approved for issue on 20 November 2017.

General Director

Chief Accountant

Sarmagambetova M.K.

# INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

| For the nine months |
|---------------------|
| ended 30 September  |
| (unaudited)         |

|  |        | (unaudited)                             |              |  |
|--|--------|---|--------------|--|
| In thousands of Tenge  | Notes  | 2017                                    | 2016         |  |
| Cash flows from operating activities   |        |   |              |  |
| Profit before income tax   |        | 60,762,156                              | 51,698,838   |  |
| Front before income tax  |        | 00,702,130                              | 31,090,030   |  |
| Non-cash adjustment to reconcile profit before income tax to<br>net cash flows | *      |   |              |  |
| Depreciation and amortization  | 23, 24 | 36,721,040                              | 29,213,540   |  |
| (Reversal)/charge of allowance for doubtful debts,net                          | 24     | (40,413)                                | 92,037       |  |
| Share in income of joint ventures  | 5      | (4,511,536)                             | (1,764,785)  |  |
| Finance costs  | 28     | 1,789,381                               | 1,686,010    |  |
| Finance income   | 27     | (3,744,599)                             | (4,841,678)  |  |
| Employee benefits, current service cost  | 15     | 837,053                                 | 802,212      |  |
| Loss on disposal of property, plant and equipment and                          |        |   |              |  |
| intangible assets, net   | 26     | 453,654                                 | 91,946       |  |
| Impairment charge of property, plant and equipment                             | 3      | 38,801                                  | 9,142,954    |  |
| Gain from disposal of inventory, net   | 25, 26 | (37,653)                                | (10,552)     |  |
| Income from revision of estimates and reversal of provision on                 |        |   |              |  |
| asset retirement and land recultivation obligation, net                        | 20     | (1,311,571)                             | (2,006,887)  |  |
| Other provisions   | 20     | 64,660                                  |              |  |
| Expenses on write-off of VAT recoverable                                       |        | 36,283                                  | 42,972       |  |
| Unrealized foreign exchange loss   |        | 227,994                                 | 969,854      |  |
| Others   |        | (11,889)                                | (5,094)      |  |
| Operating cash flows before working capital changes                            |        | 91,273,361                              | 85,111,367   |  |
| (Increase)/decrease in operating assets  |        |   |              |  |
| Inventories  |        | (1,944,381)                             | (1,054,706)  |  |
| Trade and other accounts receivable  |        | (1,621,304)                             | (847,987)    |  |
| Advances to suppliers  |        | (693,409)                               | 1,542,276    |  |
| VAT recoverable and other prepaid taxes  |        | 344,564                                 | 2,480,308    |  |
| Other current assets   |        | (612,830)                               | 2,514,621    |  |
| Increase/(decrease) in operating liabilities                                   |        |   |              |  |
| Trade and other accounts payable   |        | 272,546                                 | (612,033)    |  |
| Advances received  |        | 1,268,305                               | (3,044,174)  |  |
| Other taxes payable  |        | (695,651)                               | (133,357)    |  |
| Other current and non-current liabilities and employee benefit                 |        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (,)          |  |
| liabilities, net   |        | (4,456,463)                             | (3,155,487)  |  |
| Cash generated from operating activities                                       |        | 83,134,738                              | 82,800,828   |  |
| Income taxes paid  |        | (9,237,972)                             | (17,901,023) |  |
| Interest received  |        | 3,724,138                               | 3,448,455    |  |
| Net cash flow from operating activities  |        | 77,620,904                              | 68,348,260   |  |

## INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

For the nine months ended 30 September

|   |       | (unaudited)  |              |  |
|---|-------|--------------|--------------|--|
| In thousands of Tenge   | Notes | 2017         | 2016         |  |
| Cash flows from investing activities                          |       |              |              |  |
| Withdrawal of bank deposits                                   |       | 44,608,562   | 13,354,600   |  |
| Placement of bank deposits                                    |       | (63,840,425) | (28,631,858) |  |
| Purchase of property, plant and equipment                     |       | (23,822,212) | (24,779,116) |  |
| Purchase of intangible assets                                 |       | (136,023)    | (39,850)     |  |
| Proceeds from disposal of property, plant and equipment       |       | 10,127       | 122          |  |
| Repayment of interest free loan                               | 31    | -            | 20,000,000   |  |
| Dividends received  | 5     | -            | 1,487,160    |  |
| Net cash flow used in investing activities                    |       | (43,179,971) | (18,608,942) |  |
| Cash flows from financing activities                          |       |              |              |  |
| Dividends paid  | 14    | (59,617,355) | (51,156,535) |  |
| Treasury shares repurchased from shareholders                 |       | -            | (9,549)      |  |
| Net cash flow used in financing activities                    |       | (59,617,355) | (51,166,084) |  |
| Effects of changes in exchange rates on cash and cash equival | lents | (365,993)    | (589,103)    |  |
| Net change in cash and cash equivalents                       |       | (25,542,415) | (2,015,869)  |  |
| Cash and cash equivalents at the beginning of the period      |       | 69,294,429   | 50,420,288   |  |
| Cash and cash equivalents at the end of the period            |       | 43,752,014   | 48,404,419   |  |

Signed and approved for issue on 20 November 2017.

General Director

Chief Accountant

Possanov D.G.

· KazTransc

Sarmagambetova M.K.

# INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| In thousands of Tenge   | Share<br>capital | Asset revaluation reserve | Foreign<br>currency<br>translation<br>reserve | Other<br>capital<br>reserves | Treasury<br>shares | Retained earnings          | Total                     |
|---|------------------|---------------------------|---|------------------------------|--------------------|----------------------------|---------------------------|
| As at 31 December 2016 (audited)  | 61,937,567       | 230,346,658               | 32,918,111                                    | (695,389)                    | (9,549)            | 263,477,884                | 587,975,282               |
| Profit for the period Other comprehensive income/(loss)                             |                  | -<br>811,513              | -<br>2,684,806                                | –<br>(150,746)               | -                  | 48,077,584<br>-            | 48,077,584<br>3,345,573   |
| Total comprehensive income/(loss) for the period                                    | _                | 811,513                   | 2,684,806                                     | (150,746)                    | _                  | 48,077,584                 | 51,423,157                |
| Depreciation transfer of revalued property, plant and equipment Dividends (Note 14) | _                | (17,680,454)<br>–         | -   | _                            | _                  | 17,680,454<br>(59,617,355) | –<br>(59,617,355)         |
| As at 30 September 2017 (unaudited)   | 61,937,567       | 213,477,717               | 35,602,917                                    | (846,135)                    | (9,549)            | 269,618,567                | 579,781,084               |
| As at 31 December 2015 (audited)  | 61,937,567       | 125,563,376               | 36,210,843                                    | (3,813,701)                  | -                  | 253,033,425                | 472,931,510               |
| Profit for the period<br>Other comprehensive income                                 | _                | -<br>110,105,905          | -<br>128,827                                  |                              |                    | 43,021,422                 | 43,021,422<br>110,234,732 |
| Total comprehensive income for the period   | -                | 110,105,905               | 128,827                                       | -                            | _                  | 43,021,422                 | 153,256,154               |
| Depreciation transfer of revalued property, plant and equipment                     | _                | (8,075,129)               | -   | <u>-</u>                     | _                  | 8,075,129                  | _                         |
| Treasury shares repurchased from shareholders<br>Dividends (Note 14)                | -                | _                         | _   | <u>-</u>                     | (9,549)<br>-       | (51,156,535)               | (9,549)<br>(51,156,535)   |
| As at 30 September 2016 (unaudited)   | 61,937,567       | 227,594,152               | 36,339,670                                    | (3,813,701)                  | (9,549)            | 252,973,441                | 575,021,580               |

Signed and approved for issue on 20 November 2017.

General Director

Chief Accountant

Dossanov D.G.

Sarmagambetova M.K.

The accounting policy and explanatory notes on pages 8 through 35 form an integral part of these interim condensed consolidated financial statements.

\*\*\*\*\*\* KazTransO

For the nine months ended 30 September 2017

### 1. GENERAL

On 2 May 2001, the Government of the Republic of Kazakhstan issued a resolution to create a new closed joint stock company National Company "Transportation of Oil and Gas" (hereinafter – "TNG") owned by the Government. Based on that resolution, the Committee for State Property and Privatization of the Ministry of Finance of the Republic of Kazakhstan transferred the "KazTransOil" NOTC CJSC shares to TNG, and, as a result, "KazTransOil" NOTC CJSC was re-registered and renamed "KazTransOil" CJSC.

On 31 May 2004, in accordance with the requirements of Kazakhstani legislation, CJSC "KazTransOil" was re-registered as "KazTransOil" JSC (hereinafter – "Company").

As at 30 September 2017 10% of shares of the Company are owned by minority shareholders who acquired them within the "People's IPO" program. The major shareholder of the Company, who owns the controlling interest of the Company (90%) is National Company "KazMunayGas" JSC (hereinafter "KMG" or "Parent"). 90% of KMG shares are owned by Sovereign Wealth Fund "Samruk-Kazyna" JSC (hereinafter – "Samruk-Kazyna"), controlled by the Government of the Republic of Kazakhstan. 10% of KMG shares are owned by the National Bank of the Republic of Kazakhstan.

As at 30 September 2017 and 31 December 2016 the Company had ownership interest in the following companies:

|  |                           | _  | Owners               | ship                |
|--|---------------------------|--|----------------------|---------------------|
|  | Place of<br>incorporation | Principal activities   | 30 September<br>2017 | 31 December<br>2015 |
| NWPC "MunaiTas" JSC<br>(hereinafter – "MunaiTas")        | Kazakhstan                | Oil transportation   | 51%                  | E40/                |
| "Kazakhstan-China Pipeline"<br>LLP (hereinafter – "KCP") | Kazakhstan                | Oil transportation   | 50%                  | 51%<br>50%          |
| "Batumi Terminals Limited"<br>(hereinafter – "BTL")      | Cyprus                    | Forwarding, transshipment and<br>storage of oil and oil products<br>and operating of Batumi Sea<br>Port and Oil Terminal | -                    | 100%                |
| "Batumi Oil Terminal" LLC                                | Georgia                   | Forwarding, transshipment and<br>storage of oil and oil products<br>and operating of Batumi Sea<br>Port                  | 100%                 |                     |
| "Petrotrans Limited"                                     | British Virgin<br>Islands | Forwarding of oil and oil products   | 100%                 | _                   |

The Company and its subsidiaries are hereinafter referred to as the "Group".

The Company's head office is located in Astana, Kazakhstan, 19 Kabanbay Batyr Avenue. The Company has 3 branches, which are located in Atyrau (Western branch), Pavlodar (Eastern branch), Almaty (Research and Development Centre) and representative offices in Russian Federation (Omsk and Samara). On 26 May 2017 Board of Directors decided to close branch in Astana (Main Information and Computing Center).

The Group operates network of main oil pipelines of 5,377 km and water pipelines of 1,975 km. Also the Group is engaged in storage, loading, transshipment and transfer of crude oil to other related pipeline systems. Group's joint ventures MunaiTas and KCP own Kenkiyak-Atyrau, Kenkiyak-Kumkol, and Atasu-Alashankou pipelines used for transportation of Kazakhstani crude oil to China.

As at 30 September 2017 BTL was liquidated. Based on the decision of the BTL liquidator of 7 March 2017 100% of shares to Petrotrans Limited (hereinafter – "PTL") and 100% of the interest in Batumi Oil Terminal LLC (hereinafter – "BOT"), that was previously owned by BTL, were transferred to the Company. As at 30 September 2017, the Company received a certificate confirming its ownership of investment in PTL and BOT. BOT has the exclusive right to manage 100% of the shares of Batumi Sea Port LLC (hereinafter – "BSP"). These changes did not affect the interim condensed consolidated financial statements.

The Company is a natural monopolist and, respectively, is subject to regulation of the Committee on Regulation of Natural Monopolies and Protection of Competition of the Ministry of National Economy of the Republic of Kazakhstan (hereinafter – "CRNMandPC"). CRNMandPC is responsible for approving the methodology for calculating the tariff and tariff rates, which serve as a base for receiving major part of the Group's revenue in domestic market of the Republic of Kazakhstan.

#### 1. GENERAL (continued)

On 18 May 2015 amendments to the Law of the Republic of Kazakhstan On Natural Monopolies and Regulated Markets came into force. According to the amendments transit of crude oil through the pipelines on the territory of the Republic of Kazakhstan and export from the Republic of Kazakhstan is excluded from the regulation of natural monopolies.

From 1 October 2015 order of CRNMandPC dated 21 August 2015 approved the maximum tariffs for pumping oil on the domestic market for 2015-2019 in the amount of:

- In 2015 3,225.04 Tenge per tonne for 1,000 km without VAT;
- In 2016 3,547.46 Tenge per tonne for 1,000 km without VAT;
- In 2017 3,902.13 Tenge per tonne for 1,000 km without VAT\*;
- In 2018 4,292.40 Tenge per tonne for 1,000 km without VAT;
- In 2019 4,721,72 Tenge per tonne for 1,000 km without VAT.
- \* The rate came into effect on 1 January 2017.

Starting from 1 April 2014 tariffs for pumping oil on the export from the Republic of Kazakhstan equals to 5,817.20 Tenge per tonne for 1,000 km without VAT.

In general, tariff rates are based on the cost of capital return on operating assets. In accordance with the legislation of the Republic of Kazakhstan on regulation of natural monopolies, tariff rates cannot be lower than the expenditures required to provide services, and should provide for entity's profitability at the level ensuring effective functioning of a natural monopoly.

In accordance with the Law of the Republic of Kazakhstan *On Natural Monopolies and Regulated Markets*, the Company, as a subject of natural monopolies, within the approved maximum tariffs for 2015-2019, has an obligation to execute an investment program aimed at capital construction/reconstruction/overhaul/diagnostics of production facilities for 2015-2019 (approved by the joint order of the Ministry of Energy of the Republic of Kazakhstan No. 73 of 28 February 2017 and the CRNMandPC No. 29-OD of 17 February 2017), in the total amount of 187.3 billion Tenge including:

- 2015 57.1 billion Tenge, including on the domestic market 18.4 billion Tenge;
- 2016 38.4 billion Tenge, including on the domestic market 12.5 billion Tenge;
- 2017 43.5 billion Tenge, including on the domestic market 13.6 billion Tenge;
- 2018 28.9 billion Tenge, including on the domestic market 9.6 billion Tenge;
- 2019 19.4 billion Tenge, including on the domestic market 6.5 billion Tenge.

In accordance with the above-mentioned law for failure to implementation the actions with the approved investment program, CRNMandPC has the right to apply a compensating tariff.

The actual implementation of the investment program as at 30 September 2017 is as follows:

- 2015 70.5 billion Tenge;
- 2016 35.9 billion Tenge;
- 2017 11.3 billion Tenge (the main execution will be during the fourth quarter of 2017).

In accordance with the Rules for approval of the temporary compensating tariff approved by the order of the Minister of the National Economy of the Republic of Kazakhstan No. 484 of 23 November 2016, the temporary compensating tariff shall be applied upon the expiry of the tariff ceiling, which is, after 2019.

It is expected that the actions of the approved investment program will be implemented in general for a period of 5 years in accordance with the procedure established by law.

These interim condensed consolidated financial statements for the nine months ended 30 September 2017 were approved by internal audit committee and signed by the General director and Chief accountant on 20 November 2017.

#### 2. BASIS OF PREPARATION AND CHANGES IN ACCOUNTING POLICIES

#### **Basis of preparation**

The interim condensed consolidated financial statements for the nine months ended 30 September 2017 have been prepared in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting.

These interim condensed consolidated financial statements have been prepared on a historical cost basis, except for property, plant and equipment which are stated at revalued amounts and other items described in the accounting policies and notes to the interim condensed consolidated financial statements.

The interim condensed consolidated financial statements do not include all information and disclosures required for annual consolidated financial statements and should be read in conjunction with the Group's annual financial statements for the year ended 31 December 2016.

These interim condensed consolidated financial statements are presented in Tenge and all amounts are rounded to the nearest thousands, except for the book value of ordinary shares, earnings per share and when otherwise indicated. Each entity of the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Functional currency of the Company and the joint ventures MunaiTas and KCP is Tenge. Functional currency of BTL, PTL, and BOT is US Dollar, functional currency of BSP is Georgian lari.

#### New standards, interpretations and amendments thereof, adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2016, except for the adoption of new standards and interpretations effective as of 1 January 2017.

The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Although these amendments apply for the first time in 2017, they do not have impact on the interim condensed consolidated financial statements of the Group. The nature and the impact of each new standard and amendment are described below:

Amendments to IAS 7 Statement of Cash Flows: Disclosure Initiative

The amendments require entities to provide disclosures about changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). On initial application of the amendment, entities are not required to provide comparative information for preceding periods. The Group is not required to provide additional disclosures in its interim condensed consolidated financial statements, but will disclose additional information in its annual consolidated financial statements for the year ended 31 December 2017.

Amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrecognised Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

The Group applied the amendments retrospectively. However, their application has no effect on the Group's financial position and performance as the Group has no deductible temporary differences or assets that are in the scope of the amendments.

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# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

### 2. BASIS OF PREPARATION AND CHANGES IN ACCOUNTING POLICIES (continued)

New standards, interpretations and amendments thereof, adopted by the Group (continued)

### Annual improvements 2014-2016 cycle

Amendments to IFRS 12 Disclosure of Interests in Other Entities: Clarification of the Scope of Disclosure Requirements in IFRS 12

The amendments clarify that the disclosure requirements in IFRS 12, other than those in paragraphs B10-B16, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or an associate) that is classified (or included in a disposal group that is classified) as held for sale.

These amendments do not affect the interim condensed consolidated financial statements since as at 30 September 2017 the Group does not have interests in other entities classified as held for sale.

### Seasonality of operations

The Group's operating costs are subject to seasonal fluctuations, with higher expenses for materials and repair, maintenance and other services usually expected in the latter part of the year than in the first two quarters. These fluctuations are mainly due to the pipeline repairs that are performed mainly during the second half of the year. Purchase of inventory is mainly implemented in the first half of the year.

#### Foreign currency translation

Weighted average currency exchange rates established by the Kazakhstan Stock Exchange (hereinafter "KASE") are used as official currency exchange rates in the Republic of Kazakhstan.

Weighted average currency exchange rates for the nine months ended 30 September 2017 and 2016 are as follows:

| Tenge          | ended 30 Sept |        |
|----------------|---------------|--------|
|                | 2017          | 2016   |
| US Dollars     | 323.3         | 343.99 |
| Russian Rubles | 5.55          | 5.05   |
| Euro           | 360.23        | 383.86 |
| Georgian Lari  | 131.32        | 149.44 |

As at 30 September 2017 and 31 December 2016 the currency exchange rates of KASE are:

| Tenge          | 30 September<br>2017 | 31 December<br>2016 |
|----------------|----------------------|---------------------|
|                | 244.40               | 222.22              |
| US Dollars     | 341.19               | 333.29              |
| Russian Rubles | 5.90                 | 5.43                |
| Euro           | 402.64               | 352.42              |
| Georgian Lari  | 138.41               | 126.25              |

## 3. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment as at 30 September 2017 are as follows:

| In thousands of Tenge                                  | Land        | Pipelines    | Transpor-<br>tation assets | Buildings<br>and con-<br>structions | Machinery<br>and<br>equipment | Technolo-<br>gical oil | Other          | Construction in progress | Total        |
|--|-------------|--------------|----------------------------|-------------------------------------|-------------------------------|------------------------|----------------|--------------------------|--------------|
| At revalued amount as at 31 December 2016              |             |              |                            |                                     |                               |                        |                |                          |              |
| (audited)  | 19,803,815  | 202,402,253  | 14,258,143                 | 96,958,727                          | 145,295,540                   | 88,061,076             | 15,398,884     | 40,428,912               | 622,607,350  |
| Foreign currency translation                           | 328,838     | _            | 230,524                    | 1,134,756                           | 650,596                       | -                      | 13,430         | 26,447                   | 2,384,591    |
| Additions  | 380         | 143,281      | 228,778                    | _                                   | 854,955                       | 1,166                  | 539,333        | 20,865,172               | 22,633,065   |
| Disposals  | -           | (106,461)    | (29,244)                   | (21,752)                            | (209,027)                     | (500,205)              | (158,502)      | (75,591)                 | (1,100,782)  |
| Revaluation (through revaluation reserve)              | _           | -            | -                          | -                                   | _                             | 135                    | -              | -                        | 135          |
| Transfer to intangible assets (Note 4)                 | _           | -            | -                          | -                                   | -                             | _                      | _              | (50,221)                 | (50,221)     |
| Transfer from construction-in-progress                 | 763         | 641,501      | 188,756                    | 3,965,940                           | 5,157,516                     | -                      | 1,312,062      | (11,266,538)             | -            |
| Transfers and reclassifications                        |             | 22,114       | (188,940)                  | 151,735                             | 420,674                       |                        | 134,918        | (540,501)                | -            |
| At revalued amount as at 30 September 2017 (unaudited) | 20,133,796  | 203,102,688  | 14,688,017                 | 102,189,406                         | 152,170,254                   | 87,562,172             | 17,240,125     | 49,387,680               | 646,474,138  |
| Accumulated depreciation and impairment as             |             |              |                            |                                     |                               |                        |                |                          |              |
| at 31 December 2016 (audited)                          | _           | (5,664,218)  | (797,704)                  | (2,026,280)                         | (7,868,018)                   | (199,540)              | (1,838,562)    | (57,681)                 | (18,452,003) |
| Foreign currency translation                           | _           | , , , , ,    | (19,773)                   | (63,600)                            | (49,827)                      | _                      | (2,594)        | _                        | (135,794)    |
| Depreciation charge                                    | =           | (11,324,040) | (1,556,150)                | (4,594,551)                         | (15,471,343)                  | -                      | (3,399,026)    | -                        | (36,345,110) |
| Disposals  | _           | 35,478       | 25,849                     | 20,407                              | 132,184                       | 199,540                | 118,426        | 50,366                   | 582,250      |
| Impairment (through expenses)                          | _           | (1,515)      | _                          | (36,655)                            | (631)                         | -                      | · <del>-</del> | _                        | (38,801)     |
| Impairment (revaluation reserve)                       | _           | (11,530)     | _                          | (101,732)                           | (487)                         | -                      | _              | _                        | (113,749)    |
| Transfers and reclassifications                        | _           | 78           | (24)                       | (8,131)                             | 8,601                         | _                      | (524)          | _                        | _            |
| Accumulated depreciation and impairment as             | <del></del> |              |                            |                                     | <del></del>                   |                        |                | <del> </del>             |              |
| at 30 September 2017 (unaudited)                       |             | (16,965,747) | (2,347,802)                | (6,810,542)                         | (23,249,521)                  |                        | (5,122,280)    | (7,315)                  | (54,503,207) |
|  |             |              |                            | Buildings                           | Machinery                     |                        |                |                          |              |
| In the community of Tours                              | Land        | Pipelines    | Transpor-<br>tation assets | and con-<br>structions              | and                           | Technolo-              | Other          | Construction             | T-4-1        |
| In thousands of Tenge                                  | Lanu        | ripennes     | tation assets              | Structions                          | equipment                     | gical oil              | Other          | in progress              | Total        |
| As at 30 September 2017 (unaudited)                    |             |              |                            |                                     |                               |                        |                |                          |              |
| At revalued amount                                     | 20,133,796  | 203,102,688  | 14,688,017                 | 102,189,406                         | 152,170,254                   | 87,562,172             | 17,240,125     | 49,387,680               | 646,474,138  |
| Accumulated depreciation and impairment                | -           | (16,965,747) | (2,347,802)                | (6,810,542)                         | (23,249,521)                  | _                      | (5,122,280)    | (7,315)                  | (54,503,207) |
| Net book value (unaudited)                             | 20,133,796  | 186,136,941  | 12,340,215                 | 95,378,864                          | 128,920,733                   | 87,562,172             | 12,117,845     | 49,380,365               | 591,970,931  |
| As at 31 December 2016 (audited)                       |             |              |                            |                                     |                               |                        |                |                          |              |
| At revalued amount                                     | 19,803,815  | 202,402,253  | 14,258,143                 | 96,958,727                          | 145,295,540                   | 88,061,076             | 15,398,884     | 40,428,912               | 622,607,350  |
| Accumulated depreciation and impairment                | -           | (5,664,218)  | (797,704)                  | (2,026,280)                         | (7,868,018)                   | (199,540)              | (1,838,562)    | (57,681)                 | (18,452,003) |
| Net book value (audited)                               | 19,803,815  | 196,738,035  | 13,460,439                 | 94,932,447                          | 137,427,522                   | 87.861.536             | 13.560.322     | 40,371,231               | 604,155,347  |

### 3. PROPERTY, PLANT AND EQUIPMENT (continued)

As at 30 September 2017 construction in progress mainly includes the following production projects:

- Construction and reconstruction, realized as part of interstate "Kazakhstan-China" oil pipeline construction project;
- Reconstruction of main oil pipelines "Kalamkas-Karazhanbas-Aktau" on the "Karazhanbas-Aktau" route;
- Reconstruction of at 645-677 km of the main oil pipeline "Uzen-Atyrau-Samara";
- Reconstruction of water pumping station (WPS-5) to increase the supply of water for the water pipeline "Astrakhan-Mangyshlak";
- Organization of high-speed communication channels in the "Kenkiyak-Kumkol" area, modernization of oil metering systems in the main oil pumping station (Pavlodar) and point of acceptance (Shymkent), reconstruction of fire fighting systems of facilities and others.

### As at 30 September 2017:

- The initial cost and corresponding accumulated depreciation of fully depreciated property, plant and equipment were 4,704,202 thousand Tenge (31 December 2016: 1,482,726 thousand Tenge);
- The volume of oil in pipelines, included in property, plant and equipment, amounted to 2,460 thousand tons (31 December 2016: 2,460 thousand tons);
- Construction in progress included materials and spare parts in the amount of 3,034,721 thousand Tenge (31 December 2016: 2,432,369 thousand Tenge), which were acquired for construction works.

The amount of depreciation for nine months ended 30 September 2017 included in the cost of construction in progress was 26,244 thousand Tenge (for nine months ended 30 September 2016: 11,130 thousand Tenge).

#### 4. INTANGIBLE ASSETS

Intangible assets as at 30 September 2017 and 31 December 2016 are as follows:

|   |           |             | Right for   |          |             |
|---|-----------|-------------|-------------|----------|-------------|
| In thousands of Tenge                   | Licenses  | Software    | land use    | Other    | Total       |
| Net book value as at 31 December 2016   |           |             |             |          |             |
| (audited)                               | 152,886   | 1,088,171   | 4,991,673   | 27,871   | 6,260,601   |
| Additions                               | 105,874   | 21,855      | _           | 457      | 128,186     |
| Amortization charge                     | (36,240)  | (237,301)   | (126,087)   | (2,546)  | (402,174)   |
| Disposals                               | (20,411)  | (41,244)    |             | (1,909)  | (63,564)    |
| Accumulated amortization on disposals   | 20,089    | 41,244      | _           | 1,908    | 63,241      |
| Transfers and reclassifications from    |           |             |             |          |             |
| property, plant and equipment (Note 3)  | 11,221    | 39,000      | -           | -        | 50,221      |
| Foreign currency translation            | 418       |             | 463,019     | -        | 463,437     |
| Transfers and reclassifications         | 1,601     | 16          | (1,617)     |          | _           |
| Net book value as at 30 September       |           |             |             |          |             |
| 2017 (unaudited)                        | 235,438   | 911,741     | 5,326,988   | 25,781   | 6,499,948   |
| A. at 20 Santambar 2017 (smoodited)     |           |             |             |          |             |
| As at 30 September 2017 (unaudited)     | 772.002   | A EEE E00   | 0.704.040   | 00 570   | 44 000 044  |
| At cost                                 | 772,902   | 4,555,529   | 8,794,840   | 83,570   | 14,206,841  |
| Accumulated amortization and impairment | (537,464) | (3,643,788) | (3,467,852) | (57,789) | (7,706,893) |
| Net book value (unaudited)              | 235,438   | 911,741     | 5,326,988   | 25,781   | 6,499,948   |
|   |           |             |             |          |             |
| As at 31 December 2016 (audited)        |           |             |             |          |             |
| At cost                                 | 672,215   | 4,535,902   | 8,036,273   | 85,022   | 13,329,412  |
| Accumulated amortization and impairment | (519,329) | (3,447,731) | (3,044,600) | (57,151) | (7,068,811) |
| Net book value (audited)                | 152,886   | 1,088,171   | 4,991,673   | 27,871   | 6,260,601   |

### 5. INVESTMENTS IN JOINT VENTURES

Investments in joint ventures as at 30 September 2017 and 31 December 2016 are as follows:

| КСР       | MunaiTas             | Total   |
|-----------|----------------------|---|
| _         | 15,728,257           | 15,728,257  |
| 3,863,657 | 1,484,170            | 5,347,827   |
| (836,291) | _                    | (836,291)   |
| 297,961   | _                    | 297,961   |
| 3,325,327 | 17,212,427           | 20,537,754  |
|           | (836,291)<br>297,961 | - 15,728,257<br>3,863,657 1,484,170<br>(836,291) -<br>297,961 - |

Investments in joint ventures as at 30 September 2016 and 31 December 2015 are as follows:

| In thousands of Tenge  | KCP         | MunaiTas    | Total       |
|--|-------------|-------------|-------------|
| As at 31 December 2015 (audited)   | -           | 13,918,006  | 13,918,006  |
| Share in income of joint ventures  | 5,182,020   | 1,764,785   | 6,946,805   |
| Unrecognised share in income of joint venture  | (5,182,020) | _           | (5,182,020) |
| Share in other comprehensive income of joint ventures<br>Unrecognised share in other comprehensive income of | 56,023      | 976,259     | 1,032,282   |
| joint ventures   | (56,023)    | _           | (56,023)    |
| Dividends  | _           | (1,487,160) | (1,487,160) |
| As at 30 September 2016 (unaudited)  |             | 15,171,890  | 15,171,890  |

The following tables below show summarized financial information about joint ventures, including the Group's proportionate share:

|  | KCP          |               |                  |               |  |
|--|--------------|---------------|------------------|---------------|--|
|  | 30 Septen    | nber 2017     | 31 December 2016 |               |  |
|  | (unau        | dited)        | (audited)        |               |  |
| In thousands of Tenge                              | 50%_         | 100%          | 50%              | 100%          |  |
| Assets and liabilities of joint ventures           |              |               |                  |               |  |
| Current assets                                     | 6,941,305    | 13,882,610    | 8,302,354        | 16,604,708    |  |
| Non-current assets                                 | 105,298,089  | 210,596,178   | 110,886,209      | 221,772,418   |  |
| Current liabilities                                | (20,730,314) | (41,460,628)  | (20,275,079)     | (40,550,158)  |  |
| Non-current liabilities                            | (88,183,753) | (176,367,506) | (99,421,809)     | (198,843,618) |  |
| Net assets/(liabilities)                           | 3,325,327    | 6,650,654     | (508,325)        | (1,016,650)   |  |
| Unrecognised accumulated comprehensive loss        |              |               | 508,325          | 1,016,650     |  |
| Net book value of investment                       | 3,325,327    | 6,650,654     |                  |               |  |
| Additional information                             |              |               |                  |               |  |
| Cash and cash equivalents                          | 1,670,076    | 3,340,152     | 6,259,460        | 12,518,920    |  |
| Short-term financial liabilities, net of trade and | 1,070,070    | 3,340,132     | 0,239,400        | 12,510,920    |  |
| other payables                                     | (15,132,077) | (30,264,154)  | (16,270,055)     | (32,540,110)  |  |
| Long-term financial liabilities                    | (85,631,598) | (171,263,196) | (97,898,723)     | (195,797,446) |  |

Income tax (expense)/benefit

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

## 5. INVESTMENTS IN JOINT VENTURES (continued)

| _  | MunaiTas  |  |   |  |  |
|--|---|--|---|--|--|
| _  | 30 Septem   |  | 31 December 2016                                  |  |  |
| _  | (unaud  |  | (audi   |  |  |
| In thousands of Tenge  | 51%   | 100%   | 51%   | 100%   |  |
| Assets and liabilities of joint ventures   |   |  |   |  |  |
| Current assets   | 7,517,167   | 14,739,543   | 5,808,421   | 11,389,061   |  |
| Non-current assets   | 12,900,578  | 25,295,251   | 13,464,948  | 26,401,859   |  |
| Current liabilities  | (461,656)   | (905,208)  | (706,488)   | (1,385,271   |  |
| Non-current liabilities  | (2,743,662)   | (5,379,729)  | (2,838,624)                                       | (5,565,929   |  |
| Net assets   | 17,212,427  | 33,749,857   | 15,728,257  | 30,839,720   |  |
| Unrecognised accumulated comprehensive loss  | _   | -  | -   | _  |  |
| Net book value of investment   | 17,212,427  | 33,749,857   | 15,728,257  | 30,839,720   |  |
| Additional information   |   |  |   |  |  |
| Cash and cash equivalents  | 7,126,409   | 13,973,351   | 5,641,461   | 11,061,688   |  |
| Short-term financial liabilities, net of trade and   | 1,120,400   | 10,070,001   | 0,041,401   | 11,001,000   |  |
| other payables   | _   | _  | _   | -  |  |
| Long-term financial liabilities  | _   | _  | _   |  |  |
|  | 201   | 7  | 201   | 6  |  |
| In thousands of Tenge  | 50%   | 100%   | 50%   | 100%   |  |
| Information on profit or loss and other comprehensive income of joint ventures for the period  |   |  |   |  |  |
| Revenue  | 23,317,396  | 46,634,792   | 20,622,853  | 41,245,706   |  |
| Income from continuing operations for the period   | 2 002 057   |  |   |  |  |
|  | 3,863,657   | 7,727,314  | 5,182,020   |  |  |
| Unrecognised income  | (836,291)   | 7,727,314<br>(1,672,582)   | 5,182,020<br>(5,182,020)                          | 10,364,040<br>(10,364,040)   |  |
| Unrecognised income  | (836,291)   | (1,672,582)  |   |  |  |
| Unrecognised income<br>Income/(loss) from discontinued operations<br>for the period  |   |  | (5,182,020)<br>-<br>56,023                        |  |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income   | (836,291)<br>-<br>297,961<br>-                                  | (1,672,582)<br>-<br>595,922<br>-                                   | (5,182,020)                                       | (10,364,040)<br>-<br>112,046   |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income   | (836,291)   | (1,672,582)  | (5,182,020)<br>-<br>56,023                        | (10,364,040)<br>-<br>112,046   |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income Total comprehensive income  | (836,291)<br>-<br>297,961<br>-                                  | (1,672,582)<br>-<br>595,922<br>-                                   | (5,182,020)<br>-<br>56,023                        | (10,364,040)   |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income Total comprehensive income Dividends  | (836,291)<br>-<br>297,961<br>-                                  | (1,672,582)<br>-<br>595,922<br>-                                   | (5,182,020)<br>-<br>56,023                        | (10,364,040)<br>-<br>112,046   |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income Total comprehensive income Dividends Additional information   | (836,291)<br>-<br>297,961<br>-<br>3,325,327                     | (1,672,582)<br>-<br>595,922<br>-<br>6,650,654                      | (5,182,020)  - 56,023 (56,023)                    | (10,364,040)<br>-<br>112,046<br>(112,046)<br>-                                 |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income Total comprehensive income  Dividends  Additional information Depreciation and amortization                 | (836,291)<br>-<br>297,961<br>-<br>3,325,327<br>-<br>(5,414,063) | (1,672,582)<br>-<br>595,922<br>-<br>6,650,654<br>-<br>(10,828,126) | (5,182,020)  - 56,023 (56,023) (5,379,524)        | (10,364,040)<br>-<br>112,046<br>(112,046)<br>-<br>(10,759,048)                 |  |
| Unrecognised income Income/(loss) from discontinued operations for the period Other comprehensive income Unrecognised other comprehensive income Total comprehensive income  Dividends  Additional information Depreciation and amortization Interest income | (836,291)  - 297,961 - 3,325,327 - (5,414,063) 64,253           | (1,672,582)  - 595,922 - 6,650,654 - (10,828,126) 128,506          | (5,182,020)  - 56,023 (56,023) (5,379,524) 53,163 | (10,364,040)<br>-<br>112,046<br>(112,046)<br>-<br>-<br>(10,759,048)<br>106,326 |  |
| Unrecognised income Income/(loss) from discontinued operations   | (836,291)<br>-<br>297,961<br>-<br>3,325,327<br>-<br>(5,414,063) | (1,672,582)<br>-<br>595,922<br>-<br>6,650,654<br>-<br>(10,828,126) | (5,182,020)  - 56,023 (56,023) (5,379,524)        | (10,364,040)<br>-<br>112,046<br>(112,046)<br>-<br>-<br>(10,759,048)            |  |

(1,054,383)

(2,108,766)

14,006

28,012

# 5. INVESTMENTS IN JOINT VENTURES (continued)

|   | KCP   |              |             |             |  |  |
|---|---|--------------|-------------|-------------|--|--|
|   | For the three months ended 30 September (unaudited) |              |             |             |  |  |
| In thousands of Tenge   | 201   |              | 201         | 6           |  |  |
|   | 50%   | 100%         | 50%         | 100%        |  |  |
| Information on profit or loss and other comprehensive income of joint ventures for the period |   |              |             |             |  |  |
| Revenue   | 8,131,456   | 16,262,912   | 6,444,333   | 12,888,666  |  |  |
| (Loss)/income from continuing operations for the period                                       | (2,461,528)   | (4,923,056)  | 1,762,436   | 3,524,872   |  |  |
| Unrecognised income   | _   | _            | (1,762,436) | (3,524,872) |  |  |
| Income/(loss) from discontinued operations for  |   |              |             |             |  |  |
| the period  | 050 405   | 740.070      | -           | -           |  |  |
| Other comprehensive income  | 356,485   | 712,970      | 428,604     | 857,208     |  |  |
| Unrecognised other comprehensive income   | <del>-</del>  |              | (428,604)   | (857,208)   |  |  |
| Total comprehensive loss  | (2,105,043)   | (4,210,086)  | _           |             |  |  |
| Dividends   |   |              |             |             |  |  |
| Additional information  |   |              |             |             |  |  |
| Depreciation and amortization   | (1,805,664)   | (3,611,328)  | (1,793,882) | (3,587,764) |  |  |
| Interest income   | 25,691  | 51,382       | 18,609      | 37,218      |  |  |
| Interest expense  | (1,599,224)   | (3,198,448)  | (1,789,682) | (3,579,364) |  |  |
| (Loss)/income on exchange rate differences  | (5,489,307)   | (10,978,613) | 1,061,805   | 2,123,610   |  |  |
| Income tax benefit  | 586,934   | 1,173,868    | 107,151     | 214,302     |  |  |

| _   | MunaiTas For the nine months ended 30 September (unaudited) |             |             |             |  |
|---|---|-------------|-------------|-------------|--|
|   | 201   | 7           | 201         | 6           |  |
| In thousands of Tenge   | 51%   | 100%        | 51%         | 100%        |  |
| Information on profit or loss and other comprehensive income of joint ventures for the period |   |             |             |             |  |
| Revenue   | 3,348,486   | 6,565,659   | 3,955,766   | 7,756,404   |  |
| Income from continuing operations for the period Income/(loss) from discontinued operations   | 1,484,170   | 2,910,137   | 1,764,785   | 3,460,363   |  |
| for the period  | _   | _           | -           | _           |  |
| Other comprehensive income  | _   | _           | 976,259     | 1,914,233   |  |
| Total comprehensive income  | 1,484,170   | 2,910,137   | 2,741,044   | 5,374,596   |  |
| Dividends   |   |             | (1,487,160) | (2,916,000) |  |
| Additional information  |   |             |             |             |  |
| Depreciation and amortization   | (735,874)   | (1,442,890) | (786,215)   | (1,541,598) |  |
| Interest income   | 410,103   | 804,124     | 314,251     | 616,178     |  |
| Interest expense  | _   | _           |             | _           |  |
| Income tax expense  | (372,455)   | (730,304)   | (481,915)   | (944,931)   |  |

## 5. INVESTMENTS IN JOINT VENTURES (continued)

| _   | MunaiTas For the three months ended 30 September (unaudited) |           |           |           |  |
|---|--|-----------|-----------|-----------|--|
|   | 201  | 7         | 201       | 6         |  |
| In thousands of Tenge   | 51%  | 100%      | 51%       | 100%      |  |
| Information on profit or loss and other comprehensive income of joint ventures for the period   |  |           |           |           |  |
| Revenue   | 931,223  | 1,825,928 | 1,331,129 | 2,610,057 |  |
| Income from continuing operations for the period Income/(loss) from discontinued operations for | 336,037  | 658,896   | 689,672   | 1,352,298 |  |
| the period  | -  | -         |           | _         |  |
| Other comprehensive income  |  | _         | 958,921   | 1,880,237 |  |
| Total comprehensive income  | 336,037  | 658,896   | 1,648,593 | 3,232,535 |  |
| Dividends   | _  | _         |           |           |  |
| Additional information  |  |           |           |           |  |
| Depreciation and amortization   | (230,858)  | (452,663) | (257,449) | (504,802) |  |
| Interest income   | 140,931  | 276,336   | 122,442   | 240,082   |  |
| Interest expense  | _  | _         | -         | =         |  |
| Income tax expense  | (83,922)   | (164,553) | (172,870) | (338,960) |  |

## 6. ADVANCES TO SUPPLIERS FOR PROPERTY, PLANT AND EQUIPMENT

Advances to suppliers for property, plant and equipment as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge  | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|--|-------------------------------------|----------------------------------|
| Advances to third parties for property, plant and equipment and construction |                                     |                                  |
| services   | 1,758,639                           | 1,717,166                        |
| Advances to related parties for property, plant and equipment and            |                                     |                                  |
| construction services (Note 31)  | 382,529                             | 14,695                           |
|  | 2,141,168                           | 1,731,861                        |
| Less: allowance for doubtful debts   | (53,258)                            | (53,258)                         |
| Total  | 2,087,910                           | 1,678,603                        |

### 7. INVENTORIES

Inventories as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge  | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|------------------------|-------------------------------------|----------------------------------|
| Spare parts            | 2,313,128                           | 1,511,168                        |
| Fuel                   | 1,669,786                           | 1,580,081                        |
| Construction materials | 804,725                             | 517,552                          |
| Overalls               | 508,118                             | 144,234                          |
| Chemical reagents      | 399,147                             | 62,220                           |
| Goods                  | 88,583                              | 133,548                          |
| Other                  | 407,965                             | 450,232                          |
| Total                  | 6,191,452                           | 4,399,035                        |

### 8. TRADE AND OTHER ACCOUNTS RECEIVABLE

Trade and other accounts receivable of the Group as at 30 September 2017 and 31 December 2016 are as follows:

|  | 30 September<br>2017 | 31 December<br>2016 |
|--|----------------------|---------------------|
| In thousands of Tenge                                    | (unaudited)          | (audited)           |
| In thousands of Tenge                                    | (unaddited)          | (audited)           |
| Trade accounts receivable from third parties             | 5,800,820            | 5,151,952           |
| Trade accounts receivable from related parties (Note 31) | 4,017,523            | 3,030,762           |
| Other accounts receivable from third parties             | 709,354              | 672,111             |
| Other accounts receivable from related parties (Note 31) | 509                  | 509                 |
|  | 10,528,206           | 8,855,334           |
| Less: allowance for doubtful debts                       | (2,418,745)          | (2,378,382)         |
| Total  | 8,109,461            | 6,476,952           |

Movement in allowance for doubtful debts related to trade and other accounts receivable for the three and nine months ended 30 September 2017 and 2016 is presented as follows:

|                                      | For the three months ended 30 September (unaudited) |         | For the nine months<br>ended 30 September<br>(unaudited) |         |
|--------------------------------------|---|---------|--|---------|
| In thousands of Tenge                | 2017  | 2016    | 2017   | 2016    |
| At the beginning of the period       | 2,336,800   | 745,439 | 2,378,382  | 759,853 |
| (Reversal)/charge for the period     | (11,202)  | 123,331 | (41,766)   | 92,037  |
| Write-off of accounts receivable     | ~   | -       | -  | (1,351) |
| Foreign currency translation         | 93,147  | (5,003) | 82,129   | 13,228  |
| At the end of the period (unaudited) | 2,418,745   | 863,767 | 2,418,745  | 863,767 |

Trade and other accounts receivable of the Group as at 30 September 2017 and 31 December 2016 are denominated as follows:

| In thousands of Tenge | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|-----------------------|-------------------------------------|----------------------------------|
| Tenge                 | 6,267,328                           | 5,192,550                        |
| US Dollars            | 1,787,494                           | 977,206                          |
| Russian Ruble         | 1,755                               | 1,569                            |
| Other currency        | 52,884                              | 305,627                          |
| Total                 | 8,109,461                           | 6,476,952                        |

### 9. ADVANCES TO SUPPLIERS

Advances to suppliers as at 30 September 2017 and 31 December 2016 are as follows:

|                                       | 30 September<br>2017 | 31 December<br>2016 |
|---------------------------------------|----------------------|---------------------|
| In thousands of Tenge                 | (unaudited)          | (audited)           |
|                                       | 500 400              |                     |
| Advances to third parties             | 569,199              | 117,504             |
| Advances to related parties (Note 31) | 534,943              | 257,916             |
|                                       | 1,104,142            | 375,420             |
| Less: allowance for doubtful debts    | (1,265)              | (38)                |
| Total                                 | 1,102,877            | 375,382             |

### 10. VAT RECOVERABLE AND OTHER PREPAID TAXES

VAT recoverable and other prepaid taxes as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge                    | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |  |
|--|-------------------------------------|----------------------------------|--|
| VAT recoverable                          | 5,805,704                           | 6,072,444                        |  |
| Withholding tax at the source of payment | 30,645                              | 31,585                           |  |
| Property tax                             | 12,766                              | 231,808                          |  |
| Other taxes prepaid                      | 165,350                             | 110,541                          |  |
| Total                                    | 6,014,465                           | 6,446,378                        |  |

#### 11. OTHER CURRENT ASSETS

Other current assets as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge                            | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|--|-------------------------------------|----------------------------------|
| Due for oil transportation coordination services | 5,746,162                           | 5,551,741                        |
| Deferred expenses from third parties             | 477,274                             | 31,547                           |
| Due from employees                               | 111,815                             | 24,252                           |
| Prepaid insurance                                | _                                   | 31,629                           |
| Deferred expenses from related parties (Note 31) | 1,636                               | 5,791                            |
| Other  |                                     | 82,169                           |
| Total  | 6,363,368                           | 5,727,129                        |

### 12. BANK DEPOSITS

Bank deposits as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge                    | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|--|-------------------------------------|----------------------------------|
| Short-term bank deposits – US Dollar     | 19,126,290                          | 14,498,115                       |
| Short-term bank deposits - Tenge         | 15,000,000                          | 1,000,000                        |
| Restricted bank deposits - US Dollar     | 1,436,751                           | -                                |
| Long-term bank deposits – Tenge          | 3,719,714                           | 4,182,770                        |
| Accrued interest on deposits – Tenge     | 88,907                              | 96,715                           |
| Accrued interest on deposits – US Dollar | 61,385                              | 80,788                           |
| Total                                    | 39,433,047                          | 19,858,388                       |

As at 30 September 2017 bank deposits comprised of the following:

- US Dollar denominated short-term bank deposits placed with Kazakhstani banks with maturity from 3 to 12 months, with interest from 0.6% to 1.8% per annum (as at 31 December 2016: from 1% to 2% per annum), maturing in the period from October 2017 to August 2018 (as at 31 December 2016: maturing in July and August 2017);
- Tenge denominated short term bank deposit with maturity from 3 to 12 months, with interest from 7.4% to 11% per annum, maturing in December 2017 and in January 2018 (as at 31 December 2016: 11% per annum, maturing in January 2017). In July 2017, the Group placed a short-term deposit in Bank RBK JSC for the amount of 5,000,000 thousand Tenge with an interest rate of 11%, the maturity of which expires in December 2017. As at 30 September 2017, Bank RBK JSC was experiencing difficulties in securing sufficient liquidity, and therefore the timely implementation of client payments by the bank was limited. Meanwhile, the National Bank of the Republic of Kazakhstan, together with the government of the Republic of Kazakhstan, has started practical realization of the complex plan of financial rehabilitation of Bank RBK JSC. The management of the Company expevts return of deposit from Bank RBK JSC when it due.

### 12. BANK DEPOSITS (continued)

- Restricted deposits:
  - Short-term bank deposit in the amount of 4,211 thousand US Dollar (equivalent to 1,436,751 thousand Tenge) placed with a foreign bank with a 4% interest rate per annum, maturing in February 2018, arranged as collateral for a bank guarantee in favor of "Georgian Railway" JSC to get a discount on tariff for the railway services.
  - Long-term bank deposits comprise restricted deposits with interest from 2% to 3.5% per annum maturing in 2029 and in 2027, respectively (as at 31 December 2016: from 2% to 3.5% per annum maturing in 2029 and 2026, respectively), arranged for the purpose of preferential lending rates for the Company's employees for the purchase of residential property.

### 13. CASH AND CASH EQUIVALENTS

Cash and cash equivalents as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge                       | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|---|-------------------------------------|----------------------------------|
|   |                                     |                                  |
| Time deposits with banks - Tenge            | 38,427,717                          | 52,590,424                       |
| Time deposits with banks - US Dollars       | <del>-</del>                        | 10,699,446                       |
| Current accounts with banks – US Dollars    | 2,277,317                           | 5,370,006                        |
| Current accounts with banks - Tenge         | 2,166,645                           | 285,255                          |
| Current accounts with banks - Lari          | 820,904                             | 268,298                          |
| Current accounts with banks - Euro          | 14,671                              | 59,992                           |
| Current accounts with banks - Russian Ruble | 1,338                               | 4,999                            |
| Other current accounts with banks           | 10,285                              | 15,127                           |
| Cash in transit                             | 31,847                              | 52                               |
| Cash on hand                                | 1,290                               | 830                              |
| Total                                       | 43,752,014                          | 69,294,429                       |

As at 30 September 2017 most current accounts and time deposits with maturity less than 3 months in Tenge placed with Kazakhstani banks carried interest ranging from 0.5% to 8% per annum (as at 31 December 2016: from 0.5% to 10.50% per annum).

Interest for current accounts and time deposits with maturity less than 3 months placed in US Dollars ranged from 0.25% to 4% per annum (as at 31 December 2016: from 0.25% to 4% per annum).

### 14. EQUITY

### Share capital

As at 30 September 2017 and 31 December 2016 the Company's share capital comprised of 384,635,600 common shares authorized, issued and fully paid in the amount of 62,503,284 thousand Tenge, except for 1 share which was authorized but not issued and not paid.

As at 30 September 2017 and 31 December 2016 share capital was equal to 61,937,567 thousand Tenge, net of consulting costs related to the issuance of shares in the amount of 565,717 thousand Tenge.

#### Asset revaluation reserve

Revaluation reserve was formed based on revaluation and impairment of property, plant and equipment of the Group and share in the asset revaluation reserve of the joint ventures.

|  | 30 September<br>2017 | 31 December<br>2016 |
|--|----------------------|---------------------|
| In thousands of Tenge  | (unaudited)          | (audited)           |
| Asset revaluation reserve of the Group                       | 191,790,932          | 207,642,414         |
| Share in the asset revaluation reserve of the joint ventures | 21,686,785           | 22,704,244          |
| Total  | 213,477,717          | 230,346,658         |

### 14. EQUITY (continued)

### Foreign currency translation reserve

As at 30 September 2017 foreign currency translation reserve was equal to 35,602,917 thousand Tenge (as at 31 December 2016: 32,918,111 thousand Tenge). Change in foreign currency translation reserve is due to the translation of the operations of the foreign subsidiaries.

#### Other capital reserves

As at 30 September 2017, other capital reserves comprised a loss of 846,135 thousand Tenge (as at 31 December 2016: 695,389 thousand Tenge). The change in other capital reserves is due to the write-off of deferred tax assets related to long-term liabilities for employee benefits in the amount of 150,746 thousand Tenge.

#### Dividends

On 30 September 2017 the Company accrued and paid dividends as the result of 2016 year to the shareholders based on the decision of the shareholders meeting dated 25 May 2017 in the amount of 59,617,355 thousand Tenge based on 155 Tenge per 1 share (as at 31 December 2016: 51,156,535 thousand Tenge based on 133 Tenge per 1 share), including 53,656,666 thousand Tenge related to KMG (as at 31 December 2016: 46,040,881 thousand Tenge) and 5,960,689 thousand Tenge related to minority shareholders (as at 31 December 2016: 5,115,654 thousand Tenge).

### Earnings per share

Basic earnings per share amounts are calculated by dividing net profit for the period attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares outstanding during the period.

Since the Parent of the Group does not issue convertible financial instruments, basic earnings per share of the Group are equal to diluted earnings per share.

The following reflects the net profit and share data used in the basic earnings per share computations:

|   | For the three months ended 30 September(unaudited) |             | For the nine months<br>ended 30 September<br>(unaudited) |             |
|---|--|-------------|--|-------------|
| In thousands of Tenge   | 2017   | 2016        | 2017   | 2016        |
| Net profit for the period attributable to ordinary equity holders of the Parent of the Group Weighted average number of ordinary shares for | 15,343,486   | 4,498,532   | 48,077,584   | 43,021,422  |
| the period for basic earnings per share   | 384,628,099  | 384,628,099 | 384,628,099  | 384,632,266 |
| Basic earnings per share, in relation to profit<br>for the period attributable to ordinary equity<br>holders of the Company, as a Parent    |  |             |  |             |
| company of the Group (in Tenge)   | 40   | 12          | 125  | 112         |

### Book value per ordinary share

Book value per the ordinary share is calculated in accordance with requirements of KASE of the Parent of the Group is as follows:

|   | 30 September<br>2017 | 31 December<br>2016 |
|---|----------------------|---------------------|
| In thousands of Tenge                                       | (unaudited)          | (audited)           |
| Total assets  | 733,842,395          | 744,975,997         |
| Less: intangible assets (Note 4)                            | (6,499,948)          | (6,260,601)         |
| Less: total liabilities                                     | (154,061,311)        | (157,000,715)       |
| Net assets for calculation of book value per ordinary share | 573,281,136          | 581,714,681         |
| Number of ordinary shares                                   | 384,628,099          | 384,628,099         |
| Book value per ordinary share (in Tenge)                    | 1,490                | 1,512               |

#### 15. EMPLOYEE BENEFIT LIABILITIES

The Company has employee benefit liabilities, mainly consisting of additional payments for pensions and jubilee obligations, applicable to all employees. These payments are unfunded.

Employee benefit liabilities as at 30 September 2017 and 31 December 2016 are as follows:

|   | 30 September | 31 December |
|---|--------------|-------------|
|   | 2017         | 2016        |
| In thousands of Tenge                               | (unaudited)  | (audited)   |
| Current portion of employee benefit liabilities     | 450,230      | 543.418     |
| Non-current portion of employee benefit liabilities | 13,243,806   | 11,994,599  |
| Total   | 13,694,036   | 12,538,017  |

Changes in the present value of employee benefit liabilities for the three and nine months ended 30 September 2017 and 2016 are as follows:

|                                      | For the three months ended 30 September (unaudited) |            | For the nine months<br>ended 30 September<br>(unaudited) |            |
|--------------------------------------|---|------------|--|------------|
| In thousands of Tenge                | 2017  | 2016       | 2017   | 2016       |
| At the beginning of the period       | 13,316,517  | 16,206,685 | 12,538,017   | 15,533,710 |
| Current services cost (Notes 23, 24) | 277,781   | 267,213    | 837,053  | 802,212    |
| Interest cost (Note 28)              | 275,917   | 207,861    | 831,433  | 624,032    |
| Benefits paid                        | (176,179)   | (146,135)  | (512,467)  | (424,330)  |
| At the end of the period (unaudited) | 13,694,036  | 16,535,624 | 13,694,036   | 16,535,624 |

#### 16. DEFERRED INCOME

As at 30 September 2017 deferred income represents advances in the amount of 7,753,135 thousand Tenge (31 December 2016: 7,731,328 thousand Tenge), which are received from the Group from "Batumi International Container Terminal" LLC based on agreement for operaring lease of land.

#### 17. TRADE AND OTHER ACCOUNTS PAYABLE

Trade and other accounts payable as at 30 September 2017 and 31 December 2016 are as follows:

|  | 30 September<br>2017 | 31 December<br>2016 |
|--|----------------------|---------------------|
| In thousands of Tenge  | (unaudited)          | (audited)           |
| Accounts payable to third parties for goods and services             | 13,259,435           | 13,330,438          |
| Accounts payable to related parties for goods and services (Note 31) | 775,891              | 1,947,068           |
| Other accounts payable to third parties                              | 249,375              | 106,515             |
| Other accounts payable to related parties (Note 31)                  | 773                  | 777                 |
| Total  | 14,285,474           | 15,384,798          |

As at 30 September 2017 trade and other accounts payable included payables to related and third parties for property, plant and equipment, for works and services related to the construction-in-progress in the amount of 10,382,772 thousand Tenge (as at 31 December 2016: 11,769,003 thousand Tenge).

Trade and other accounts payable as at 30 September 2017 and 31 December 2016 are denominated in the following currencies:

|                       | 30 September<br>2017 | 31 December<br>2016 |
|-----------------------|----------------------|---------------------|
| In thousands of Tenge | (unaudited)          | (audited)           |
| Tenge                 | 13,517,750           | 14,755,776          |
| US Dollars            | 247,100              | 113,875             |
| Euro                  | 8,871                | 20,135              |
| Russian Rubles        | 8,156                | 44,737              |
| Other currency        | 503,597              | 450,275             |
| Total                 | 14,285,474           | 15,384,798          |

### 18. ADVANCES RECEIVED

Advances received as at 30 September 2017 and 31 December 2016 are as follows:

| •  | 30 September<br>2017 | 31 December<br>2016 |
|--|----------------------|---------------------|
| In thousands of Tenge                            | (unaudited)          | (audited)           |
| In thousands or youngs                           |                      | (0.00110.07         |
| Advances received from related parties (Note 31) | 10,126,414           | 10,407,356          |
| Advances received from third parties             | 7,593,056            | 6,037,076           |
| Total  | 17,719,470           | 16,444,432          |

#### 19. OTHER TAXES PAYABLE

Other taxes payable as at 30 September 2017 and 31 December 2016 are as follows:

|   | 30 September<br>2017 | 31 December<br>2016 |  |
|---|----------------------|---------------------|--|
| In thousands of Tenge                                     | (unaudited)          | (audited)           |  |
| Personal income tax                                       | 3,141,255            | 2,833,115           |  |
| Withholding tax at the source of payment to non-residents | 1,202,354            | 1,172,181           |  |
| Social tax  | 309,778              | 530,575             |  |
| Property tax  | 126,240              | 162,122             |  |
| VAT payable   | 1,470                | 8,650               |  |
| Other taxes   | 294,866              | 349,023             |  |
| Total   | 5,075,963            | 5,055,666           |  |

#### 20. PROVISIONS

Movements in provisions for the nine months ended 30 September 2017 and 2016 are as follows:

#### **Short-term provisions**

| In thousands of Tenge               | Tax<br>provisions<br>(BTL) | Environmental<br>provisions<br>(Company) | Other<br>(Company) | Total   |
|-------------------------------------|----------------------------|--|--------------------|---------|
|                                     |                            |  |                    |         |
| As at 31 December 2016 (audited)    | 166,978                    | _  | 41,125             | 208,103 |
| Accrual                             | _                          | -  | 64,660             | 64,660  |
| Foreign currency translation        | 19,994                     | _  | 3,578              | 23,572  |
| As at 30 Septmeber 2017 (unaudited) | 186,972                    | -  | 109,363            | 296,335 |

| In thousands of Tenge               | Tax<br>provisions<br>(BTL) | Environmental provisions (Company) | Other<br>(Company) | Total  |
|-------------------------------------|----------------------------|------------------------------------|--------------------|--------|
| As at 31 December 2015 (audited)    | 22.066                     | 41,125                             | _                  | 63,191 |
| Reclassification                    | _                          | (41,125)                           | 41,125             | _      |
| Foreign currency translation        | (261)                      |                                    | _                  | (261)  |
| As at 30 Septmeber 2016 (unaudited) | 21,805                     |                                    | 41,125             | 62,930 |

### Long-term provisions

Asset retirement and land recultivation obligation

As at 30 September 2017 the Group revised the long-term provisions considering current best estimate, which was based on the discount rate of 9.25% (as at 31 December 2016: 8.72%). As at 30 September 2017 the inflation rate was 5.61% (as at 31 December 2016: 5.58%).

### 20. PROVISIONS (continued)

### Long-term provisions (continued)

Asset retirement and land recultivation obligation (continued)

Movement in the long-term provisions for the three and nine months ended 30 September 2017 and 2016 is as follows:

|   | For the three months ended 30 September (unaudited) |             | For the nine months ended 30 September (unaudited) |             |
|---|---|-------------|--|-------------|
| In thousands of Tenge                             | 2017  | 2016        | 2017   | 2016        |
| At the beginning of the period                    | 16,039,444  | 17,348,843  | 15,022,086   | 21,999,701  |
| Charge for the period                             | _   | 85,386      | -  | 127,047     |
| Revision of estimates and write-off of provision  |   |             |  |             |
| through profit and loss (Note 25)                 | (1,051,398)   | (690,691)   | (1,311,571)  | (2,006,887) |
| Revision of estimates through revaluation reserve | (1,398,881)   | (4,826,949) | (755,552)  | (8,934,041) |
| Unwinding of discount (Note 28)                   | 323,746   | 321,922     | 957,948  | 1,052,691   |
| At the end of the period (unaudited)              | 13,912,911  | 12,238,511  | 13,912,911   | 12,238,511  |

### 21. OTHER CURRENT LIABILITIES

Other current liabilities as at 30 September 2017 and 31 December 2016 are as follows:

| In thousands of Tenge  | 30 September<br>2017<br>(unaudited) | 31 December<br>2016<br>(audited) |
|--|-------------------------------------|----------------------------------|
| Accounts payable for oil transportation coordination services to related parties |                                     |                                  |
| (Note 31)  | 7,761,495                           | 5,656,284                        |
| Accounts payable for oil transportation coordination services to third parties   | 5,861,202                           | 5,067,651                        |
| Salaries and other compensations   | 3,595,489                           | 9,506,279                        |
| Current portion of deferred income from third parties                            | 513,278                             | 460,940                          |
| Payable to pension fund  | 356,972                             | 580,524                          |
| Other  | 676,362                             | 1,241,923                        |
| Total  | 18,764,798                          | 22,513,601                       |

Salaries and other compensations comprise current salary payable and vacation payments payable.

### 22. REVENUE

Revenue for the three and nine months ended 30 September 2017 and 2016 is as follows:

|  | For the thre<br>ended 30 S<br>(unauc | September  | For the nir<br>ended 30 \$<br>(unau | September   |
|--|--------------------------------------|------------|-------------------------------------|-------------|
| In thousands of Tenge                    | 2017                                 | 2016       | 2017                                | 2016        |
| Crude oil transportation                 | 47,845,477                           | 42,127,512 | 137,728,577                         | 129,248,549 |
| Pipeline operation services              | 2,461,891                            | 2,312,802  | 7,389,018                           | 6,915,611   |
| Oil reloading and railway shipment       | 1,835,328                            | 1,328,977  | 6,100,994                           | 5,867,781   |
| Water transportation                     | 1,761,493                            | 1,939,886  | 5,320,361                           | 5,432,963   |
| Seaport services                         | 1,138,161                            | 1,483,779  | 3,316,088                           | 4,173,287   |
| Fees for undelivered oil volumes         | 1,454,194                            | 243,741    | 3,449,440                           | 756,523     |
| Oil transportation coordination services | 173,413                              | 172,495    | 503,709                             | 526,391     |
| Oil storage services                     | 27,027                               | 13,900     | 88,526                              | 52,226      |
| Other                                    | 283,722                              | 315,485    | 721,549                             | 1,383,240   |
| Total                                    | 56,980,706                           | 49,938,577 | 164,618,262                         | 154,356,571 |

During the nine months period ended 30 September 2017 revenue from sales to three major customers amounted to 37,507,918 thousand Tenge, 19,644,460 thousand Tenge and 11,313,800 thousand Tenge, respectively (for the nine month period ended 30 September 2016: 38,787,521 thousand Tenge, 18,428,407 thousand Tenge and 9,959,511 thousand Tenge, respectively).

### 23. COST OF SALES

Cost of sales for the three and nine months ended 30 September 2017 and 2016 is as follows:

|                                    | ended 30 Se | For the three months<br>ended 30 September<br>(unaudited) |             | For the nine months ended 30 September (unaudited) |  |
|------------------------------------|-------------|---|-------------|--|--|
| In thousands of Tenge              | 2017        | 2016  | 2017        | 2016   |  |
| Depreciation and amortization      | 11,931,717  | 10,472,478  | 35,801,651  | 28,473,305   |  |
| Personnel costs                    | 10,332,349  | 11,771,132  | 32,742,884  | 31,728,194   |  |
| Taxes other than income tax        | 1,865,264   | 1,545,473   | 5,688,825   | 4,651,234  |  |
| Electric energy                    | 1,839,850   | 1,679,167   | 5,464,298   | 5,069,227  |  |
| Materials and fuel                 | 1,984,971   | 2,081,864   | 5,067,823   | 4,670,831  |  |
| Repair and maintenance             | 1,729,700   | 1,417,629   | 3,968,701   | 3,514,300  |  |
| Security services                  | 1,069,219   | 1,043,830   | 3,198,720   | 3,053,283  |  |
| Gas expenses                       | 1,089,962   | 870,729   | 2,584,406   | 2,624,777  |  |
| Railway services                   | 650,134     | 8,708   | 1,979,071   | 1,124,847  |  |
| Air services                       | 274,514     | 404,939   | 945,557     | 1,150,560  |  |
| Post-employment benefits (Note 15) | 261,808     | 251,122   | 788,896     | 753,364  |  |
| Business trip expenses             | 248,020     | 280,749   | 661,295     | 676,619  |  |
| Insurance                          | 162,610     | 171,271   | 480,115     | 494,948  |  |
| Operational rent expenses          | 96,632      | 64,441  | 233,488     | 185,819  |  |
| Communication services             | 66,117      | 66,704  | 191,210     | 194,812  |  |
| Diagnostics of pipelines           | 137,887     | 56,191  | 159,920     | 106,666  |  |
| Environmental protection           | 47,492      | 80,826  | 144,963     | 185,914  |  |
| Other                              | 864,751     | 675,841   | 2,175,036   | 1,602,981  |  |
| Total                              | 34,652,997  | 32,943,094  | 102,276,859 | 90,261,681   |  |

Increase in personnel costs is due to the indexation of salaries of operating personnel made starting from 1 January 2017 and accrual of premiums on statutory holidays.

Decrease in personnel costs for the three months ended 30 September 2017 is due to the withdrawal of support staff for outsourcing, as well as the closure of the branch "Main Information and Computing Center".

The increase in depreciation and amortization expenses and taxes (except for income tax) is primarily associated with a significant commissioning of objects of construction in progress as well as a significant revaluation of property, plant and equipment during 2016.

### 24. GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the three and nine months ended 30 September 2017 and 2016 are as follows:

|  | For the three months ended 30 September (unaudited) |           | For the nine months<br>ended 30 September<br>(unaudited) |           |
|--|---|-----------|--|-----------|
| In thousands of Tenge                              | 2017  | 2016      | 2017   | 2016      |
| Personnel costs                                    | 1,700,112   | 1,972,021 | 5,448,921  | 5,570,981 |
| Depreciation and amortization                      | 309,908   | 296,031   | 919,389  | 740,235   |
| Consulting services                                | 241,063   | 164,024   | 559,324  | 406,923   |
| Office maintenance                                 | 131,292   | 125,350   | 375,221  | 348,035   |
| Taxes other than income tax                        | 79,635  | 69,124    | 286,753  | 200,396   |
| Social sphere expenses                             | 173,984   | 23,688    | 219,405  | 29,346    |
| Business trip expenses                             | 69,453  | 66,848    | 215,123  | 210,967   |
| Repair and technical maintenance                   | 76,730  | 52,408    | 211,000  | 158,184   |
| Materials and fuel                                 | 84,206  | 35,487    | 107,262  | 61,806    |
| Operational rent expenses                          | 36,309  | 8,815     | 106,037  | 28,775    |
| Insurance and security                             | 32,125  | 35,699    | 98,281   | 106,087   |
| Training   | 20,825  | 29,294    | 94,011   | 81,539    |
| Bank costs   | 26,533  | 54,421    | 85,765   | 106,145   |
| Information expenses                               | 30,080  | 22,760    | 80,625   | 66,887    |
| Communication services                             | 23,154  | 25,107    | 70,682   | 74,457    |
| Write-off of VAT recoverable                       | 23,200  | 24,400    | 67,902   | 81,979    |
| Post-employment benefits (Note 15)                 | 15,973  | 16,091    | 48,157   | 48,848    |
| Advertising expenses                               | 10,876  | 20,686    | 42,670   | 44,601    |
| Charity expenses                                   | 8,368   | 8,849     | 28,127   | 98,935    |
| Transportation expenses                            | 1,963   | 1,713     | 3,556  | 3,440     |
| (Reversal)/charge of provision for doubtful debts, |   |           |  |           |
| net  | (11,114)  | 123,331   | (40,413)   | 92,037    |
| Other  | 154,362   | 35,591    | 393,395  | 335,751_  |
| Total  | 3,239,037   | 3,211,738 | 9,421,193  | 8,896,354 |

### 25. OTHER OPERATING INCOME

Other operating income for the three and nine months ended 30 September 2017 and 2016 is as follows:

| In thousands of Tenge   | For the three months<br>ended 30 September<br>(unaudited) |         | For the nine months ended 30 September (unaudited) |           |
|---|---|---------|--|-----------|
|   | 2017  | 2016    | 2017   | 2016      |
| Income from disposal of inventories Revision of estimates and provision on asset retirement and land recultivation obligation | 1,119,836   | -       | 1,344,217  | 26,014    |
| (Note 20)   | 1,051,398   | 690,691 | 1,311,571  | 2,006,887 |
| Income from fines and penalties   | 410,425   | 21,360  | 637,580  | 210,792   |
| Other income  | 84,275  | 62,821  | 335,045  | 204,687   |
| Total   | 2,665,934   | 774,872 | 3,628,413  | 2,448,380 |

### 26. OTHER OPERATING EXPENSES

Other operating expenses for the three and nine months ended 30 September 2017 and 2016 are as follows:

|  | For the three<br>ended 30 Se<br>(unaudi | ptember | For the nine months ended 30 September (unaudited) |         |  |
|--|---|---------|--|---------|--|
| In thousands of Tenge  | 2017                                    | 2016    | 2017   | 2016    |  |
| Loss on disposal of inventories<br>Net loss on disposal of property, plant and | 1,104,210                               | -       | 1,306,564  | 15,462  |  |
| equipment and intangible assets  | 18,943                                  | 4,113   | 453,654  | 91,946  |  |
| Other expenses   | 119,408                                 | 276,921 | 168,698  | 142,241 |  |
| Total  | 1,242,561                               | 281,034 | 1,928,916  | 249,649 |  |

#### 27. FINANCE INCOME

Finance income for the three and nine months ended 30 September 2017 and 2016 is as follows:

| _   | For the three<br>ended 30 Se<br>(unaud | eptember         | For the nine months<br>ended 30 September<br>(unaudited) |           |  |
|---|--|------------------|--|-----------|--|
| In thousands of Tenge   | 2017                                   | 2016             | 2017   | 2016      |  |
| Interest income on bank deposits and current accounts Unwinding of discount on interest free loan | 799,296                                | 1,069,631        | 3,729,019  | 3,542,942 |  |
| (Note 31)   | -                                      | I <del>-</del> I | _  | 1,264,921 |  |
| Unwinding of discount on loans to employees   | (3,480)                                | 2,692            | _  | 8,703     |  |
| Other finance income from third parties   | 9,207                                  | 7,500            | 15,580   | 25,112    |  |
| Total   | 805,023                                | 1,079,823        | 3,744,599  | 4,841,678 |  |

#### 28. FINANCE COSTS

Finance costs for the three and nine months ended 30 September 2017 and 2016 are as follows:

|  | For the three<br>ended 30 Se<br>(unaudi | ptember | For the nine months<br>ended 30 September<br>(unaudited) |           |  |
|--|---|---------|--|-----------|--|
| In thousands of Tenge  | 2017                                    | 2016    | 2017   | 2016      |  |
| Unwinding of discount on asset retirement and land recultivation obligation ( <i>Note 20</i> ) Interest cost on employee benefit liabilities | 323,746                                 | 321,922 | 957,948  | 1,052,691 |  |
| (Note 15)  | 275,917                                 | 207,861 | 831,433  | 624,032   |  |
| Other finance costs  |   | (37)    | _  | 9,287     |  |
| Total  | 599,663                                 | 529,746 | 1,789,381  | 1,686,010 |  |

#### 29. INCOME TAX EXPENSE

Income tax expense for the three and nine months ended 30 September 2017 and 2016 is as follows:

|                                       | For the thre<br>ended 30 So<br>(unaud | eptember    | For the nine months ended 30 September (unaudited) |             |
|---------------------------------------|---------------------------------------|-------------|--|-------------|
| In thousands of Tenge                 | sands of Tenge 2017                   |             | 2017   | 2016        |
| Current income tax expense            | 4,378,734                             | 3,639,925   | 12,452,463   | 13,842,466  |
| Deferred income tax (benefit)/expense | _(393,938)                            | (2,226,342) | 232,109  | (5,165,050) |
| Income tax expense                    | 3,984,796                             | 1,413,583   | 12,684,572   | 8,677,416   |

Movement in deferred tax liabilities for the three and nine months ended 30 September 2017 and 2016 is as follows:

|                                      | For the thre<br>ended 30 S<br>(unauc | eptember    | For the nine months ended 30 September (unaudited) |             |  |
|--------------------------------------|--------------------------------------|-------------|--|-------------|--|
| In thousands of Tenge                | 2017                                 | 2016        | 2017   | 2016        |  |
| At the beginning of the period       | 61,503,877                           | 37,640,499  | 60,856,513   | 40,682,643  |  |
| Charged to profit and loss           | (393,938)                            | (2,226,342) | 232,109  | (5,165,050) |  |
| Charged to other comprehensive loss  | 257,815                              | 26,244,596  | 279,132  | 26,201,064  |  |
| Foreign currency translation         |                                      | (9,497)     | _  | (69,401)    |  |
| At the end of the period (unaudited) | 61,367,754                           | 61,649,256  | 61,367,754   | 61,649,256  |  |

The accrual of deferred income tax expense for the nine months ended 30 September 2017 is mainly attributable to the Company's revision of estimates in respect of the deductibility of employee benefits expenses for the purpose of determination of taxable income.

The recognition of the deferred income tax benefit for the nine months ended 30 September 2016 is mainly attributable to the write-off of the book value of the deferred tax liability for the BOT group in connection with a change in the tax legislation of Georgia providing for a change in the taxable base for the calculation of CITs from resident entrepreneurs.

#### 30. SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on its services and has three reportable segments, as follows:

- Oil transportation and related services,
- Oil transshipment;
- Other segments.

Segments that are identified, but do not separately exceed quantitative limits (amount of separate segment revenue comprises less than 10% of combined revenue) are combined in "Other segments". Such services include transshipment of dry cargo (sugar-airbrick, ammonium nitrate, cement, grain, sunflower and oil cake) in BSP with operation of drycargo, ferry and container terminal, and also passenger terminal services. Oil transportation and related services provided by the Company, which do not exceed quantitative limits and are intimately connected with the Group's main operating activities, or with main asset of the Group – pipelines, such as: water transportation, oil storage, expedition services, services on support and maintenance of pipelines, are included into service related to oil transportation. Separate management report is not provided to the Management of the Group on some types of these services and accordingly they cannot be identified as separate segments.

Services on transshipment of oil and oil-products through BSP with operation of BOT are included in "Oil transshipment" segment. Revenue from oil terminal is generated through storage, transshipment of oil and oil-products and expedition. Expedition services represent transshipment of oil and oil-products services through railway from Azerbaijanian-Georgian border to terminal in Batumi. This type of activity is directly related to oil transshipment, and therefore is not shown as a separate segment.

## 30. SEGMENT INFORMATION (continued)

Information on revenue, profit, assets and liabilities of the Group's segments for the three months ended 30 September 2017 and 2016, respectively, is presented below:

|  | For the three months ended 30 September 2017 (unaudited)           |                                     |           |                   | For the three months ended 30 September 2016 (unaudited)           |                                     |           |                   |
|--|--|-------------------------------------|-----------|-------------------|--|-------------------------------------|-----------|-------------------|
| In thousands of Tenge                                  | Oil transpor-<br>tation and<br>related<br>services<br>(Kazakhstan) | Oil trans-<br>shipment<br>(Georgia) | Other     | Total<br>segments | Oil transpor-<br>tation and<br>related<br>services<br>(Kazakhstan) | Oil trans-<br>shipment<br>(Georgia) | Other     | Total<br>segments |
| Revenue  |  |                                     |           |                   |  |                                     |           |                   |
| External customers                                     | 53,753,501   | 1,867,423                           | 1,359,782 | 56,980,706        | 46,844,554   | 1,480,938                           | 1,613,085 | 49,938,577        |
| Total revenue  | 53,753,501   | 1,867,423                           | 1,359,782 | 56,980,706        | 46,844,554   | 1,480,938                           | 1,613,085 | 49,938,577        |
| Financial results<br>Impairment of property, plant and |  |                                     |           |                   |  |                                     |           |                   |
| equipment through profit and loss                      | (38,368)   | -                                   | _         | (38,368)          | (9,146,154)  | -                                   | -         | (9,146,154)       |
| Depreciation and amortization                          | (11,464,866)   | (561,050)                           | (215,709) | (12,241,625)      | (9,998,623)  | (433,185)                           | (336,701) | (10,768,509)      |
| Interest income  | 799,589  | 2,637                               | 6,277     | 808,503           | 1,061,147  | 6,433                               | 9,551     | 1,077,131         |
| Share in (loss)/income of joint ventures               | (2,125,491)  | _                                   | -         | (2,125,491)       | 689,672  | _                                   | _         | 689,672           |
| Income tax (expense)/benefit                           | (3,981,780)  | 5,722                               | (8,738)   | (3,984,796)       | (1,403,935)  | (225,151)                           | 215,503   | (1,413,583)       |
| Segment profit/(loss) for the period                   | 15,560,704   | (2,909,178)                         | 2,691,960 | 15,343,486        | 4,249,661  | (198,533)                           | 447,404   | 4,498,532         |

## 30. SEGMENT INFORMATION (continued)

Information on revenue, profit, assets and liabilities of the Group's segments for the nine months ended September 2017 and 2016, respectively, is presented below:

|   | For the nine months ended 30 September 2017 (unaudited)            |                                     |           |                   | For the nine months ended 30 September 2016 (unaudited)            |                                     |           |                   |
|---|--|-------------------------------------|-----------|-------------------|--|-------------------------------------|-----------|-------------------|
| In thousands of Tenge                               | Oil transpor-<br>tation and<br>related<br>services<br>(Kazakhstan) | Oil trans-<br>shipment<br>(Georgia) | Other     | Total<br>segments | Oil transpor-<br>tation and<br>related<br>services<br>(Kazakhstan) | Oil trans-<br>shipment<br>(Georgia) | Other     | Total<br>segments |
| Revenue   |  |                                     | 0.707.040 | 404 040 000       | 440,000,004  | 0.744.050                           | 4 575 444 | 454 050 574       |
| External customers                                  | 154,594,993  | 6,295,621                           | 3,727,648 | 164,618,262       | 143,036,204  | 6,744,956                           | 4,575,411 | 154,356,571       |
| Total revenue                                       | 154,594,993  | 6,295,621                           | 3,727,648 | 164,618,262       | 143,036,204  | 6,744,956                           | 4,575,411 | 154,356,571       |
| Financial results Impairment of property, plant and |  |                                     |           |                   |  | ¥                                   |           |                   |
| equipment through profit and loss                   | (38,801)   | _                                   | _         | (38,801)          | (9,142,954)  | _                                   | _         | (9,142,954)       |
| Depreciation and amortization                       | (34,500,616)   | (1,620,056)                         | (600,368) | (36,721,040)      | (26,781,186)   | (1,551,051)                         | (881,303) | (29,213,540)      |
| Interest income                                     | 3,722,938  | 6,143                               | 15,518    | 3,744,599         | 3,504,759  | 32,679                              | 30,616    | 3,568,054         |
| Share in income of joint ventures                   | 4,511,536  | · <del>-</del>                      | -         | 4,511,536         | 1,764,785  | -                                   | _         | 1,764,785         |
| Income tax (expense)/benefit                        | (12,674,226)   | (970)                               | (9,376)   | (12,684,572)      | (10,918,349)   | 1,451,820                           | 789,113   | (8,677,416)       |
| Segment profit/(loss) for the period                | 48,828,290   | (3,431,830)                         | 2,681,124 | 48,077,584        | 39,863,411   | 1,445,285                           | 1,712,726 | 43,021,422        |
|   |  | As at 30 Septe<br>(unaud            |           |                   |  | As at 31 Dece<br>(audite            |           |                   |
|   | Oil transpor-  |                                     |           |                   | Oil transpor-  |                                     |           |                   |
|   | tation and   | 0:14                                |           |                   | tation and   | 0:14                                |           |                   |
|   | related<br>services  | Oil trans-<br>shipment              |           | Total             | related<br>services  | Oil trans-<br>shipment              |           | Total             |
| In thousands of Tenge                               | (Kazakhstan)   | (Georgia)                           | Other     | segments          | (Kazakhstan)   | (Georgia)                           | Other     | segments          |

30 September

30 September

(unaudited)

2017

1,636

1,636

31 December

2016

5,791

5,791

(audited)

2017

31 December

2016

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### 31. RELATED PARTY TRANSACTIONS

Deferred expenses from related parties are as follows:

Deferred expenses from entities under common control of Samruk-

Deferred expenses from related parties

Total deferred expenses from related parties

In thousands of Tenge

Kazyna Group

Advances to related parties for property, plant and equipment are as follows:

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related party transactions were made on terms agreed to between the parties that may not necessarily be at market rates, except for certain regulated services, which are provided based on the tariffs available to related and third parties.

The following tables provide the total amount of transactions, which have been entered into with related parties during nine months ended 30 September 2017 and 30 September 2016 and the related balances as at 30 September 2017 and 31 December 2016:

(audited) **Notes** (unaudited) In thousands of Tenge Advances to related parties for property, plant and equipment Advances to entities under common control of KMG 14,695 Advances to entities under common control of Samruk-Kazyna Group 382,529 Total of advances to related parties for property, plant and equipment 6 382,529 14,695 Trade and other accounts receivables from related parties are as follows: 30 September 31 December 2017 2016 (unaudited) Notes (audited) In thousands of Tenge Trade and other accounts receivable from related parties 3,937,666 Trade accounts receivable from joint ventures 2,218,268 Trade accounts receivable from entities under common control of **KMG** 74,634 812,058 Trade accounts receivable from entities under common control of 5,223 Samruk-Kazyna Group 436 Total trade accounts receivable from related parties 8 4,017,523 3,030,762 Other accounts receivables from entities under common control of 509 KMG and Samruk-Kazyna Group 8 509 Total trade and other accounts receivable from related parties 4,018,032 3,031,271 Advances provided to related parties are as follows: 30 September 31 December 2017 2016 **Notes** (unaudited) (audited) In thousands of Tenge Advances paid to related parties Advances paid to entities under common control of KMG 365,077 140,560 Advances paid to entities under common control of Samruk-Kazyna Group 169,866 117,356 Total advances paid to related parties 9 534,943 257,916

**Notes** 

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## 31. RELATED PARTY TRANSACTIONS (continued)

Trade and other accounts payable to related parties are as follows:

|   |           | 30 September<br>2017 | 31 December<br>2016 |
|---|-----------|----------------------|---------------------|
| In thousands of Tenge   | Notes     | (unaudited)          | (audited)           |
| in thousands or rongs   |           | (                    | (addited)           |
| Accounts payable to related parties for goods and services              |           |                      |                     |
| Accounts payable to entities under common control of KMG                |           | 413,287              | 668,777             |
| Accounts payable to entities under common control of Samruk-            |           |                      |                     |
| Kazyna Group  |           | 362,604              | 1,278,291           |
| Total accounts payable to related parties for goods and                 | 17        | 775 004              | 4.047.000           |
| services  | 17        | 775,891              | 1,947,068           |
| Other payables to related parties                                       |           |                      |                     |
| Other payables to entities under common control of Samruk-              |           |                      |                     |
| Kazyna Group  | 17        | 773                  | 777                 |
| Total trade and other accounts payable to related parties               |           | 776,664              | 1,947,845           |
| Advances received from related parties are as follows:                  |           |                      |                     |
|   |           | 30 September         | 31 December         |
|   |           | 2017                 | 2016                |
| In thousands of Tenge   | Notes     | (unaudited)          | (audited)           |
|   |           |                      |                     |
| Advances received from related parties                                  |           |                      |                     |
| Advances from entities under common control of KMG                      |           | 9,792,994            | 9,990,855           |
| Advances from entities under common control of Samruk-Kazyna Group      |           | 333,420              | 416,492             |
| Advances from joint ventures  |           | -                    | 410,492             |
| Total advances received from related parties                            | 18        | 10,126,414           | 10,407,356          |
|   |           |                      |                     |
| Other current liabilities to related parties are as follows:            |           |                      |                     |
|   |           | 30 September         | 31 December         |
|   |           | 2017                 | 2016                |
| In thousands of Tenge   | Notes     | (unaudited)          | (audited)           |
| Accounts payable for oil transportation coordination to related parties |           |                      |                     |
| Accounts payable for oil transportation coordination to entities        |           |                      |                     |
| under common control of KMG   |           | 7,761,495            | 5,656,284           |
| Total accounts payable for oil transportation coordination to           |           |                      |                     |
| related parties   | 21        | 7,761,495            | 5,656,284           |
| Employee benefit liabilities of key management personnel                |           |                      |                     |
| Employee benefit liabilities of key management personnel                |           | 22,441               | 43,840              |
| Total employee benefit liabilities of key management                    |           |                      | ,                   |
| personnel   | <u></u> . | 22,441               | 43,840              |
| Total other current liabilities to related parties                      |           | 7,783,936            | 5,700,124           |

### 31. RELATED PARTY TRANSACTIONS (continued)

The following tables provide the total amount of transactions, which have been entered into with related parties during the three and nine months ended 30 September 2017 and 2016:

| _   | For the three ended 30 S | eptember   | For the nine months<br>ended 30 September<br>(unaudited) |            |
|---|--------------------------|------------|--|------------|
| In thousands of Tenge                             | 2017                     | 2016       | 2017   | 2016       |
| Sales to related parties                          |                          |            |  |            |
| Revenue from main activities with entities under  |                          |            |  |            |
| common control of KMG                             | 30,131,439               | 28,429,821 | 87,254,110   | 85,966,441 |
| Revenue from main activities with joint ventures  | 2,091,926                | 1,978,010  | 6,281,716  | 5,931,176  |
| Revenue from main activities with entities under  |                          |            |  |            |
| common control of Samruk-Kazyna Group             | 825,282                  | 1,068,448  | 2,795,271  | 3,404,872  |
| Revenue from other activities with entities under | •                        |            |  |            |
| common control of KMG                             | 9,751                    | 3,559      | 76,706   | 24,616     |
| Revenue from other activities with entities under | ·                        | . •        | •  |            |
| common control of Samruk-Kazyna Group             | 1,092                    |            | 1,371  | 1,338      |
| Total   | 33,059,490               | 31,479,838 | 96,409,174   | 95,328,443 |

Revenue from main activities with entities under common control of KMG is related to the services of oil and water transportation.

|   | For the three<br>ended 30 Se<br>(unaud | eptember  | For the nine months<br>ended 30 September<br>(unaudited) |            |
|---|--|-----------|--|------------|
| In thousands of Tenge                           | 2017                                   | 2016      | 2017   | 2016       |
| Purchases from related parties                  |  |           |  |            |
| Purchases of services from entities under       |  |           |  |            |
| common control of KMG                           | 1,704,720                              | 2,087,807 | 5,619,072  | 6,894,535  |
| Purchases of services from entities under       |  |           |  | ,          |
| common control of Samruk-Kazyna Group           | 754,288                                | 702,571   | 2,297,464  | 2,094,092  |
| Purchases of services from joint ventures       | 1,072                                  | _         | 1,072  | 4,877      |
| Purchases of inventory from entities under      |  |           | •  | ,          |
| common control of KMG                           | 151,174                                | 133,222   | 916,225  | 772,305    |
| Purchases of property, plant and equipment from |  |           |  | ,          |
| entities under common control of KMG            | 45,909                                 | 125,641   | 216,473  | 363,532    |
| Purchases of property, plant and equipment from |  |           |  |            |
| entities under common control of Samruk-        |  |           |  |            |
| Kazyna Group                                    | (2,101)                                | _         | 729,952  | _          |
| Purchases of inventory from entities under      |  |           |  |            |
| common control of Samruk-Kazyna Group           | 3,378                                  | 1,048     | 3,378  | 18,410     |
| Total   | 2,658,440                              | 3,050,289 | 9,783,636  | 10,147,751 |

Finance income of the Group from transactions with related parties is as follows:

|  |       | For the three r<br>ended 30 Sept<br>(unaudite | ember | For the nine months ended 30 September (unaudited) |      |
|--|-------|---|-------|--|------|
| In thousands of Tenge  | Notes | 2017  | 2016  | 2017   | 2016 |
| Finance income from related parties Discounting of interest free loans provided to KMG | 27    | _   | _     | 1,264,921  | -    |
| Total  |       |   | -     | 1,264,921  |      |

Total accrued compensation to key management personnel for the nine months ended 30 September 2017 amounts to 214,277 thousand Tenge (for the nine months ended 30 September 2016: 506,351 thousand Tenge). Payments to key personnel consist primarily of payroll costs and remuneration established by contracts and Company's internal regulations.

#### 32. CONTRACTUAL LIABILITIES AND COMMITMENTS

Information on contractual liabilities and commitments of the Group is disclosed in the consolidated financial statements for the year ended 31 December 2016; during the nine months ended 30 September 2017 there were no significant, except for the following:

#### Contractual commitments

As at 30 September 2017 the Group had contractual obligations to acquire property, plant and equipment, and construction services for the amount of 38,261,845 thousand Tenge (31 December 2016: 25,628,294 thousand Tenge). Given contractual obligations are part of investment program (*Note 1*).

Share of the Group as at 30 September 2017 in contractual obligations of joint ventures to acquire property, plant and equipment, and construction services for the amount of 620,533 thousand Tenge (31 December 2016: 147,419 thousand Tenge).

### Tax commitments of Georgian entities

In 2015 Georgian Tax Authorities (hereinafter – "GTA") additionally accrued taxes and fines in the amount of 2,941 million US Dollars (equivalent to 1,003,440 thousand Tenge) as a result of tax inspections of BSP for the period of 2010-2014. BSP did not agree with the decision of GTA and filed an appeal.

As a result, as at 30 September 2017, the accrued taxes were reduced to 1,930 thousand US Dollars (equivalent to 658,496 thousand Tenge) by the decision of the Revenue Service Audit Department. BSP is going to file another appeal to the Board of Dispute Resolution under the Georgia Revenue Service.

At the moment, the work on the resolution of disputes by the decision of the audit department of the Revenue Service is at the stage of execution.

In 2016 based on the analysis of local tax legislation and current practice related to similar tax cases in Georgia management of BTL Group recognized tax liabilities in the amount of 927 thousand US Dollars (equivalent to 316,283 thousand Tenge). The remaining amount of 1,003 thousand US Dollars (equivalent to 342,214 thousand Tenge) is not recognized as an additional liability as the management believes that an appeal of BSP will be successful and assesses probability of outflow of economic benefits as a remote.

### Legal proceedings BOT

On 19 December 2016 the proposal from the law enforcement agencies of Georgia on the implementation of the court ruling was received, which contains the order that BOT should not use its dominant position in the market, as well as the requirements on conclusion of the agreement on services. According to this definition, the court decided to arrest the property owned by BOT – the land plot (c. Batumi) and buildings and constructions located on it. As at 30 September 2017 the total cost of the arrested property is 50.3 million US Dollars (equivalent to 17,167 million Tenge). This arrest restricts the alienation of the arrested property, but does not affect the operational and economic activities of BOT. On 23 December 2016, BOT appealed the above decision in the Tbilisi City Court.

On 15 February 2017, BOT received a statement of claim according to which the plaintiff (Vibro Diagnostic) requires the court to oblige BOT to enter into a service contract on the terms specified at the claimant's claim, and also compensate the plaintiff for damages in amount of 2,500 thousand US Dollars (equivalent to 852,975 thousand Tenge) and, additionally from 1 December 2016 until the execution of the court decision, a monthly amount of 280 thousand US Dollars (equivalent to 95,533 thousand Tenge). On 24 February 2017 the plaintiff and the court sent a response to the statement of claim with the position of the BNT in this case.

As at 30 September 2017, the Group did not recognize any additional obligations due to the opinion of BOT management, the plaintiff's claims against BOT are not supported.

#### **Expropriation of the BSP assets**

In accordance with BSP Management Right agreement between BOT and the Georgia Government, the Georgian Government has the right for expropriation of the BSP's assets, in case the BSP in the course of 2 years does not meet its obligations on minimum volume of transshipment, which is 4 million tons per year. As for 30 September 2017, the Group's management considers BSP not exposed risk of asset expropriation from the Government of Georgia, as actual volumes of transshipment through BSP as at 30 September 2017 were 5.74 million tons (31 December 2016: 6.86 million tons).

#### 32. CONTRACTUAL LIABILITIES AND COMMITMENTS (continued)

### Commercial warranty of PTL

In accordance with the Agreement of 18 November 2016 between Georgian Transit Ltd (hereinafter referred to as GTL) and PTL, PTL was obliged to transport a minimum volume of 2 million tons of oil products per year for the purpose of obtaining a preferential tariff for railway services by the Group. Also to get discount on railway tariffs, the Group provides the performance guarantee to the Georgian Railway JSC (GR) on behalf of GTL on transhipment of 3.2 million tons, out of which 2 million tons should be transported by PTL. Also, in accordance with the terms of the agreement, PTL is required to provide a bank guarantee in favor of GR to ensure a minimum volume of transportation of oil products per year. The total amount of the bank guarantee for the period from 17 September 2016 to 17 September 2017 was equal to 6.5 million US Dollars (equivalent to 2,218 million Tenge). As at 30 September 2017, PTL provided a guarantee for the amount of 4,211 thousand US Dollars (equivalent to 1,436,751 thousand Tenge) in favor of GR (Note 12). In the period from 17 September 2016 to 17 September 2017, PTL transported 1.6 million tons and the total volumes transferred by GR during the same period also did not meet 3.1 million tons.

The PTL management is negotiating with GTL regarding the fine for the total underperformed volumes. As at 30 September 2017, the Group has created a reserve of 200 thousand US Dollars (equivalent to 64,660 thousand Tenge) as probable to pay the amount of the obligation.

## 33. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's principal financial liabilities comprise trade and other payables. The main purpose of these financial liabilities is to raise finance for the Group's operations. The Group has trade receivables and cash and cash equivalents that arise directly from its operations.

#### Fair value of financial instruments

The carrying amount of cash, bank deposits, trade and other accounts receivable, trade and other accounts payable and other financial liabilities approximates their fair value due to the short-term maturity of these financial instruments.

#### 34. SUBSEQUENT EVENTS

Short term deposit held in foreign bank as collateral for bank guarantee in favor of GR for the total amount of 4,211 thousand US Dollars (equivalent to 1,436,751 thousand Tenge) was released from the pledge on 9 October 2017 (Note 12, 32).

In accordance with the Framework Agreement between the Government of the Republic of Kazakhstan and the Government of the Republic of Uzbekistan on some issues of cooperation in the energy sector, signed on September 16, 2017, the transportation of Russian crude oil by the system of trunk oil pipelines "Omsk – Pavlodar – Shymkent – oil loading station Shagyr (transshipment to rail tank cars)" of "KazTransOil" JSC, in order to transit via the territory of the Republic of Kazakhstan to the Republic of Uzbekistan, has started on November 16, 2017.

According to oil supply schedules, the volume of transit in November will be 30 thousand tons. It is planned to transport up to 80 thousand tons of crude oil using this route until the end of 2017.

The tariff for oil pumping will be 22.1 US Dollars per 1 ton (excluding VAT), the tariff for transshipment to rail tank cars at the oil loading station Shagyr - 0.8 US Uollars per 1 ton (excluding VAT).